Proposed NU Business Name: 1TO 99 POINT AND COSMETICS CENTER



Project identification and prepared by : Md.Sirajul islam (Rasal) Kaliakor unit, Gazipur

Project verified by: MD. Mizanur Rahaman Patoyari



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD,SHARIF SARKAR		
Age	:	28-06-1997 (19Years)		
Education, till to date	:	S.S.C		
Marital status	:	Married		
Children	:	NO		
No. of siblings:	:	1 Brothers 1 Sister.		
Address	:	Vill: Sonatola , P.O: Chabagan, P.S: Kaliakor, Dist: Gazipur.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father NAJMA BAGUM LATE.BABUL SARKAR Branch:Talgasia Chabagan, Centre # 49 (Female), Member ID: 4662, Group No: 04 Member since: 27-12-2011 (18 Years) First loan: BDT 10,000 /-		
Further Information:		Outstanding loan: 24,160/-		
(v) Who pays GB loan installment (vi) Mobile lady	:	Mother No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	01 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01751-032671
Family's Contact No.	•	01742-704322
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliakor Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

NAJMA BAGUM joined Grameen Bank since 05 years ago. At first she took BDT 10,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info			
Business Name	:	1TO 99 POINT AND COSMETICS CENTER	
Location	:	Chabagan bazar ,Kaliakor , Gazipur	
Total Investment in BDT	:	BDT 2,00,000/-	
Financing	:	Self BDT 150,000/- (from existing business) 80%	
		Required Investment BDT 50,000/- (as equity) 20%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	30 ft x 14 ft= 420 square ft	
Security of the shop	:	-1,00,000	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Cosmatick item etc. Average 20% gain on sales. The business is operating by entrepreneur. Existing employee. After getting equity fund no employee will be appointed. The shop is rented. Collects goods from Dhaka. Agreed grace period is 3 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Cosmatic item	2,000	60,000	720,000	
Total Sales (A)	2,000	60,000	720,000	
Less. Variable Expense				
Cosmatic item	1,600	48,000	576,000	
Total variable Expense (B)	1,600	48,000	576,000	
Contribution Margin (CM) [C=(A-B)	400	12,000	144,000	
Less. Fixed Expense				
Rent		1,500	18,000	
Electricity Bill		400	4,800	
Transportation		200	2,400	
Mobile Bill		200	2,400	
Entertainment		100	1,200	
Salary (self)		5,000	60,000	
Total fixed Cost (D)		7,400	88,800	
Net Profit (E) [C-D)		4,600	55,200	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Malamain set	5,100	10,000	15,100		
Kukaries	2,700	3,000	5,700		
Watch	5,600	0	5,600		
Body spray	2,900	2,000	4,900		
Diry	1,500	0	1,500		
Mala set	4,000	0	4,000		
Churi	4,000	6000	10,000		
Crim	1,600	5000	6,600		
Lipstick	7,000	5000	12,000		
Oil	1,600	5000	6,600		
Others	44,000	14000	58,000		
Security	70,000	0	70,000		
Total	150,000	50,000	200,000		

Source of Finance



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Cosmatic item	2,800	84,000	1,008,000	1,058,400	
Total Sales (A)	2,800	84,000	1,008,000	1,058,400	
Less. Variable Expense					
Cosmatic item	2,240	67,200	806,400	846,720	
Total variable Expense (B)	2,240	67,200	806,400	846,720	
Contribution Margin (CM) [C=(A-B)	560	16,800	201,600	211,680	
Less. Fixed Expense					
Rent		1,500	18,000	1,800	
Electricity Bill		500	6,000	6,000	
Transportation		300	3,600	3,600	
Mobile Bill		200	2,400	2,400	
Entertainment		200	2,400	2,400	
Salary (self)		5,000	60,000	60,000	
Total Fixed Cost		7,700	92,400	76,200	
Net Profit (E) [C-D)		9,100	109,200	135,480	
Investment Payback			30,000	30,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	109,200	135,480
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		79,200
	Total Cash Inflow	159,200	214,680
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including		
2.3	Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	79,200	184,680

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:01

Experience & Skill: 01 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Chabagan ,Gazipur. Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures































জাতীয় পরিচিতি বিবরণ



মোঃ শরিক সরকার

MD. SHARIF SARKER

माः नानुन सनकान

28-06-1997

NID No.

19973313219000199

Blood Group

0+

जनायान - ४१०७, कानियारिकन, भन्नी, आजीभून



বিসমিল্লাহির রাহ্মানির রাহ্ম

দোকানঘর ভাড়া চুক্তিপত্র দলিল

হান ঃ চাবাগান বাজার

চুল রোড ,চাবাগান,কালিয়াকৈর,গাজীপুর

्यग्राम १ एक ८ रे कानुगाती २०५६ रे१ रहेएठ २ रे कानुगाती २०२२ वर्गस

জামানত ঃ ৭০,০০০(সত্তর) টাকা ।

প্রতি মাসে ভাড়া ঃ ১৫,০০ (পনেরশত) টাকা

১ম পক্ষ ঃ দলিল গ্রহীতার নাম ও ঠিকানা

মোঃ শরিষ সরকার পিতার নাম মৃত ঃ বাবুল সরকার মাতার নাম নাজমা বেগম ব্যাস / জন্ম তারিখ ২৫ বংসর रणमा ব্যবসা ভাতীয়তা বাংলাদেশী

ভাতীয়পরিচয়পর নং

िकाना সাং চাবাগান, ডাকঘর ঃ চাবাগান ,খানা - কালিয়াকৈর,জেলা- গাজীপুর।

২য় পক ঃ দলিল দাতা নাম ও ঠিকানা

১ নাম আব্দুল আউয়াল শিতার নাম মৃত ঃ কাপেম আলী ব্যাস / জন্ম তারিখ ৫৫ বংসর চাকুরী ভাষীয়তা वार्नारमनी চাতীয়পরিচয়পত্র নং



দলিল গ্ৰহীতা ১জন।

FAMILY PICTURE

