Proposed NU Business Name: MS SHAHIN TRADERS



Project identification and prepared by: MD Golam Rosul, Munsiganj Unit, Dhaka

Project verified by: Susanta Kumar Bishwash



Brief Bio of The Proposed Nobin Udyokta				
Name	:	DIPU MIAH		
Age	:	15-12- 1996 (20 Years)		
Education, till to date	:	Class Five		
Marital status	:	Unmarried		
Children	:	NA		
No. of siblings:	:	04 Brothers		
Address	:	Vill: Panam, P.O: Mirkadim, P.S: Munsiganj , Dist: Munsuganj		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father MOYNA BEGUM SHAHJAHAN MIAH Branch: Rampal, Munsiganj, Centre # 20 (Female), Member ID:1653/4, Group No: 01 Member since: 01-02-2010 (06 Years) First loan: BDT 10000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 50000 Outstanding loan: 10840 Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	02 years experience in running business. Own business 02 years.
Training Info	:	He has 02 Years training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01989-378971
Mother's Contact No.	:	01985-358659
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd Munsiganj Unit, Dhaka.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MOYNA BEGUM joined Grameen Bank since 06 years ago. At first she took 10000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed	Nobin	Udvokta	Business	Info
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Business Name	:	MS SHAHIN TRADERS		
Location	:	Mirkadim Baazar, Munsiganj		
Total Investment in BDT	:	BDT 180,000/-		
Financing	:	Self BDT 100,000/-(from existing business) 56% Required Investment BDT 80,000/-(as equity) 44%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	12ft x 10 ft = 120 square ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Gas cylindar, mobile accessories, Gas oven etc Average 20% gain on sale. The business is operating by entrepreneur. Existing no employee. The shop is own. Collects goods from Gulistan, Dhaka Agreed grace period is 3 months. 		

Existing Business (BDT)

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Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Gas cylindar, mobile accessories, Gas oven etc	2800	84000	1008000
Total Sales (A)	2800	84000	1008000
Less Variable Expense			
Gas cylindar, mobile accessories, Gas oven etc	2240	67200	806400
Total variable Expense (B)	2,240	67200	806400
Contribution Margin (CM) [C=(A-B)	560	16800	201600
Less Variable Expense			
Rent		1,500	18000
Electricity bill		300	3600
Transportation		1,000	12000
Salary (self)		5000	60000
Entertainment		300	3600
Mobile bill		300	3600
Total fixed cost (D)		8,400	100800
Net Profit (E)= [C-D]		8,400	100800

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Existing					Proposed			
Particulars Qty. Unit Price Amount				Qty	Unit Price	Amount	Proposed	
			(BDT)			(BDT)	Total	
Gas Cylindar	25	2400	60,000	20	2,400	48,000	108,000	
Mobile Accessories	1	10000	10,000	1	9,500	9,500	19,500	
Gas oven	10	1500	15,000	15	1,500	22,500	37,500	
Others	0	0	15,000	0	0	0	15,000	
Total	36	0	100,000	36	0	80,000	180,000	

Source of Finance



Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2		
Revenue(Sales)						
Gas cylindar, mobile accessories, Gas oven etc	4200	126000	1512000	1587600		
Total Sales (A)	4200	126000	1512000	1587600		
Less Variable Expense						
Gas cylindar, mobile accessories, Gas oven etc	3360	100800	1209600	1270080		
Total variable Expense (B)	3,360	100800	1209600	1270080		
Contribution Margin (CM) [C=(A-B)	840	25200	302400	317520		
Less Variable Expense						
Rent		1,500	18000	18,000		
Electricity bill		500	6000	6300		
Transportation		1,500	18,000	18,500		
Salary (self)		5000	60000	60000		
Entertainment		300	3600	3600		
Mobile bill		350	4200	4400		
Total fixed cost (D)		9,150	109,800	110,800		
Net Profit (E)= [C-D]		16050	192600	206,720		
Investment Payback			48,000	48,000		

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	192,600	206,720
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		144,600
	Total Cash Inflow	272600	351320
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	48000	48000
	Total Cash Outflow	128,000	48000
3	Net Cash Surplus	144,600	303320

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 02 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

