Proposed NU Business Name: GOLAP ELECTRONICS



Project identification and prepared by: Ishak chambugong,
Dakshinkhan Unit, Dhaka

Project verified by: MD. Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta						
Name : MD JOHIRUL ISLAM						
Age	:	17-12-1989 (27 Years)				
Education, till to date	:	SSC				
Marital status	:	Married				
Children	:	None				
No. of siblings:	:	02 Brothers 01 Sisters				
Address	:	Vill: 245, Holan P.O Dakshinkhan, P.S: Dakshinkhan, Dist: Dhaka				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOST. JAHANARA MD MEYAZE UDDIN Branch: Dakshinkhan, Centre # 17 (Female), Member ID: 5175, Group No: 08 Member since: 10-12-1998 (18 Years) First loan: BDT 5,000 /-				
Further Information:		Exiting loan: BDT 50000 Outstanding loan: 6500				
(v) Who pays GB loan installment	:	1				
(vi) Mobile lady	:	No				
(vii) Grameen Education Loan	:	No				
(viii) Any other loan like GB, BRAC ASA etc	:	No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	08 years experience in running business.Own business 6 Years
Training Info	:	He has 01 year training
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01683-201068
Family's Contact No.	:	01674-980158
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Dakshinkhan Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

JAHANARA joined Grameen Bank since 18 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in home repair.

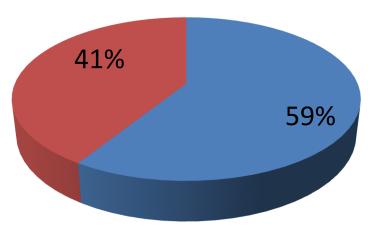
Proposed Nobin Udyokta Business Info						
Business Name	:	GOLAP ELECTRONICS				
Location	:	Dakshinkhan Bazar, Dakshinkhan, Dhaka				
Total Investment in BDT	:	BDT 730,000/-				
Financing	:	Self BDT 4,30,000/- (from existing business) 59%				
	Required Investment BDT 3,00,000/- (as equity) 41%					
Present salary/drawings from business (estimates)	:	BDT 5,000				
Proposed Salary	:	BDT 5,000				
Size of shop	:	12 ft x 10 ft= 120 square ft				
Security of the shop	:	BDT 200,000				
Implementation		 The business is planned to be scaled up by investment in existing goods like; charger, disply, head phone, mobile cover, gorila glass, chaching, Battery, etc. Average 25% gain on sales. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from gulistan, Dhaka. Agreed grace period is 3 months. 				

Existing Business (BDT)							
Particular	Daily	Monthly	Yearly				
Revenue (sales)							
Display, Head phone, Charger, Batary etc	2,500	75,000	900,000				
Total Sales (A)	2,500	75,000	900,000				
Less. Variable Expense							
Display,Head phone,Charger,Batary etc	1,875	56,250	675,000				
Total variable Expense (B)	1,875	56,250	675,000				
Contribution Margin (CM) [C=(A-B)	625	18,750	225,000				
Less. Fixed Expense							
Rent		4,000	48,000				
Electricity Bill		1200	14,400				
Transportation		1,000	12,000				
Mobile Bill		300	3,600				
Salary (self)		5,000	60,000				
Total fixed Cost (D)		11,500	138,000				
Net Profit (E) [C-D)		7,250	87,000				

Investment Breakdown							
Particulars		Existing		Proposed			Proposed Total
Particulars	Quantity	Price	Unit Price	Quantity	Price	Unit Price	
LCD Display	300	350	105000	500	350	175,000	280,000
Batary(Samsung)	15	250	3750	50	250	12,500	16,250
Batary(Symphony)	50	190	9500	60	190	11,400	20,900
Head Phone	30	250	7500	55	250	13,750	21,250
Charger	55	220	12100	50	220	11,000	23,100
Mobile casing	45	300	13500	60	300	18,000	31,500
Mobile cover	50	150	7500	70	150	10,500	18,000
Mobile Touch	60	500	30000	60	500	30,000	60,000
Glass	150	100	15000	45	100	4,500	19,500
Security			200000			0	200,000
Others			26150			13,350	39,500
Total			430,000			300,000	730,000

Source of Finance

■ Entrepreneur's contibution 430000 ■ Investor's Investment 300000 ■ Total 730000



