Proposed NU Business Name: FARUQ LIBRARY & STATIONARY



Project identification and prepared by: Md Hafizur Rahman, Mowna Unit, Gazipur

Project verified by: Md Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta					
Name	:	OMOR FARUQ			
Age	:	27-11-1988 (28 Years)			
Education, till to date		Masters			
Marital status	:	Married			
Children	:	01 Son			
No. of siblings:	:	01 Brother 02 Sisters			
Address	:	Vill: Dhonua, P.O: Gazipur, ,P.S: Sreepur, Dist: Gazipur			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father ACHATON NESA ACHATON NESA LATE KODOM ALI Branch: Gazipur, Sreepur, Centre # 23 (Female), Member ID: 1634, Group No: 06 Member since: 24-02-2002 <i>(07 Years)</i> First Ioan: BDT 3000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing Loan: BDT 10000, Outstanding Ioan: Nil Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	02 years experience in running business. Own business 02
Training Info	:	Years He has no training.
Other Own/Family Sources of Income	:	_
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01917-538577
Mother's Contact No.	:	01940-632642
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd Mowna Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

ACHATON NESA joined Grameen Bank since 07 years ago. At first she took 3000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	FARUQ LIBRARY & STATIONARY			
Location	:	Zoina Baazar			
Total Investment in BDT	:	BDT 260,000/-			
Financing	:	Self BDT 160,000/-(from existing business) 62% Required Investment BDT 100,000/-(as equity) 38%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	12 ft x 06 ft = 72 square ft			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; College book, Guide, exercise book, Pen, etc The business is operating by entrepreneur. Existing 01 employee. One will be appointed after getting equity money. The shop is own. Collects goods from Mowna, Dhaka Agreed grace period is 3 months. 			

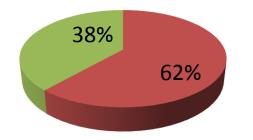
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
College book, Guide, exercise book, Pen, etc	4600	138000	1656000
Total Sales (A)	4600	138000	1656000
Less Variable Expense			
College book, Guide, exercise book, Pen, etc	690	20700	248400
Total variable Expense (B)	690	20700	248400
Contribution Margin (CM) [C=(A-B)	690	20700	248400
Less Variable Expense			
Transportation		2,000	24000
Salary (self)		5000	60000
Salary(Staff)		3000	36000
Entertainment		400	4800
Guard		300	3600
generator		300	3600
Mobile bill		300	3600
Total fixed cost (D)		11,700	140400
Net Profit (E)= [C-D]		9,000	108000

Investment	Breal	kdown

	Existi	ng	Proposed				
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
College book	35	350	12,250	50	350	17,500	29,750
Guide	194	500	97,000	130	500	65,000	162,000
Exercise book	80	260	20,800	50	260	13,000	33,800
Pen	30	520	15,600	0	0	4,500	0
Chalk	70	150	10,500	0	0	0	0
Pen	100	35	3,500	0	0	0	3,500
Hardboard	5	70	350			0	350
Total	514	0	160,000	230	0	100,000	260,000

Source of Finance



Entrepreneur's Contribution 160,000Investor's Investment 100,000

Total 260,000

Financial Proje	ection (BDT)		
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
College book, Guide, exercise book, Pen, etc	7400	222000	2664000	2797200
Total Sales (A)	7400	222000	2664000	2797200
Less Variable Expense				
Printing, leminiting service	1110	33300	399600	419580
Total variable Expense (B)	1,110	33300	399600	419580
Contribution Margin (CM) [C=(A-B)	1,110	33300	399600	2377620
Less Variable Expense				
Electricity bill		900	10800	11000
Transportation		2,500	30,000	31,000
Salary (self)		5000	60000	60000
Salary(Staff)		6000	72000	72000
Entertainment		400	4800	4800
Guard		300	3600	3600
generator		300	3600	3600
Mobile bill		350	4200	6200
Total fixed cost (D)		15,450	185,400	188,600
Net Profit (E)= [C-D]		17850	214200	2,189,020
Investment Payback			60,000	60,000

Cas	h flow projection on bus	siness plan (re	ec. & Pay)
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	65,400	68,670
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		5,400
	Total Cash Inflow	165400	74070
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	5,400	14070



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 02 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures









षाग्नि व्याक्वालय दनका आयोः ज्ञासः श्रेत्र्यः, त्याः माण्येश्वरः, सं वाभिक्ता । ष्यायाः मार्शवज्ञी प भित्यं ष्यान्ने ०२-०८- २०३५ ०९ वक्तरिव प्रते च्यन्न भवि वरः प्याप्ताव भवियाद्वव त्य अत्र त्याप्ताव भवियाद्वव त्य क्वरावा जा ।	אר איד בעור גער איד בעור גער איד בעור גער איד בער איד גער	A. ONDI: UNDION (AND. MINDO A. ONDI A. ONDIC A. ONDIC A. ONDIC	<text></text>
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FAMILY PICTURE

