Proposed NU Business Name: SHAMOLI TAILARS



Project identification and prepared by: Md. Sahabuddin, Mohanpur Unit, Rajshahi

Project verified by: Abdul Mannan Talukdar



Brief Bio of The Proposed Nobin Udyokta							
Name	:	MST. SHAMOLI AKTER					
Age	:	20-08-1994(22 <i>Years</i>)					
Education, till to date	:	HSC					
Marital status	:	Married					
Children	:	Nill					
No. of siblings:	:	02 Sister					
Address	:	Vill:Rokhitpara , P.O:Hatkujipur P.S:Bagmara Dist: Rajshahi					
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father MST. ANJUARA BEOA LATE BAHAR ALI Branch: Achpara,Bagmara, Centre # 1(Female), Member ID:1003/2, Group No: 01 Member since: 12-11-2012(4Years) First loan: BDT 10,000					
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 60,000, Outstanding loan:52,100/= Mother No No No					

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	02 years experience in running business.
Training Info	:	He has 02 years training.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.		01766-070498
Mother's Contact No.	:	01737-589836
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Mohanpur Unit, Rajshahi.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

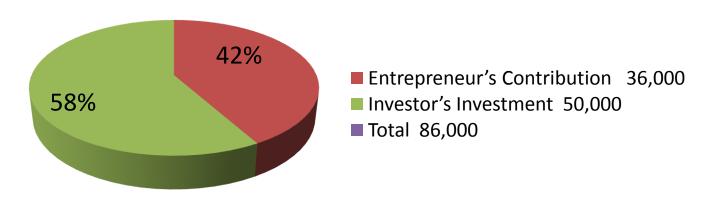
MST. ANJUARA BEOA joined Grameen Bank since 04 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	SHAMOLI TAILARS			
Location	:	Rokhitpara, Bagmara, Rajshahi			
Total Investment in BDT	:	BDT 86,000/-			
Financing	:	Self BDT 36,000/-(from existing business) 42%			
		Required Investment BDT 50,000/-(as equity)58%			
Present salary/drawings from business (estimates)	•	BDT 3,000/-			
Proposed Salary	:	BDT 3,000/-			
Size of shop	:	10ft x 8ft= 80square ft			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Three Pice, Sit Cloth etc Average 30% gain on sale. The business is operating by entrepreneur. Existing 1 employees. After getting equity fund employee will be appointed. The shop is owned. Collects goods from Keshorhat Agreed grace period is 3 months. 			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)			1			
Cloth Item	500	15,000	1,80,000			
Incom From Teailaring	200	6,000	72,000			
Total Sales (A)	500	15,000	1,80,000			
Less. Variable Expense			 			
Grocery Item	350	10,500	1,26,000			
Total variable Expense (B)	350	10,500	1,26,000			
Contribution Margin (CM) [C=(A-B)	350	10,500	1,26,000			
Less. Fixed Expense						
Rent		300	3,600			
Electricity Bill		500	6,000			
Mobile Bill		200	2,400			
Salary (self)		3,000	36,000			
Transportation		500	6,000			
Entertainment		0	0			
Salary (staff)		0	0			
Total fixed Cost (D)		4,500	54,000			
Net Profit (E) [C-D)		6,000	72,000			

Investment Breakdown							
		Proposed					
Particulars	Qty.	Unit	Amount	Qty	Unit Amount		Proposed Total
		Price	(BDT)		Price	(BDT)	
Three Pice	20	500	10,000	50	500	25,000	35,000
Sit Cloths	100	50	5,000	200	50	10,000	15,000
Borcar Cloths				12	850	10,000	10,000
Ornar Cloths				50	100	5,000	5,000
Shelai matching	1	5,000	5,000				5,000
Security	1	16000	16000				
Total	121		36,000	312		50,000	86,000

Source of Finance



Financial Projection (BDT)							
Paticular	Daily	Monthly	Year1	Year 2	Year 3		
Revenue(Sales)							
Cloths Item	1000	30000	360000	378000	396900		
Tailaring	300	9000	108000	113400	119070		
Total Sales (A)	1300	39000	468000	491400	515970		
Less Variable Expense							
Cloths	700	21000	252000	264600	277830		
Total variable Expense (B)	700	21000			277830		
Contribution Margin (CM) [C=(A-B)	600	18000	216000	226800	238140		
Less Variable Expense							
Electricity Bill		300	3600	3,800	4000		
Mobile Bill		700	8400	8600	8800		
Salary (self)		3000	36000	36,000	36000		
Transportation		700	8400	8600	8800		
Rent		300	3600	3600	3600		
Total fixed cost (D)		5,300	63,600	63,600	64000		
Net Profit (E)= [C-D]		12700	152400	163,200	174140		
Investment Payback			20,000	20,000	20,000		

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	152,400	163,200	174140
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		132,400	275600
	Total Cash Inflow	202400	295600	449740
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	132,400	275600	429740

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 2 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

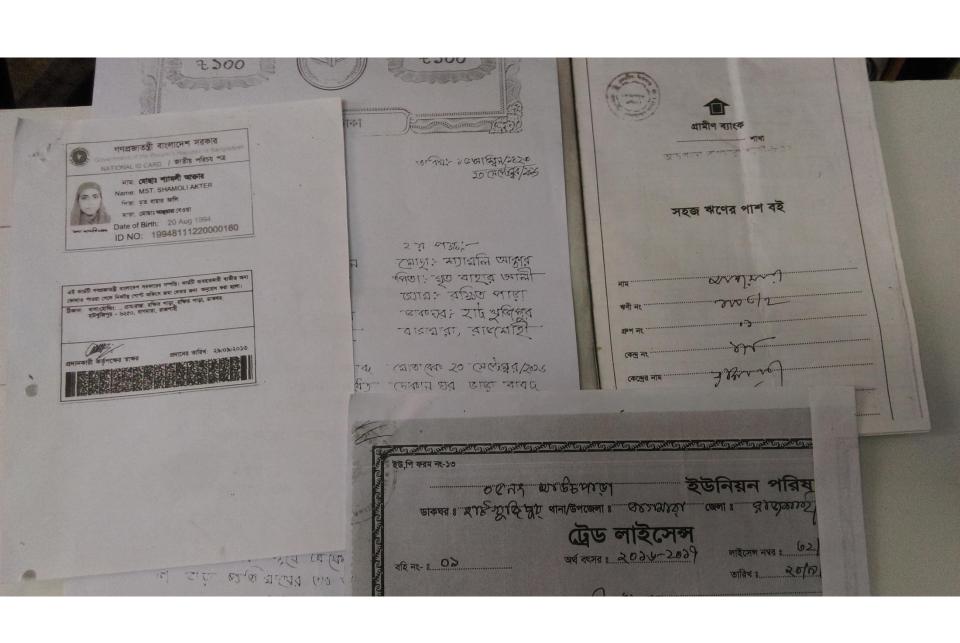
Pictures











FAMILY PICTURE

