### Proposed NU Business Name: JUEL MOTSHO KHAMAR



Project identification and prepared by: Md Ebadat Hossein Puthiya Unit, Rajshahi

Project verified by: Md Abdul Mannan Talukdar



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD JUEL RANA			
Age	••	26-06-1994 (22 Years)			
Education, till to date	••	BBA ( Ongoing )			
Marital status	••	Unmarried			
Children	••	Nil			
No. of siblings:	••	02 Brothers			
Address	:	Vill: Jagopara, P.O: Pocamaria, P.S: Puthiya , Dist: Rajshahi			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MST MOMOTA BEGUM  MD JALAL UDDIN  Branch: Shilmaria, Puthiya, Centre # 12 (Male),  Member ID: 1583/5, Group No: 04  Member since: 2001 (16 Years)  First loan: BDT 8000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing loan: BDT 20000 /- Outstanding loan:Nil Father No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	05 years experience in running business. 03 Years in own business.
Training Info	:	He has no training
Other Own/Family Sources of Income		Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01789-539111
Mother's Contact No.	:	01722-699487
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Puthiya Unit, Rajshah

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MST MOMOTA BEGUM** joined Grameen Bank since 16 years ago. At first she took 8000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in house repair.

Proposed Nobin Udyokta Business Info				
Business Name	:	JUEL MOTSHO KHAMAR		
Location	:	Jagopara, Puthiya , Rajshahi		
Total Investment in BDT	:	BDT 110,000/-		
Financing	:	Self BDT 110,000 (from existing business) 69% Required Investment BDT 50,000 (as equity) 31%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	03 Bigha		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Fish</li> <li>The shop in own place.</li> <li>The business is being operated by entrepreneur. Existing 01 employee.</li> <li>2 will be appointed after receiving equity money.</li> <li>Collects goods from Local Baazar.</li> <li>Agreed grace period is 3 months.</li> </ul>		

<b>Existing Business</b>	(BDT)	
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6 Months	Yearly
240000	480000
240000	480000
80,000	160000
80000	160000
160000	320000
60000	120000
12000	24000
30,000	60000
30000	60000
1,800	3600
600	1200
1200	2400
1800	3600
64,800	129600
95,200	190400
	240000 80,000 80000 160000 12000 30,000 30,000 1,800 600 1200 1800 64,800

	D		1
Investment	Brea	KO	iown

		Proposed					
Particulars	Qty	Unit Price	Amount	Qty Unit Price		Amount	Proposed
			(BDT)			(BDT)	Total
Rui	450	100	45,000	0	0	0	45,000
Katla	240	100	24,000	0	0	0	24,000
Mrigel	100	100	10,000	0	0	0	10,000
Silvar carp	150	100	15,000	0	0	0	15,000
Big het	150	100	15,000	0	0	0	15,000
Others	1	1000	1,000	0	0	0	1,000
Lease	0	0	0	1	40000	40,000	40,000
Fish feed	0	0	0	1	10000	10,000	10,000
Total		1500	110,000	2	0	50,000	160,000

#### **Source of Finance**



Paticular	6 Months	Year 1	Year 2
Revenue(Sales)			
Fisheries	320000	640000	672000
Total Sales (A)	320000	640000	672000
Less Variable Expense			
Feed, medicine & labour	80000	160000	168000
Total variable Expense (B)	80,000	160000	168000
Contribution Margin (CM) [C=(A-B)	240,000	480000	504000
Less Fixed Cost			
Rent	10000	20,000	20,000
Transport	15000	30000	35,000
Salary (self)	30,000	60000	60,000
Salary (Staff)	90000	180000	180,000
Entertainment	1,800	3600	3,600
Mobile bill	1800	3600	3,800
Total fixed cost (D)	148,601	297,202	302,402
Net Profit (E)= [C-D]	91,399	182,798	201,598
Investment Payback		30000	30000

## Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	182,798	201,598
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		152798
	Total Cash Inflow	232798	354396
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30000
3	Net Cash Surplus	152,798	324396

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0

Others:0Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community

Location of pond;

Regular customers;

### THREATS

Theft

Flood

Fish Disease

Political unrest

# Pictures







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THE CAME THE COLL Date of Birth: 26 Jun 1994

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# **FAMILY PICTURE**

