Proposed NU Business Name: RAIN EXCLUSIVE



Project identification and prepared by: MD Farhad Hossain Tangail Sadar Unit, Tangail

Project verified by: MD Mizanur Rahman Patowary



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	LIAKOT HOSSAIN			
Age	:	23-11-1982 (34 Years)			
Education, till to date	:	HSC			
Marital status	:	Unmarried			
Children	:	NA			
No. of siblings:	:	02 Sisters 03 Brother			
Address	:	Vill: Purbo Adalot Para, P.O: Tangail, P.S: Tangail Sadar, Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father AMINA KHATUN ABDUR RAHMAN Branch: Suruj Tangail, Centre # 10 (Male), Member ID: 2522, Group No: 04 Member since: 07-04-1991 to 03-01-2001 (10 Years) First Ioan: BDT 2000/-			
Further Information: (v) Who pays GB loan installment	:	Existing loan: Nil Outstanding loan: BDT Nil Father			
 (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc 		No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business. 10 Years in own business.
Training Info		He has no training
Other Own/Family Sources of Income	:	Yes
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	
Mother's Contact No.	:	01722-654795
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tangail Sadar Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

AMINA KHATUN joined Grameen Bank since 10 years ago. At first she took 2000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in house repair.

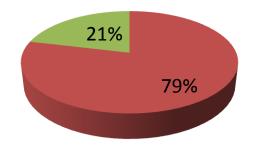
Proposed Nobin Udyokta Business Info				
Business Name	:	RAIN EXCLUSIVE		
Location	:	Ali Complex, Kali Bari Road, Tangail		
Total Investment in BDT	:	BDT 470,000/-		
Financing	:	Self BDT 370,000 (from existing business) 79% Required Investment BDT 100,000 (as equity) 21%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	15 ft x 10 ft = 150 square ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Pant, Shirt, T Shirt, Baby set etc 15% gain on sales The shop in rented. The business is being operated by entrepreneur. Existing 01 employee. One will be appointed after receiving equity money. Collects goods from Dhaka, Agreed grace period is 3 months. 		

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue(Sales)				
Pant, Shirt, T Shirt, Baby set etc	4800	144000	1728000	
Total Sales (A)	4800	144000	1728000	
Less Variable Expense				
Pant, Shirt, T Shirt, Baby set etc	3840	115200	1382400	
Total variable Expense (B)	3,840	115200	1382400	
Contribution Margin (CM) [C=(A-B)	960	28800	345600	
Less Variable Expense				
Rent		7,500	90000	
Electricity bill		1200	14400	
Transportation		800	9600	
Salary (self)		5000	60000	
Salary(Staff)		5000	60000	
Entertainment		400	4800	
Guard		150	1800	
Mobile bill		400	4800	
Total fixed cost (D)		20,300	243600	
Net Profit (E)= [C-D]		8,500	102000	

Investment Breakdown

	Exis	ting	Proposed					
Particulars	ticulars Qty. Unit Price Amount		Amount	Qty	Unit	Amount	Proposed	
		-			Price			
			(BDT)			(BDT)	Total	
Pant	150	400	60,000	150	200	30,000	90,000	
Shirt	100	450	45,000	100	200	20,000	65,000	
T Shirt	150	150	22,500	150	170	25,500	48,000	
Baby set	150	200	30,000	0	0	0	30,000	
Others	1	12500	12,500	1	24500	24,500	37,000	
Security	1	200000	200,000	0	0	0	200,000	
	552	0	370,000	401	0	100,000	470,000	

Source of Finance



- Entrepreneur's Contribution 370,000
- Investor's Investment 100,000
- Total 470,000

Financial Projection (BDT)

