Proposed NU Business Name: **SABBIR DAIRY FARM**



Project identification and prepared by: Md. Golam Rosul,
Munsiganj Unit, Bogra
Project verified by: Susanta Kumar Bishwash

Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	SABBIR HOSSAIN			
Age	:	12-10-1997 (19 Y <i>ears)</i>			
Education, till to date	:	Class VIII			
Marital status	:	Unmarried			
Children	:	NA			
No. of siblings:	:	02 Brother 02 Sisters			
Address	:	Vill: Noiropukur Par P.O: Ghashipukur Par; P.S: Munsiganj Sadar;Dist: Dhaka			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father SAHIDA BEGUM AMIR HOSSAIN Branch: Modina Baazar Munisganj, Centre # 37 (Female), Member ID: 5116, Group No: 04 Member since: 01-02-2009 (07 Years) First loan: BDT 5000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like CB	:	Existing loan: 70000 Outstanding loan: 69120 Father No No			
(viii) Any other loan like GB, BRAC ASA etc		No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	02 years experience in running business.02 Years in own business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01987-906378
Family's Contact No.	:	01928-804562
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Munsiganj Unit, Munsiganj

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SAHIDA BEGUM joined Grameen Bank since 07 years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	SABBIR DAIRY FARM			
Location	:	NoiropukurpAR, Ghashipukurpar, Munsiganj			
Total Investment in BDT	:	BDT 355,000/-			
Financing	:	Self BDT 255,000/- (from existing business) 72% Required Investment BDT 100,000/- (as equity) 28%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	12 ft x 10 ft= 120 square ft			
Implementation		 The business is planned to be scaled up by investment in existing goods like; Milk The business is operating by entrepreneur. Collects goods from Dighirpar, Munsiganj Agreed grace period is 3 months. 			

Existing Busines	s (BDT)
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Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Milk (14 litres *50)	700	21000	252000
Total Sales (A)	700	21000	252000
Less Variable Expense			
Cow feed & medicine	360	10800	129600
Total variable Expense (B)	360	10800	129600
Contribution Margin (CM) [C=(A-B)	340	10200	122400
Less Variable Expense			
Electricity bill		300	3600
Salary (self)		3000	36000
Mobile bill		300	3600
Total fixed cost (D)		3,600	43200
Net Profit (E)= [C-D]		6,600	79200

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Cow (Australian)	3	85000	255,000	1	100,000	100,000	355,000
Total	3		255,000	1	100,000	100,000	355,000

Source of Finance



Financial F	Projec	tion (BDT)		
Paticular	Daily	Monthly	Year1	Year 2	Year 3
Revenue(Sales)					
Milk (20 litre* 50)	1000	30000	360000	378000	396900
Total Sales (A)	1000	30000	360000	378000	256000
Less Variable Expense					
Feed & Medicine	500	15000	180000	189000	198450
Total variable Expense (B)	500	15000	180000	189000	198450
Contribution Margin (CM) [C=(A-B)	500	15000	180000	189000	198450
Less Variable Expense					
Electricity bill		500	6000	6500	7600
Salary (self)		3000	36000	36000	36000
Mobile bill		400	4800	4900	5000
Total fixed cost (D)		3,900	46800	47,400	48600
Net Profit (E)= [C-D]		11,100	133200	141,600	149850
Investment Payback			40,000	40,000	40,00 0

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	100,000		
1.2	Net Profit	133,200	141,600	119338
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		93,200	194800
	Total Cash Inflow	233200	234800	314138
2	Cash Outflow			
2.1	Purchase of Product	100,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
2.3	(Including Ownership Tr. Fee)	40000	40000	40000
	Total Cash Outflow	140,000	40000	
3	Net Cash Surplus	93,200	194800	274138