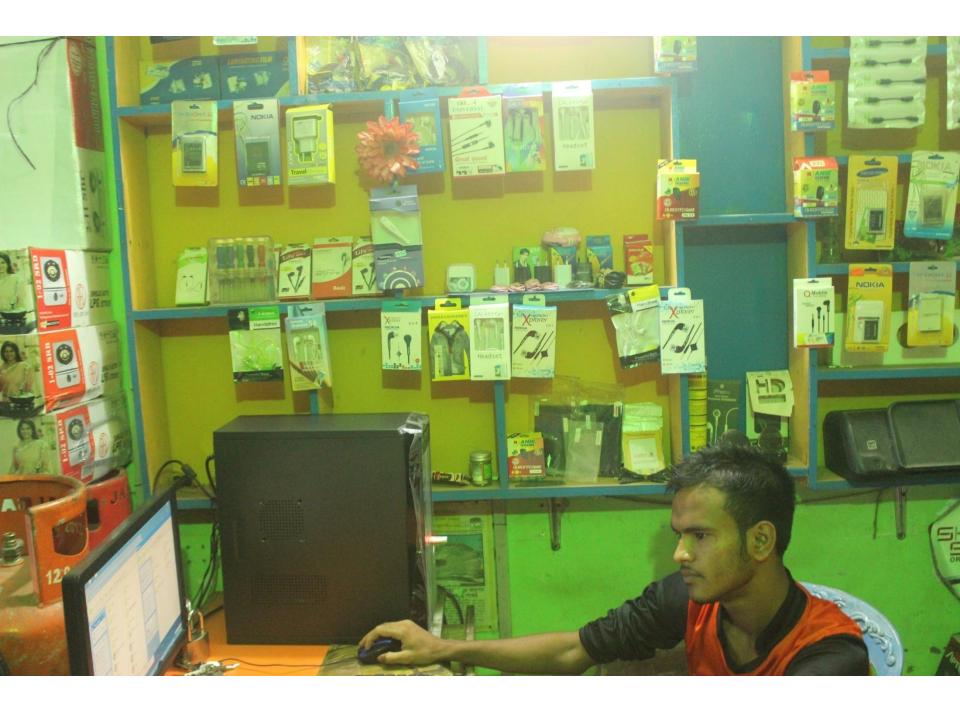
Fire

Political unrest

Pictures



















(ইউপিজমনি ফরম- ৩) গণপ্রজাতন্ত্রী বাংলাদেশ জন্ম ও মৃত্যু নিবনকের কার্যালয় রামপাল ইউনিয়ন পরিষদ মূলিগঞ্জ সদর, মূলিগঞ্জ জন্ম সন্দ [বিধি- ৯. জন্ম ও মৃত্যু নিবন্ধন (ইউনিয়ন পরিখদ) বিধিমালা, ২০০৬] জেন্ম নিবন্ধন বহি হইতে উত্ত্ निवक्त विश् नः । व निवकत्नत जातिथः २৯-১১-२०১৫ সনদ ইস্যুর তারিখ: ২৯-১১-২০১৫ नाम: मीलु मिया লিঙ্গ: পুরুষ জন্ম তারিখ: ১৫-১২-১৯৯৬ পনেরই ডিসেম্বর উনিশ শত ছিয়ানকাই জন্ম স্থান: পানাম, মিরকাদিম, মুসীগঞ্জ সদর, মুসীগঞ্জ। জাতীয়তা: বাংলাদেশী পিতার নাম: শাজাহান মিয়া জাতীয়তা: বাংলাদেশী মাতার নাম: ময়না বেগম স্থায়ী ঠিকানা: পানাম, মিরকাদিম, মুঙ্গীগঞ্জ সদর, মুঙ্গীগঞ্জ। (ইউপি সচিব - স্বাক্ষর ও সিল) মোঃ রুত্ল আমিন মোঃ মোশারফ হোসেন প্রভী রামপাল কটনিগত, পরিবাদ খুশীগুল সদম अहिन वाभ भाग इडिनियम भतिसन युनीशास मामन । (निवस्तक्त कार्यानासूर्त जीनामाइत)

" প্রথম চার অস্ক বাক্তির জন্ম সাল, পরবর্তী সাত অস্ক এরিয়া কোড ও শেষ ছয় অস্ক ধারা ক্রমিক।

গ্রামণ ব্যাংক
গ্রামপাল মুসীগণ্ড শাখা
সহজ ঋণের পাশ বই

নাম
হল্মেল
রালী নং
ত্রুপাল
কল্মনং
বিশ্বনাম
ক্রিকিস্কর্মান

শাখা ব্যবস্থাপকের স্বাক্ষর

