#### Proposed NU Business Name: ASHA COSMETICS & LIBRARY



Project identification and prepared by: Md.Sirajul islam (Rasal) Kaliakor Unit, Gazipur

Project verified by: MD. Mizanur Rahaman Patoyari



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD:SAIFUL ISLAM		
Age	:	10-08-1989 (27 Y <i>ears)</i>		
Education, till to date	:	H.S.C		
Marital status	:	Married		
Children	:	No		
No. of siblings:	:	2 Brothers, 2 Sisters.		
Address	:	Vill: Vannara P.O: Mouchak, P.S: Kaliakor, Dist: Gazipur.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOST. SAJEDA BEGUM MOST. SAJEDA BEGUM KARI.MD.ABUBOKKAR SIDDIK Branch: Kalarvita Mouchk,, Centre # 20 (Female), Member ID: 2135/1, Group No: 02 Member since: 05-10-2007 To 2015 <i>(08 Years)</i> First Ioan: BDT 10,000 /-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan: Nil Mother No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	08 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01707-209617
Family's Contact No.	:	01724-476483
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliakor Unit Gazipur.

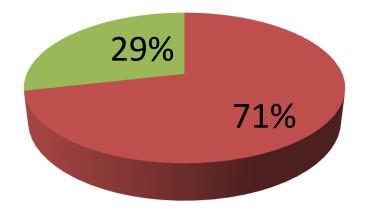
### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

**MOST. SAJEDA BEGUM** joined Grameen Bank since 08 years ago. At first she took BDT 10,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info			
Business Name	:	ASHA COSMETICS & LIBRARY	
Location	:	Vannara Bazaar, Kaliakor, Gazipur.	
Total Investment in BDT	:	BDT 3,50,000/-	
Financing	:	Self BDT 2,50,000/- (from existing business) 71% Required Investment BDT 100,000/- (as equity) 29%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	06 ft x 20 ft= 120 square ft	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Cosmetics and stationery item etc.</li> <li>Average 20% gain on sales.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is rented.</li> <li>Collects goods from chokbazar Dhaka.</li> <li>Agreed grace period is 3 months.</li> </ul>	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)			_	
Cosmetics and stasonary item	3,000	90,000	1,080,000	
Total Sales (A)	3,000	90,000	1,080,000	
Less. Variable Expense				
. Cosmetics and stasonary item	2,400	72,000	864,000	
Total variable Expense (B)	2,400	72,000	864,000	
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000	
Less. Fixed Expense				
Rent		3,000	36,000	
Electricity Bill		400	4,800	
Transportation		1,000	12,000	
Mobile Bill		300	3,600	
Entertainment		200	2,400	
Salary (self)		5,000	60,000	
Total fixed Cost (D)		9,900	118,800	
Net Profit (E) [C-D)		8,100	97,200	

Investment Breakdown					
Particulars	Existing	Proposed	<b>Proposed Total</b>		
Sampow	13,500	0	13,500		
Body spraa	16,500	0	16,500		
Coconat oil	9,600	0	9,600		
Mala set	8,000	0	8,000		
Churi	20,000	0	20,000		
Khata	12,000	0	12,000		
Book	14,000	50000	64,000		
Balb	17,500	0	17,500		
Losan	4,500	0	4,500		
Others	34,400	50000	84,400		
Security	100,000	0	1,00,000		
Total	250,000	100,000	350,000		



- Entrepreneur's Contribution 250,000
- Investor's Investment 100,000
- Total 350,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Cosmetics and stasonary item	4,000	120,000	1,440,000	1,512,000	
Total Sales (A)	4,000	120,000	1,440,000	1,512,000	
Less. Variable Expense					
Cosmetics and stasonary item	3,200	96,000	1,152,000	1,209,600	
Total variable Expense (B)	3,200	96,000	1,152,000	1,209,600	
Contribution Margin (CM) [C=(A-B)	800	24,000	288,000	302,400	
Less. Fixed Expense					
Rent		3,000	36,000	3,600	
Electricity Bill		400	4,800	4,800	
Transportation		1,500	18,000	18,000	
Mobile Bill		300	3,600	3,600	
Entertainment		200	2,400	2,400	
Salary (self)		5,000	60,000	60,000	
Total Fixed Cost		10,400	124,800	92,400	
Net Profit (E) [C-D)		13,600	163,200	210,000	
Investment Payback			60,000	60,000	

## Cash flow projection on business plan (rec. & Pay)

<b>SI</b> #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	163,200	210,000
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus		103,200
	Total Cash Inflow	263,200	313,200
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60,000	60,000
	Total Cash Outflow	160,000	60,000
3	Net Cash Surplus	103,200	253,200



# Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 10 Years Quality goods & services; Skill and experience;

## **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

# **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Konabari Regular customers;

### **T**HREATS

Theft Fire Political unrest Pictures











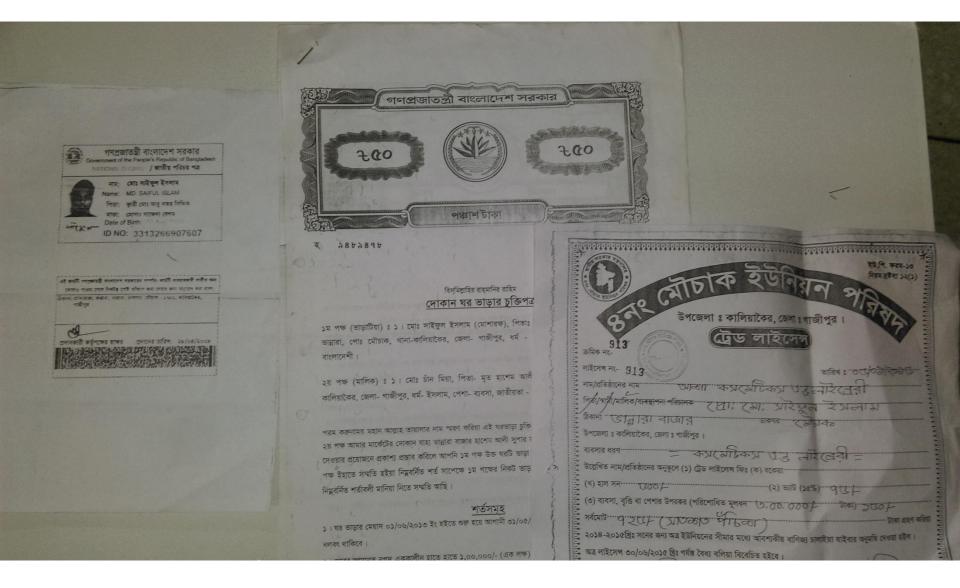












## **FAMILY PICTURE**

