

Project identification and prepared by: Md. Ebadat Hossain, Puthia Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukder


Brief Bio of The Proposed Nobin Udyokta

| Name | $:$ | MD JAHANGIR ALAM |
| :--- | :--- | :--- |
| Age | $:$ | 12-09-1984 (32 Years) |
| Education, till to date | $:$ | HSC |
| Marital status | $:$ | Married |
| Children | $:$ | 2 Sons |
| No. of siblings: | $:$ | 04 Brothers \& 01 Sister |
| Address | Vill: Bilmaria, P.o: Dhokrakul , P.S: Puthiya Dist: Rajshahi. |  |
| Parent's and GB related Info |  |  |
| (i) Who is GB member | Mother $\quad$ (ii) Mother's name | MST ROKEYA BEGUM |
| (iii) Father's name | MD ALIMUDDIN PRAMANIK |  |
| (iv) GB member's info | $:$ | Branch: Jeupara Puthiya, Centre \# 55 (Female), |
|  | Member ID: 7862/2, Group No: 04 |  |
|  | Member since: 31-01-13 (03 Years) |  |
|  | First loan: BDT 10000 |  |
| Further Information: | Existing Loan: BDT 20000, Outstanding loan: BDT NII |  |
| (v) Who pays GB loan installment | $:$ | Father |
| (vi) Mobile lady | No |  |
| (vii) Grameen Education Loan | $:$ | No |
| (viii) Any other loan like GB, | $:$ | No |
| BRAC ASA etc.. |  |  |

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT,,,)

| Present <br> Occupation(Besides own <br> business, i.e., persuading <br> further studies, other <br> business etc.) | $:$ | Nil |
| :--- | :--- | :--- |
| Business Experiences and <br> Training Info | $:$ | 12 years experience in running business. 10 years in own <br> business. |
| Other Own/Family Sources <br> of Income | $:$ | - |
| Other Own/Family Sources <br> of Liabilities | $:$ | None |
| Entrepreneur Contact No. | $:$ | $01737-357523$ |
| Sister son's Contact No. | $:$ | $01744-748427$ |
| NU Project <br> Source/Reference | $:$ | Grameen Shakti Samajik Byabosha Ltd. Puthia Unit, Rajshahi |

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST ROKEYA BEGUM joined Grameen Bank since 03 years ago. At first she took 10000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

## Proposed Nobin Udyokta Business Info

| Business Name | $:$ | MS BISMILLAH RICE MILL |
| :--- | :--- | :--- |
| Location | $:$ | Dhopapara, Puthiya, Rajshahi |
| Total Investment in BDT | $:$ | BDT 300,000/- |
| Financing | $:$Self BDT 250,000/-(from existing business) 83 \% <br> Required Investment BDT 50,000/-(as equity) 17 \% |  |
| Present salary/drawings <br> from business (estimates) | $:$ | BDT 5,000/- |
| Proposed Salary | $:$ | BDT 5,000/- |
| Size of shop | $:$ | 15 Percentage <br> -The business is planned to be scaled up by investment in <br> existing goods like; Rice, Paddy Breaking. <br> -Average 06\% gain on sales. <br> Implementation business is operating by entrepreneur. Existing <br> employee. <br> -Two will be appointed after receiving equity money. <br> -The shop is in own place. <br> -Agreed grace period is 3 months. |

## Existing Business (BDT)

| Particular | Daily | Monthly | Yearly |
| :--- | ---: | ---: | ---: |
| Revenue(Sales) |  |  |  |
| Rice | 1300 | 39000 | 468000 |
| Service | 1200 |  |  |
| Total Sales (A) | 2500 | 75000 | 900000 |
| Less Variable Expense |  |  |  |
| Rice | 1222 | 36660 | 439920 |
| Total variable Expense (B) | 1,222 | 36660 | 439920 |
| Contribution Margin (CM) [C=(A-B) | 1,278 | 38340 | 460080 |
| Less Variable Expense |  |  |  |
| Electricity bill |  | 10000 | 120000 |
| Transportation |  | 2,000 | 24000 |
| Salary (self) |  | 5000 | 60000 |
| Salary(Staff) |  | 10000 | 120000 |
| Entertainment |  | 400 | 4800 |
| Labour |  | 1000 | 12000 |
| Bank charge |  | 100 | 1200 |
| Mobile bill |  | 300 | 3600 |
| Total fixed cost (D) |  | 28,800 | 345600 |
| Net Profit (E)= [C-D] |  | 9,540 | 114480 |


