Proposed NU Business Name: PORITOS DAIRY FARM



Project identification and prepared by: Md. Lokman hakim, Mohonpur Unit, Rajshahi

Project verified by: Md. Abdul mannan Talukdar



Brief Bio of The Proposed Nobin Udyokta						
Name	:	SREE PORITOS KUMAR PROSANTO				
Age	:	23-03-1994 (22 Years)				
Education, till to date	:	H.S.C				
Marital status	:	Unmarried				
Children	:	Nil				
No. of siblings:	:	(03)Sister				
Address	:	Vill: Kharta, P.O: Jahanabad, P.S: Mohanpur Dist: Rajshahi.				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father SONGKORI RANI HEREN CHONDRO PRAMANIC Branch: Raigati Mohanpur, Centre # 80 (Female), Member ID:11136, Group No: 02 Member since: 25-06-2012 (04Years) First loan: BDT 5,000/-				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT10,000 /- Outstanding loan: BDT 5,380/- Father No No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Five years experience in running business.
Other Own/Family Sources of Income	:	Bussinees.
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01773-054402
Father's Contact No.	:	01719-532078
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd.Mohonpur Unit, Rajshahi.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SONGKORI RANI joined Grameen Bank since 04 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	:	PORITOS DAIRY FARM				
Location	:	/ill: Kharta, P.O: Jahanabad, P.S: Mohanpur Dist:				
Total Investment in BDT	:	BDT 2,60,000/-				
Financing	:	elf BDT 2,10,000(from existing business) 81% Required Investment BDT 50,000(as equity) 19%				
Present salary/drawings from business (estimates)	:	BDT 3,000				
Proposed Salary	:	BDT 3,000				
Size of shop	:	20ft x 12 ft= 240 square ft				
Security of the shop	:	Nill				
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Milk. Average % gain on sale. The business is operating by entrepreneur. Existing No employee. He is doing his business in renting place. Collects goods from 				

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Milk	750	22,500	2,70,000		
Total Sales (A)	750	22,500	2,70,000		
Less. Variable Expense					
Total variable Expense (B)	0	0	0		
Contribution Margin (CM) [C=(A-B)	750	22,500	2,70,000		
Less. Fixed Expense					
Shop Rent		0	0		
Electricity Bill		150	1,800		
Mobile Bill		200	2,400		
Transportation		150	1,800		
Salary (self)		3,000	36,000		
Parches of food		10,000	1,20,000		
Total fixed Cost (D)		13,500	1,62,000		
Net Profit (E) [C-D)		9,000	1,08,000		

Investment Breakdown									
Existing					Proposed				
Particulars Qty.		Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total		
Australian Cow	1	80000	80,000	-	-	-	80,000		
Australian Cros	1	50000	50,000	1	50000	50,000	1,00,000		
Desi Cow	1	40000	40,000	-	1	-	40,000		
Desi Bokna	1	40000	40,000	-	-	-	40,000		
Total	4		2,10,000	1		50,000	2,60,000		

Source of Finance



Financial	Proiectio	n (BDT)			
Paticular		Monthly	Year1	Year 2	Year 3
Revenue(Sales)	,	,			
Milk	1000	30000	360000	378000	396900
Total Sales (A)	1000	30000	360000	378000	396900
Less Variable Expense					
Total variable Expense (B)					
Contribution Margin (CM) [C=(A-B)	1,000	30000	360000	378000	396900
Less Variable Expense					
Electricity Bill		150	1800	1800	1800
Mobile Bill		250	3000	3,500	3800
Transportation		200	2400	2600	2800
Salary (self)		3,000	36000	36000	36000
Food		12,000	144000	146000	148000
Total fixed cost (D)		15,600	187,200	189,900	192400
Net Profit (E)= [C-D]		14400	172800	188,100	204500
Investment Payback			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	50,000		
1.2	Net Profit	172,800	188,100	204500
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		152,800	320900
	Total Cash Inflow	222800	340900	525400
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
2.3	(Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	152,800	320900	505400

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

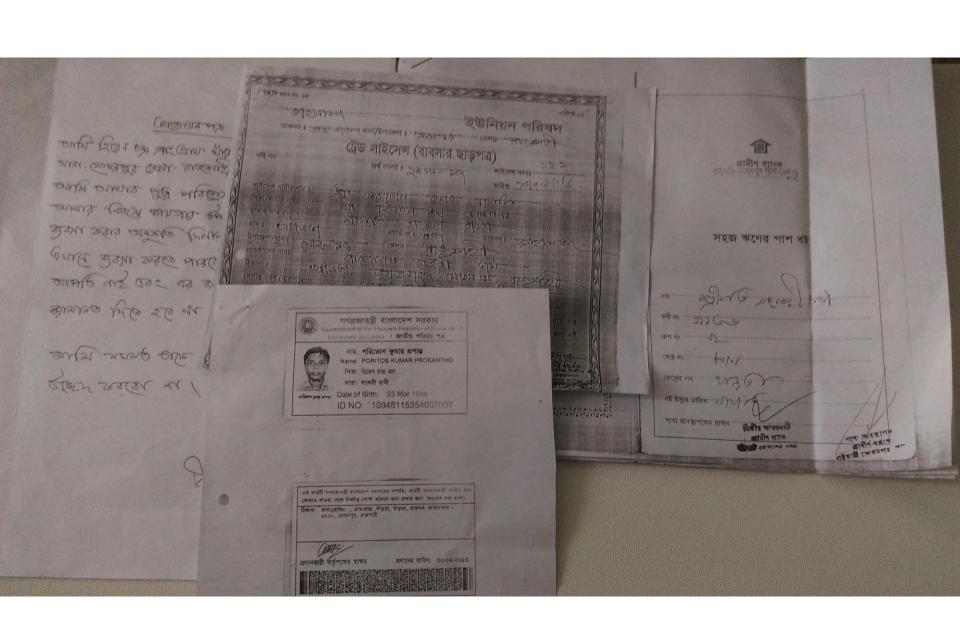












FAMILY PICTURE

