### Proposed NU Business Name: HRIDOY MULTIMEDIA



Project identification and prepared by: MD Jahangir Ferdous , Munsiganj Unit, Dhaka

Project verified by: Susanta Kumar Biswash



| Brief Bio of The Proposed Nobin Udyokta   |       |  |  |  |  |  |
|---|-------|--|--|--|--|--|
| Name  | :     | MD HRIDOY HOSSAIN  |  |  |  |  |
| Age   | :     | 11-07-1994 ( 22 Y <i>ears</i> )  |  |  |  |  |
| Education, till to date   | :     | HSC  |  |  |  |  |
| Marital status  | :     | Unmarried  |  |  |  |  |
| Children  | :     | NA   |  |  |  |  |
| No. of siblings:  | :     | 01 Brothers 04 Sisters   |  |  |  |  |
| Address   | :     | Vill: Dingavanga P.O: Panchsar ; P.S: Munsiganj Sadar ;Dist: Dhaka   |  |  |  |  |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info                                  |       | Mother Father  CHAYERA BEGUM  MD KALACHAN  Branch: Pnachasar, Centre # 04 (Female),  Member ID: 1673, Group No: 03  Member since: 2001-2012 ( 11 Years)  First loan: BDT 10000/- |  |  |  |  |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : : : | Existing loan: BDT 20000 Outstanding loan: Nil Father No No No   |  |  |  |  |

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) |    | Nil  |
|---|----|--|
| Business Experiences and Training Info  |    | 02 years experience in running business. 02 Years in own business. |
|   | •  | He has 02 Years training   |
| Other Own/Family Sources of Income  | •• |  |
| Other Own/Family Sources of Liabilities   | •• | None   |
| Entrepreneur Contact No.  | •  | 01925-000028   |
| Family's Contact No.  | :  | 01945-682257   |
| NU Project<br>Source/Reference  | •  | Grameen Shakti Samajik Byabosha Ltd. Munsiganj Unit, Dhaka         |

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**CHAYERA BEGUM** joined Grameen Bank since 11 years ago. At first she took BDT 10000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

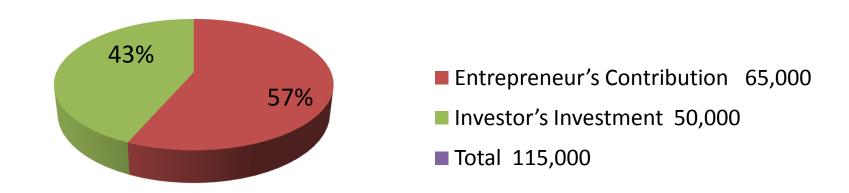
| Proposed Nobin Udyokta Business Info              |   |  |  |  |  |
|---|---|--|--|--|--|
| Business Name                                     | : | HRIDOY MULTIMEDIA  |  |  |  |
| Location  | : | Dingabhanga Notun Baazar, Pancsar, Munsganj sadar  |  |  |  |
| Total Investment in BDT                           | : | BDT 115,000/-  |  |  |  |
| Financing   | : | Self BDT 65,000/- (from existing business) 57% Required Investment BDT 50,000/- (as equity) 43%  |  |  |  |
| Present salary/drawings from business (estimates) | : | BDT 5,000  |  |  |  |
| Proposed Salary                                   | : | BDT 5,000  |  |  |  |
| Size of shop                                      | : | 12 ft x 10 ft= 120 square ft   |  |  |  |
| Implementation                                    |   | <ul> <li>The business is planned to be scaled up by investment in existing goods like; Mobile accessories &amp; Gift items, Bikash &amp; Flexiload service.</li> <li>Average 20 % gain on sales.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>01 Will be appointed after receiving equity money.</li> <li>The shop is in own place</li> <li>Collects goods from Dhaka, Munsiganj.</li> <li>Agreed grace period is 3 months.</li> </ul> |  |  |  |

| <b>Existing</b> | <b>Business</b> | (BDT) |
|-----------------|-----------------|-------|
|-----------------|-----------------|-------|

| Particular                        | Daily | Monthly | Yearly |
|-----------------------------------|-------|---------|--------|
| Revenue(Sales)                    |       |         |        |
| Gift items & Mobile accesories    | 1800  | 54000   | 648000 |
| Flexiload & Bikash                | 120   | 3600    | 43200  |
| Total Sales (A)                   | 1920  | 57600   | 691200 |
| Less Variable Expense             |       |         |        |
| Gift items & Mobile accesories    | 1440  | 43200   | 518400 |
| Total variable Expense (B)        | 1,440 | 43200   | 518400 |
| Contribution Margin (CM) [C=(A-B) | 480   | 14400   | 172800 |
| Less Variable Expense             |       |         |        |
| Electricity bill                  |       | 400     | 4800   |
| Transportation                    |       | 500     | 6000   |
| Salary (self)                     |       | 5000    | 60000  |
| Entertainment                     |       | 200     | 2400   |
| Guard                             |       | 600     | 7200   |
| Generator                         |       | 150     | 1800   |
| Mobile bill                       |       | 300     | 3600   |
| Total fixed cost (D)              |       | 7,150   | 85800  |
| Net Profit (E)= [C-D]             |       | 7,250   | 87000  |