Paticular	Daily	Monthly	Year1	Year 2	Year 3
Revenue(Sales)					
Pant, Shirt, T Shirt, Baby set etc	7000	210000	2520000	2646000	2778300
Total Sales (A)	7000	210000	2520000	2646000	2778300
Less Variable Expense					
Pant, Shirt, T Shirt, Baby set etc	5600	168000	2016000	2116800	2222640
Total variable Expense (B)	5,600	168000	2016000	2116800	2222640
Contribution Margin (CM) [C=(A-B)	1,400	42000	504000	529200	555660
Less Variable Expense					
Rent		7,500	90000	90,000	90000
Electricity bill		1500	18000	18500	19000
Transportation		1,000	12,000	12300	12600
Salary (self)		5000	60000	60000	60000
Salary(Staff)		10000	120000	120000	120000
Entertainment		400	4800	4800	4800
Guard		150	1800	1800	1800
Mobile bill		450	5400	5600	5700
Total fixed cost (D)		26,000	312,000	313,000	312100
Net Profit (E)= [C-D]		16000	192000	216,200	243560
Investment Payback			40,000	40,000	40,000

Cash flow projection on business plan (rec. & Pay)						
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)		
1	Cash Inflow					
	Investment Infusion by					
1.1	Investor	100,000				
1.2	Net Profit	192,000	216,200	243560		
1.3	Depreciation (Non cash item)					
1.4	Opening Balance of Cash Surplus		152,000	328200		
	Total Cash Inflow	292000	368200	571760		
2	Cash Outflow					
2.1	Purchase of Product	100,000				
2.2	Payment of GB Loan					
2.3	Investment Pay Back (Including Ownership Tr. Fee)	40000	40000	40000		
	Total Cash Outflow	140,000	40000			
3	Net Cash Surplus	152,000	328200	531760		



S _{TRENGTH} Employment: Self: 01 Family:0 Others:0Experience & Skill : 10 Years Quality goods & services; Skill and experience;	WEAKNESS Lack of Capital/Investment
OPPORTUNITIES Huge demand in the community Location of shop; Tetuljora, Rajfulbaria, Savar, Dhaka. Regular customers;	T HREATS Theft Fire Political unrest

Pictures





















প্রত্যেরন পত্র	F
এই মর্মে প্রত্যেয়ন করা যাইতেহে যে, জনাব/জনাবা. (এম্বিট্রা) এজেন তেনি প্রামীন ব্যাংক সুকৃষ্টে টালাইল শামার কেন্দ্র নহ <u>টে? এ</u> এল্প নহ <u>এই আ</u> খনী নহ <u>টে. এ</u> কজন নিয়মিত সদস্য ছিলেন। তিনি প/০৪/ ১৯৯০ তারিখে এল্পে যোগদান করেন এব <u>(৫/০৯/ ২০০০</u> তারিখে প্রশ্প ত্যাগ করেন। তার নিয়মিত কিন্তি ছিল।	
আমি তাহার সর্বাপীন মঙ্গল কামনা করি।	গণপ্রভাতন্ত্রী বাংলাদেশ সরকার Government of the People's Headback of Bangduck Mational Dic Cartu / জাবীয় পরিষ্ঠা পর
कनिक नर 1151 निर्देश मार्ग नयत्र नाइराजन नयत्र छेट्ठिव भाषा कर कालव कर, अन. कि. गर प्रतकाती आणिकित्कनान	אות: געוג איז געוג איז געוגע ג געוגע געוגע געוגעעע געוגעע געוגעע געוגעע געוגעעעע געוגעעע געוגעע געוגעעעעע געוגעעעעעעעע
नाइट्रिय मंद्र छिउ २९-०३-२७ जलत ३२. अन. जि. गर मतकाती साणिकिकमान रारताप्तम लोगमण नत सार्ग्ध चाइट्रस्त विधान उप्रयम नाइट्रस्य (स्ट्रान इन्हेलंट रादिर : नाइट्रियरतेट नस्ड नाइट्रियरतेट नस्ड (साह- द्व्यार्ड जिस्मकल हाफ्रिन सिछान क्रियान ह रार्ग्य क्रम्स क्रम्स) क्रासि राष्ट्र ही झाह ल	भिये जाठी गांधवायते प्रामायन जवादव जानीत इंग्रेंग वरायरको मारीर का राज्याव नावयां पातन निकष्ट राज्य व्याप्तन कया प्राण्य क्या स्वा जिवान: पूर्व व्याप्तन नाव, वांवप्रव: गिराप्रिन - ३०००, गिमरिन मारह गिमाइन लोहजन, गिमाहन माननगरी कर्जुनाइक वांवज्य जानात्म्य जानात्म्य जातिर्थ: ७०/०১/२००७

FAMILY PICTURE

