Proposed NU Business Name: SHARMIN STORE



Project identification and prepared by: Md Ebadat Hossain Puthiya Unit, Rajshahi

Project verified by: Md Abdul Mannan Talukdar



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	•	KOWSAR RAHMAN			
Age	:	01-04-1986 (19 Years)			
Education, till to date		Class V			
Marital status	:	Married			
Children	:	02 Daughters			
No. of siblings:	-	01 Sister 03 Brothers			
Address	•	Vill: Bashbari, P.O: Dhokrakul , P.S: Puthiya , Dist: Rajshahi			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father KOD VANU JALAL UDDIN Branch: Jewpara, Puthiya , Centre # 79 (Female), Member ID: 7655/1, Group No: 02 Member since: 2008 (07 Years) First Ioan: BDT 10000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady	:	Existing loan: BDT 20000/- Outstanding loan: Nil Father No			
(vii) Grameen Education Loan(viii) Any other loan like GB, BRAC ASA etc	:	No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	08 years experience in running business. 05 Years in own business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01733-414438
Mother's Contact No.	:	017737-85161
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Puthiya Unit, Rajshah

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

KOD VANU joined Grameen Bank since 07 years ago. At first she took 4000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in house repair.

Proposed Nobin Udyokta Business Info					
Business Name	:	SHARMIN STORE			
Location	:	Basbari, Dhokrakul, Puthiya, Rajshahi.			
Total Investment in BDT	:	BDT 100,000/-			
Financing	:	Self BDT 50,000 (from existing business) 50% Required Investment BDT 50,000 (as equity) 50%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	10 ft x 06 ft = 60 square ft			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Rice, Atta, Bran, Soyabin,Cosmetics etc 15 % gain on sales The shop in rented. The business is being operated by entrepreneur. Existing no employee. One will be appointed after receiving equity money. Collects goods from Natore & Puthiya. Agreed grace period is 3 months. 			

Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			,
Rice, Atta, Bran, Soyabin,Cosmetics etc	2600	78000	936000
Total Sales (A)	2600	78000	936000
Less Variable Expense			
Rice, Atta, Bran, Soyabin,Cosmetics etc	2210	66300	795600
Total variable Expense (B)	2,210	66300	795600
Contribution Margin (CM) [C=(A-B)	390	11700	140400
Less Variable Expense			
Rent		400	4800
Electricity bill		300	3600
Transportation		500	6000
Salary (self)		5000	60000
Entertainment		500	6000
Bank charge		100	1200
Guard		100	1200
Mobile bill		300	3600
Total fixed cost (D)		7,200	86400
Net Profit (E)= [C-D]		4,500	54000

Investment Breakdown								
	E	kisting	Proposed					
Particulars	Qty.	Unit Price	Amount Qty Unit Price Amount					
			(BDT)			(BDT)	Total	
Rice	9	1620	14,580	1	10,000	10,000	24,580	
Sugar	1	3300	3,300	1	10000	10,000	13,300	
Atta	1	850	850	1	10000	10,000	10,850	
Bran	1	1200	1,200	1	10000	10,000	11,200	
Soyabin	30	85	2,550	0	0	0	2,550	
Detergent	1	2000	2,000	0	0	0	2,000	
Cosmetics	1	5000	5,000	1	10000	10,000	15,000	
Others	1	520	520	0	0	0	520	
Security	1	20000	20,000	0	0	0	20,000	
	46	0	50,000	6	0	50,000	100,000	

Source of Finance



Financia	l Projecti	on (BC)T)		
Paticular	Daily	Monthly	Year1	Year 2	Year 3
Revenue(Sales)					
Rice, Atta, Bran, Soyabin,Cosmetics etc	4500	135000	1620000	1701000	1786050
Total Sales (A)	4500	135000	1620000	1701000	1786050
Less Variable Expense					
Rice, Atta, Bran, Soyabin,Cosmetics etc	3825	114750	1377000	1445850	1518142.5
Total variable Expense (B)	3,825	114750	1377000	1445850	1518142.5
Contribution Margin (CM) [C=(A-B)	675	20250	243000	255150	267907.5
Less Variable Expense					
Rent		400	4800	4,800	4800
Electricity bill		500	6000	6400	6800
Transportation		700	8,400	8600	8800
Salary (self)		5000	60000	60000	60000
Salary(Staff)		5000	60000	60000	60000
Entertainment		500	6000	6000	6000
Bank charge		100	1200	1200	1200
Guard		100	1200	1200	1200
Mobile bill		350	4200	4300	4500
Total fixed cost (D)		12,150	150,600	151,300	152100
Net Profit (E)= [C-D]		8100	97200	103,850	115807.5
Investment Payback			20,000	20,000	20,000

Ca	Cash flow projection on business plan (rec. & Pay)							
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)				
1	Cash Inflow							
1.1	Investment Infusion by Investor	50,000						
1.2	Net Profit	97,200	103,850	115807.5				
1.3	Depreciation (Non cash item)							
1.4	Opening Balance of Cash Surplus		77,200	161050				
	Total Cash Inflow	147200	181050	276857.5				
2	Cash Outflow							
2.1	Purchase of Product	50,000						
2.2	Payment of GB Loan							
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000				
	Total Cash Outflow	70,000	20000					
3	Net Cash Surplus	77,200	161050	256857.5				



Strength

Employment: Self: 01 Family:0 Others:0Experience & Skill : 08 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community, Location of shop, Regular customers;

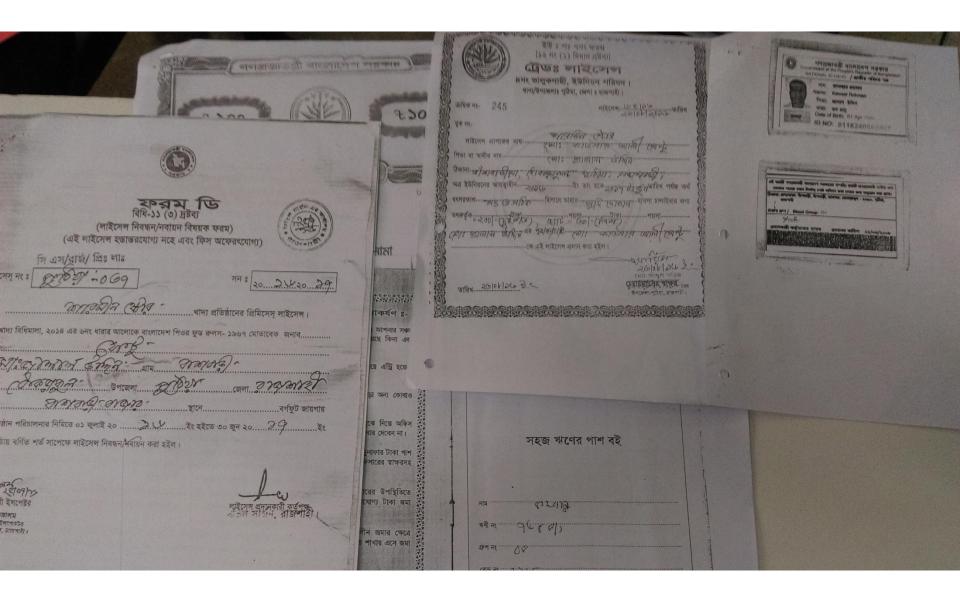
THREATS

Theft Fire Political unrest Pictures









FAMILY PICTURE

