#### **Proposed NU Business Name: ASAD TAILORS & BOSTRALOY**



Project identification and prepared by: MD Sahidul Islam Mawna Unit, Gazipur

Project verified by: Md Rofiqul Islam



Brief Bio of The Proposed Nobin Udyokta			
Name	:	ASADUZZAMAN	
Age	:	23-08-1991 (25 Years)	
Education, till to date	:	HSC	
Marital status	:	Unmarried	
Children	:	Nil	
No. of siblings:	:	6 Brothers	
Address	:	Vill: Molaid, P.O: Telihaty, P.S: Sreepur , Dist: Gazipur	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  MOMOTAZ BEGUM  AMIR UDDIN  Branch: Tengra Sreepur, Centre # 55 (Male),  Member ID: 4131/3, Group No: 55  Member since: 27-06-2012 (04 Years)  First loan: BDT 15000/-	
Further Information: (v) Who pays GB loan installment		Existing loan: BDT 60000/- Outstanding loan: BDT 28020/- Father	
(vi) Mobile lady	:	No	
(vii) Grameen Education Loan	:	No	
(viii) Any other loan like GB, BRAC ASA etc	:	No	

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	:	01 years experience in running business. 01 Years in own business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01911-079393
Mother's Contact No.	:	01964-292637
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mowna Unit, Rajshah

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MOMOTAZ BEGUM** joined Grameen Bank since 04 years ago. At first she took 15000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in house repair.

Proposed Nobin Udyokta Business Info				
Business Name	:	ASAD TAILORS & BOSTRALOY		
Location	:	Chatir Baazar		
Total Investment in BDT	:	BDT 240,000/-		
Financing	:	Self BDT 160,000 (from existing business) 67% Required Investment BDT 80,000 (as equity) 33%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	12 ft x 12 ft = 120 square ft		
Implementation	•	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Pant piece, Shirt piece, Print cloth, Others</li> <li>20 % gain on sales</li> <li>The shop in rented.</li> <li>The business is being operated by entrepreneur. Existing no employee.</li> <li>Collects goods from Dhaka, Islampur.</li> <li>Agreed grace period is 3 months.</li> </ul>		

<b>Existing Business</b>	(BDT)
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		<b>7</b>	
Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Pant piece, Shirt piece, Print cloth, Others	1700	51000	612000
Service	200	6000	72000
Total Sales (A)	1900	57000	684000
Less Variable Expense			
Pant piece, Shirt piece, Print cloth, Others	1360	40800	489600
Total variable Expense (B)	1,360	40800	489600
Contribution Margin (CM) [C=(A-B)	540	16200	194400
Less Variable Expense			
Rent		1,000	12000
Electricity bill		300	3600
Transportation		700	8400
Salary (self)		5000	60000
Entertainment		300	3600
Generator		200	2400
Guard		200	2400
Mobile bill		500	6000
Total fixed cost (D)		8,000	96000
Net Profit (E)= [C-D]		8,200	98400

Investment	Prop	1	NA/IO
mve2ment	DIEd	KUU	JWH

	Proposed						
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed
		Pilce	(BDT)		Pilce	(BDT)	Total
Pant piece	100	210	21,000	220	210	46,200	67,200
Shirt piece	120	170	20,400	180	170	30,600	51,000
Three piece	20	420	8,400	0	0	0	8,400
Printed cloth	100	40	4,000	0	0	0	4,000
Others	1	6200	6,200	1	3200	3,200	9,400
Security	1	100000	100,000	0	0	0	100,000
	342	0	160,000	401	0	80,000	240,000

#### **Source of Finance**



Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2		
Revenue(Sales)						
Pant piece, Shirt piece, Print cloth, Others	2800	84000	1008000	1058400		
Service	250	7500	90000	94500		
Total Sales (A)	3050	91500	1098000	1152900		
Less Variable Expense						
Total variable Expense (B)	2,240	67200	806400	846720		
Contribution Margin (CM) [C=(A-B)	810	24300	291600	306180		
Less Variable Expense						
Rent		1,000	12000	12,000		
Electricity bill		500	6000	6300		
Transportation		900	10,800	11300		
Salary (self)		5000	60000	60000		
Entertainment		300	3600	3600		
Generator		200	2400	2400		
Guard		200	2400	2400		
Mobile bill		600	7200	7300		
Total fixed cost (D)		8,500	102,000	102,900		
Net Profit (E)= [C-D]		15800	189600	203,280		
Investment Payback			48,000	48,000		

### Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	189,600	203,280
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		141,600
	Total Cash Inflow	269600	344880
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	48000	48000
	Total Cash Outflow	128,000	48000
3	Net Cash Surplus	141,600	296880

#### **SWOT ANALYSIS**

## Strength

Employment: Self: 01 Family:0

Others:0Experience & Skill: 01 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community, Location of shop, Regular customers;

#### THREATS

Theft

Fire

Political unrest

# Pictures











#### গণপ্ৰজাতন্ত্ৰী ন

#### 8नः তिनिश

ভাকঘর ৪ টেংরা, উপটে ক্রমিক নং 1995 ইউ,পি, ৭ ফরম

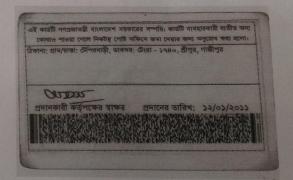
## TRAD!

লাইসেন্স নং- ঃ
প্রতিষ্ঠানের নাম ঃ
আর্রান্য ত্রিরান্য ত্রিরান্তর নাম ঃ
লিকের নাম ঃ
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লাক্রান্তর নাম ঃ
লাক্রান্য প্রতিষ্ঠানের ঠিকানা ঃ
লাক্রান্য ধরণ ঃ
লাক্রান্য ফিল্মির্মার্য ব্রেরার ধরণ ঃ
লাক্রান্স ফি ঃ
লাক্রান্স ফি ঃ

অত্র ইউনিয়নের সীমানার মধ্যে উল্লেখিত ব্যবসা চালাই তারিখ পর্যন্ত এই লাইসেন্স বৈধ বলিয়া বিবেচিত হইবে

সেক্টোরীর স্বাক্ষর ইসমত-আরা সচিব তেলিহাটি ইউনিয়ন পরিষদ প্রীপুর, গাজীপুর





## **FAMILY PICTURE**