SWOT ANALYSIS

Strength

Employment: Self: 00 Family:0 Others:00

Experience & Skill: 02 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

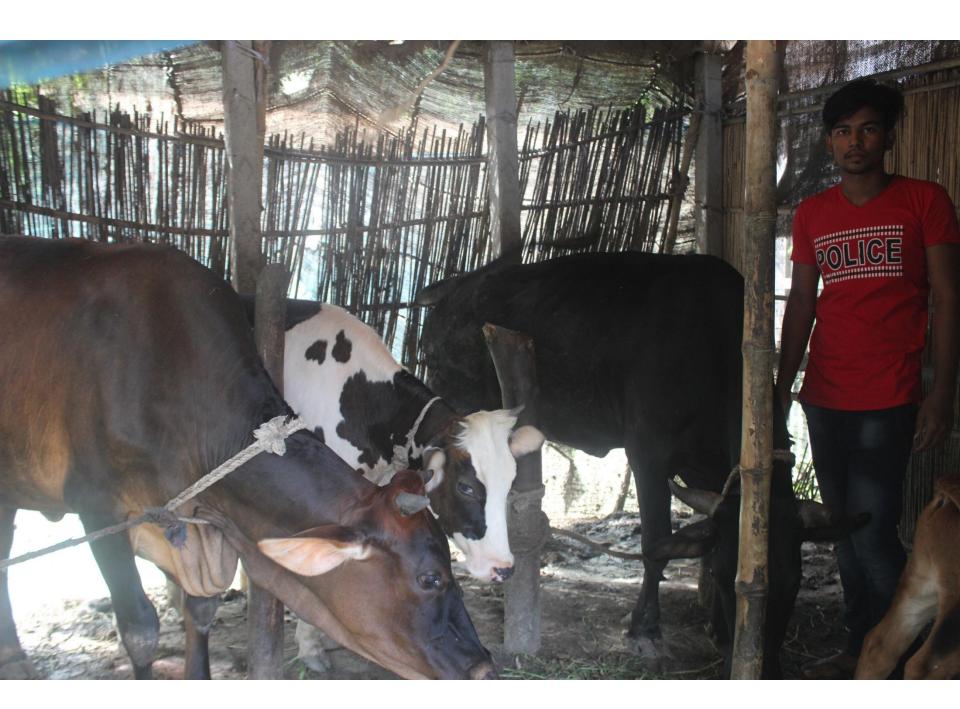
Theft

Fire

Political unrest

Pictures



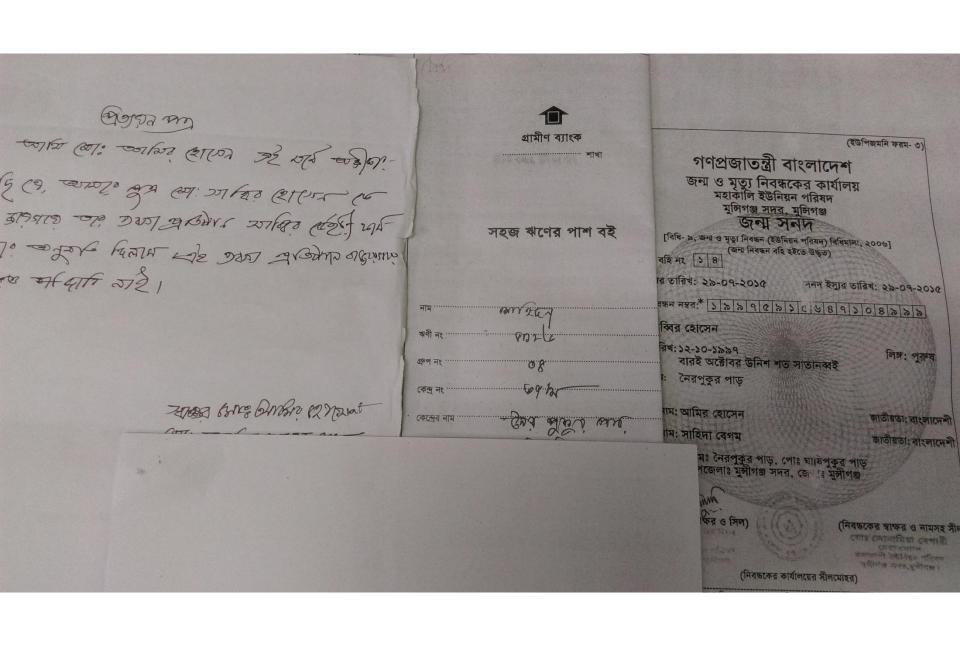












FAMILY PICTURE