| Investment Breakdown |            |        |            |     |          |          |         |  |
|----------------------|------------|--------|------------|-----|----------|----------|---------|--|
| Existing             |            |        |            |     | Proposed |          |         |  |
| Particulars          | Unit Price | Amount | Amount Qty |     | Amount   | Proposed |         |  |
|                      |            |        | (BDT)      |     |          | (BDT)    | Total   |  |
| Bikash               | 1          | 20000  | 20,000     | 1   | 15,000   | 15,000   | 35,000  |  |
| Flexiload            | 1          | 10000  | 10,000     | 1   | 15000    | 15,000   | 25,000  |  |
| Mobile accessories   | 200        | 150    | 30,000     | 100 | 150      | 15,000   | 45,000  |  |
| Gift items           | 25         | 200    | 5,000      | 25  | 200      | 5,000    | 10,000  |  |
| Total                | 227        | 0      | 65,000     | 127 | 0        | 50,000   | 115,000 |  |

#### **Source of Finance**



| Financial Projection (BDT)        |       |         |         |         |         |  |
|-----------------------------------|-------|---------|---------|---------|---------|--|
| Paticular                         | Daily | Monthly | Year1   | Year 2  | Year 3  |  |
| Revenue(Sales)                    |       |         |         |         |         |  |
| Gift items & Mobile accesories    | 3000  | 90000   | 1080000 | 1134000 | 1190700 |  |
| Flexiload & Bikash                | 200   | 6000    | 72000   | 75600   | 79380   |  |
| Total Sales (A)                   | 3200  | 96000   | 1152000 | 1209600 | 1270080 |  |
| Less Variable Expense             |       |         |         |         |         |  |
| Gift items & Mobile accesories    | 2400  | 72000   | 864000  | 907200  | 952560  |  |
| Total variable Expense (B)        | 2,400 | 72000   | 864000  | 907200  | 952560  |  |
| Contribution Margin (CM) [C=(A-B) | 800   | 24000   | 288000  | 302400  | 317520  |  |
| Less Variable Expense             |       |         |         |         |         |  |
| Electricity bill                  |       | 600     | 7200    | 7700    | 8200    |  |
| Transportation                    |       | 800     | 9600    | 10,100  | 10600   |  |
| Salary (self)                     |       | 5000    | 60000   | 60,500  | 61000   |  |
| Salary(Staff)                     |       | 3000    | 36000   | 36000   | 36000   |  |
| Entertainment                     |       | 200     | 2400    | 2400    | 2400    |  |
| Guard                             |       | 600     | 7200    | 7200    | 7200    |  |
| Generator                         |       | 150     | 1800    | 1800    | 1800    |  |
| Mobile bill                       |       | 400     | 4800    | 4900    | 5000    |  |
| Total fixed cost (D)              |       | 10,750  | 55,200  | 123,900 | 125400  |  |
| Net Profit (E)= [C-D]             |       | 13250   | 159000  | 178,500 | 192120  |  |
| Investment Payback                |       |         | 20,000  | 20,000  | 20,000  |  |

### Cash flow projection on business plan (rec. & Pay)

| SR# | Particulars                                       | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
|-----|---|--------------|--------------|--------------|
| 1   | Cash Inflow                                       |              |              |              |
| 1.1 | Investment Infusion by Investor                   | 50,000       |              |              |
| 1.2 | Net Profit  | 159,000      | 178,500      | 192120       |
| 1.3 | Depreciation (Non cash item)                      |              |              |              |
| 1.4 | Opening Balance of Cash Surplus                   |              | 139,000      | 297500       |
|     | Total Cash Inflow                                 | 209000       | 317500       | 489620       |
| 2   | Cash Outflow                                      |              |              |              |
| 2.1 | Purchase of Product                               | 50,000       |              |              |
| 2.2 | Payment of GB Loan                                |              |              |              |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 20000        | 20000        | 20000        |
|     | Total Cash Outflow                                | 70,000       | 20000        | 20000        |
| 3   | Net Cash Surplus                                  | 139,000      | 297500       | 469620       |

### **SWOT ANALYSIS**

# Strength

Employment: Self: 00 Family:0 Others:00

Experience & Skill: 02 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures















उमार कथा । उमार अमुद्धिश्राधिक कम्मा छ्या कम्मा श्री (आ: इम्मा ह्यामाह-क्मा (आ: क्ष्माश्राद तुर अस्

्याक्र कारण भारतिका न

अन्याम् वर्षे

MUN LELY TO - SPLY LLM IN 1 OLD HUM WE - 2006 1

MUND LEVE I COLD TAKE ELM 3 LUMING MUM 
MUND LEVE I COLD TAKE ELM 3 LUMING MUM 
MUND LOWER LICE 30 - DONO TINGTHE DIGCOLD

MULL LISTER PS. SE SEET DON'T SECOLOGICAL COL

可可可以自

Maiste-

2 2014 2020 12/

CHUL! SHIRLY WES SURIS! OF SURIS SUR! CENDOLOR MIN! YENDOLOR MIN! YENDOLOR MIN! - COHJION