Financial Projection (BDT)							
Particular Daily Monthly 1st Year 2nd Year							
Revenue (sales)							
Display, Head phone, Charger, Batary etc	3,500	105,000	1,260,000	1,323,000	1,389,150		
Total Sales (A)	3,500	105,000	1,260,000	1,323,000	1,389,150		
Less. Variable Expense							
Display, Head phone, Charger, Batary etc	2,625	78,750	945,000	992,250	1,041,863		
Total variable Expense (B)	2,625	78,750	945,000	992,250	1,041,863		
Contribution Margin (CM) [C=(A-B)	875	26,250	315,000	330,750	347,288		
Less. Fixed Expense							
Rent		4,000	48,000	48,000	48,000		
Electricity Bill		1260	15,120	15,876	16,670		
Transportation		1,100	13,200	13,860	14,553		
Mobile Bill		360	4,320	4,536	4,763		
Salary (self)		5,000	60,000	60,000	60,000		
Non Cash Item							
Depreciation		333	4,000	4,000	4,000		
Total Fixed Cost		12,053	144,640	146,272	147,986		
Net Profit (E) [C-D)		14,197	170,360	184,478	199,302		
Investment Payback			120,000	120,000	120,000		

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	300,000		
1.2	Net Profit	170,360	184,478	199,302
1.3	Depreciation (Non cash item)	4,000	4,000	4,000
1.4	Opening Balance of Cash Surplus		54,360	122,838
	Total Cash Inflow	474,360	242,838	326,140
2	Cash Outflow			
2.1	Purchase of Product	300,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership Tr. Fee)	120,000	120,000	120,000
	Total Cash Outflow	420,000	120,000	120,000
3	Net Cash Surplus	54,360	122,838	206,140

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 06 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

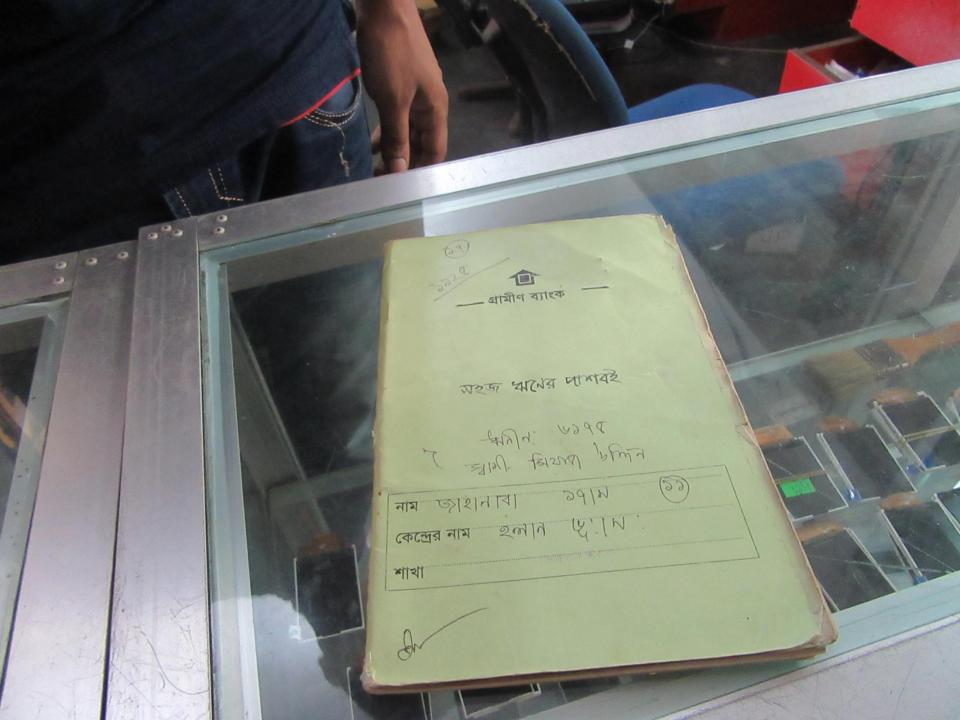


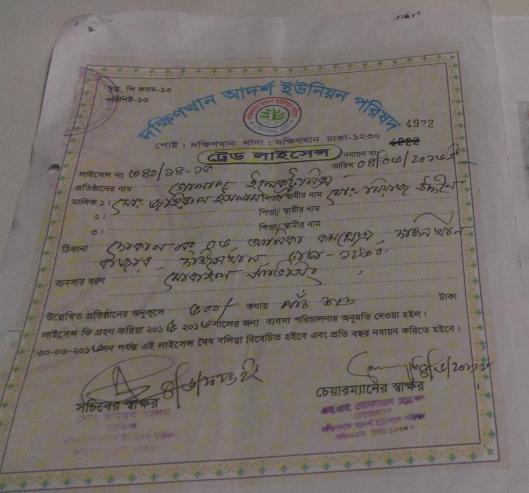














ত্রকারে কর্ত্তি কর্মের বার্কিন কর্মার বার্কিন বার্কিন

FAMILY PICTURE