| Investment Breakdown |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Existing |  |  |  | Proposed |  |  |  |
| Particulars | Qty. | Unit Price | Amount | Qty | Unit Price | Amount | Proposed |
|  |  |  | (BDT) |  |  | (BDT) | Total |
| Rice | 200 | 850 | 170,000 | 1 | 50,000 | 50,000 | 220,000 |
| Paddy | 50 | 1600 | 80,000 | 0 | 0 | 0 | 80,000 |
| Total | 250 | 0 | 250,000 | 1 | 0 | 50,000 | 300,000 |

## Source of Finance



[^0]| Financial Projection (BDT) |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| Paticular | Daily | Monthly | Year1 | Year 2 |
| Revenue(Sales) |  |  |  |  |
| Rice | 3000 | 90000 | 1080000 | 1134000 |
| Service | 1950 | 58500 | 702000 | 737100 |
| Total Sales (A) | 4950 | 148500 | 1782000 | 1871100 |
| Less Variable Expense |  |  |  |  |
| Rice | 2820 | 84600 | 1015200 | 1065960 |
| Total variable Expense (B) | 2,820 | 84600 | 1015200 | 1065960 |
| Contribution Margin (CM) [C=(A-B) | 2,130 | 63900 | 766800 | 805140 |
| Less Variable Expense |  |  |  |  |
| Electricity bill |  | 10500 | 126000 | 126500 |
| Transportation |  | 2,500 | 30000 | 30,500 |
| Salary (self) |  | 5000 | 60000 | 60000 |
| Salary(Staff) |  | 26000 | 312000 | 312000 |
| Entertainment |  | 600 | 7200 |  |
| Labour |  | 1000 | 12000 | 7200 |
| Bank charge |  | 100 | 1200 | 12000 |
| Mobile bill |  | 400 | 4800 | 1200 |
| Total fixed cost (D) |  | 46,100 | 475,200 | 548,200 |
| Net Profit (E)= [C-D] | 17800 | 213600 | 256,940 |  |
| Investment Payback |  | 30,000 | 30,000 |  |

## Cash flow projection on business plan (rec. \& Pay)

| SR\# | Particulars | Year 1 (BDT) | Year 2 (BDT) |
| :---: | :--- | ---: | :---: |
| 1 | Cash Inflow |  |  |
| 1.1 | Investment Infusion by Investor | 50,000 |  |
| 1.2 | Net Profit | 213,600 | 256,940 |
| 1.3 | Depreciation (Non cash item) |  |  |
| 1.4 | Opening Balance of Cash Surplus |  | 183,600 |
|  | Total Cash Inflow | 263600 | 440540 |
| 2 | Cash Outflow |  |  |
| 2.1 | Purchase of Product | 50,000 |  |
| 2.2 | Payment of GB Loan |  |  |
| 2.3 | Investment Pay Back (Including <br> Ownership Tr. Fee) |  |  |
|  | Total Cash Outflow | 30000 |  |
| 3 | Net Cash Surplus | 80,000 |  |

## SWOT ANALYSIS

| TRENGTH | Lack of Capital/Investment |
| :--- | :--- |
| Employment: Self: 01 Family:0 Others:0 |  |
| Experience \& Skill : 12 Years |  |
| Quality goods \& services; |  |
| Skill and experience; |  |
| PPORTUNITIES | Theft |
| Huge demand in the community | Fire |
| Location of shop; |  |
| Regular customers; | Political unrest |

## Pictures






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## বিসমিল্ল｜হরাই্রামিল

Өथाल উন্নত মানের চাউিল বিক্রয় কর়া श़়，
প্রে：মোঃ জাহগীর आলম

लाया：0．0৭৩৭－৩৫৭ष२०
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## FAMILY PICTURE




[^0]:    ■ Entrepreneur's Contribution 250,000

    - Investor's Investment 50,000

    ■ Total 300,000

