Proposed NU Business Name: **BISMILLAH ENTERPRISE**



Project identification and prepared by: Md.Sirajul Islam (Rasal), Kaliakor Unit, Gazipur

Project verified by: MD. Mizanur Rahaman Patoyari



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD:JAHID	
Age	:	01/01/1989 (29 Years)	
Education, till to date	:	H.S.C	
Marital status	:	Married	
Children	:	1 Doughter	
No. of siblings:	:	2 Brothers, 2 Sisters.	
Address	:	Vill: Khataltoli P.O: Chabagan P.S: Kaliakor, Dist: Gazipur.	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father SHANAJ BAGUM MD. EIASIN KHAN Branch: Khathaltoli, Centre # 03 (Female), Member ID: 6461/m, Group No: 01 Member since: 12-08-1993 (23 Years) First loan: BDT 5,000 /-	
Further Information:		Outstanding loan: 50,000	
(v) Who pays GB loan installment	:	Mother	
(vi) Mobile lady	:	No	
(vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	01 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01713-581263
Family's Contact No.	•	01711-511352
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliakor Unit Gazipur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

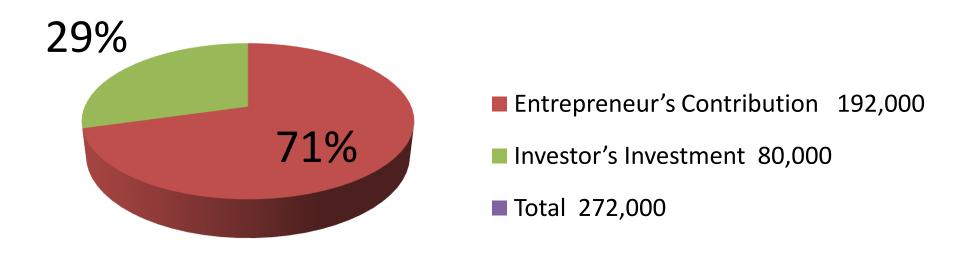
SHANAJ BAGUM joined Grameen Bank since 23 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info				
Business Name	:	BISMILLAH ENTERPRISE		
Location	:	Phokirchala, Kaliakor, Gazipur.		
Total Investment in BDT	:	BDT 2,72,000/-		
Financing	:	Self BDT 192,000/- (from existing business) 71%		
		Required Investment BDT 80,000/- (as equity) 29%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	14 ft x 14 ft= 196 square ft		
Security of the shop	:	1,00,000		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; cement etc. Average 07% gain on sales. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Company. Agreed grace period is 3 months. 		

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Cement.	3,000	90,000	1,080,000			
Total Sales (A)	3,000	90,000	1,080,000			
Less. Variable Expense						
Cement.	2,640	79,200	950,400			
Total variable Expense (B)	2,640	79,200	950,400			
Contribution Margin (CM) [C=(A-B)	360	10,800	129,600			
Less. Fixed Expense						
Rent		1,500	18,000			
Electricity Bill		200	2,400			
Transportation		300	3,600			
Mobile Bill		200	2,400			
Entertainment		200	2,400			
Salary (self)		5,000	60,000			
Total fixed Cost (D)		7,400	88,800			
Net Profit (E) [C-D)		3,400	40,800			

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Cement	92,000	80,000	1,72,000			
Security	1,00,000	0	1,00,000			
Total	192,000	80,000	272,000			

Source of Finance



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Cement.	4,000	120,000	1,440,000	1,512,000	1,512,000	
Total Sales (A)	4,000	120,000	1,440,000	1,512,000	1,512,000	
Less. Variable Expense						
Cement.	3,520	105,600	1,267,200	1,330,560	1,330,560	
Total variable Expense (B)	3,520	105,600	1,267,200	1,330,560	1,330,560	
Contribution Margin (CM) [C=(A-B)	480	14,400	172,800	181,440	181,440	
Less. Fixed Expense						
Rent		1,500	18,000	18,000	18,000	
Electricity Bill		200	2,400	2,400	2,400	
Transportation		400	4,800	4,800	4,800	
Mobile Bill		300	3,600	3,600	3,600	
Entertainment		200	2,400	2,400	2,400	
Salary (self)		5,000	60,000	60,000	60,000	
Total Fixed Cost		7,600	91,200	91,200	91,200	
Net Profit (E) [C-D)		6,800	81,600	90,240	90,240	
Investment Payback			32,000	32,000	32,000	

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	81,600	90,240	90,240
1.3	Depreciation (Non cash item)		-	1
1.4	Opening Balance of Cash Surplus		49,600	107,840
	Total Cash Inflow	161,600	139,840	198,080
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	32,000	32,000	32,000
	Total Cash Outflow	112,000	32,000	32,000
3	Net Cash Surplus	49,600	107,840	166,080

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 1 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

















বিসমিল্লাহির রাহ্মানির রাহ্ম

দোকানঘর ভাড়া চুক্তিপত্র দলিল

স্থানঃ ফকিরচালা বাজার চাবাগান রোড, কালিয়াকৈর, গাজীপুর। মেরাদঃ শুরু ১ জুলাই ২০১৬ ইং হইতে ১ জুলাই ২০১৯ পর্যন্ত। জামানত ঃ ১,০০০০০/-প্রতি মাসে ভাড়া ১৫০০/-

দলিল গ্রহিতার নাম ও ঠিকানা

নাম পিতার নাম

৪ মোঃ জাহিদ খান (জনি)

মাতার নাম মাতার নাম ৪ মোঃ ইয়াছিন খান

বয়স

ঃ শাহনাজ বেগম

প্রেশ

৪ ২৯ বছর

জাতীয়তা

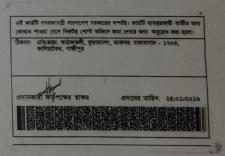
8 वारमा 8 वाश्नामिनी

ঠিকানা

ঃ সাং কাঠালতলী, ডাকঘর ঃ চাবাগান, থানা- কালিয়াকৈর, জেলা- গাজীপুর।

দলিল গ্রহীতা ১জন।





দলিল দাতার নাম ও ঠিকানা

FAMILY PICTURE

