### Proposed NU Business Name: JUWEL WELDING & S S STIL WORKSHOP



Project identification and prepared by: MD. Saidullah, Dupchachia Unit, Bogra

Project verified by: MD. Mozaharul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD .JUWEL		
Age	:	09-11-1994 (30 Years)		
Education, till to date	:	Class: Eight		
Marital status	••	Married		
Children	••	Nil		
No. of siblings:	:	01 Sister		
Address	:	Vill: West Alohali , P.O: Dupchachia , P.S: Dupchachai , Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MST .JOMELA BEGUM  MD .HAMIDUL ISLAM  Branch: Birkedar Kahalu, Centre # 61 (Female),  Member ID: 5673/2, Group No: 06  Member since: 02-05-2008 (18 Years)  First loan: BDT 5000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 50,000, Outstanding loan: BDT 46,700 Father No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	04 years experience in running business 02 Years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01789-722250
Mother's Contact No.	:	
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Dupchachia Unit, Bogra

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**JOMELA BEGUM** joined Grameen Bank since O8 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed	Nobin	Udyokta	Business	Info

■01 will be appointed in the future.

Agreed grace period is 3 months.

■Collects goods from Bogura, Dupchachia.

Proposed Nobin Udyokta Business Info			
Business Name	:	JUWEL WELDING & S S STIL WORKSHOP	
Location	:	J K College Get, Main Road, Dupchachia, Bogura	
Total Investment in BDT	:	BDT 287,000/-	
Financing	:	Self BDT 187000/-(from existing business) 70% Required Investment BDT 80,000/-(as equity) 30%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	20 ft x 12 ft= 240 square ft	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Paip,Door, Window,Grill,Angle bar, etc.</li> <li>30% Gain of sale.</li> <li>The business is operating by entrepreneur. Existing 02 employee.</li> </ul>	

### **Existing Business (BDT)**

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Door, Window, Grill, Angle bar, etc.		120,000	1440000
Total Sales (A)		120,000	1440000
Less Variable Expense			0
Door, Window, Grill, Angle bar, etc.		90,000	1080000
Total variable Expense (B)		90,000	1080000
Contribution Margin (CM) [C=(A-B)		30,000	360000
Less Variable Expense			
Rent		2,000	24000
Electricity bill		2,500	30000
Transportation		500	6000
Salary (self)		5,000	60000
Salary (staf)		6,000	72000
Entertainment		600	7200
Gurde		100	1200
Mobile bill		600	7200
Total fixed cost (D)		17,300	207600
Net Profit (E)= [C-D]		12,700	152400

Investment Breakdown							
	Existiı	ng	Proposed				
Particulars	Qty.	<b>Unit Price</b>	Amount	Qty	Unit	Amount	Proposed
			(BDT)		Price	(BDT)	Total
Get	1	20,000	20,000	0	0	0	20,000
Grill	10	4000	40,000	0	0	0	40,000
Pati	200	40	10,000	0	0	0	10,000
Angle	100	42	4,200	500	40	20,000	24,200
Bar	62	45	2,800	210	45	10,000	12,800
SS Pipe	0	0	0	500	100	50,000	50,000
Machine	5	10,000	50,000	0	0	0	50,000
Security	1	60000	60,000	0	0	0	60,000

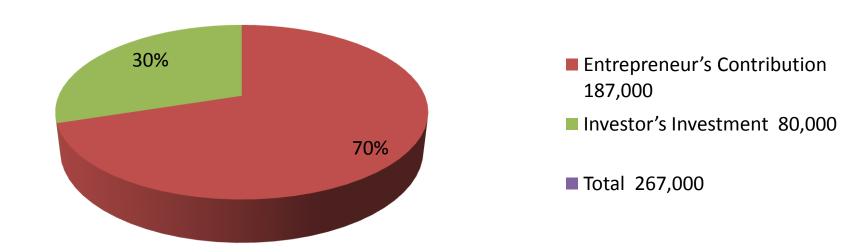
### **Source of Finance**

187,000

Total

379

0



1710

0

80,000

267,000

Financial Projection (BDT)						
Particular	Monthly	1st Year	2nd Year	3rd Year		
Revenue (sales)						
Door, Window,Grill,Angle bar, etc.	160,000	1920,000	2016,000	2116,800		
Total Sales (A)	160,000	1920,000	2016,000	2116,800		
Less. Variable Expense						
Door, Window, Grill, Angle bar, etc.	120,000	1440,000	1512,000	1587,600		
Total variable Expense (B)	120,000	1440,000	1512,000	1587,600		
Contribution Margin (CM) [C=(A-B)	40,000	480,000	504,000	529,200		
Less. Fixed Expense						
Rent	2,000	24,000	25,200	26,460		
Electricity Bill	3,000	36,000	37,800	39,690		
Mobile Bill	900	10,800	11,340	11,907		
Salary (self)	5,000	60,000	63,000	66,150		
Salary (staf)	12,000	144,000	151,200	158,760		
Transportation	1500	18,000	18,900	19,845		
Gurde	100	1,200	1,260	1,323		
Entertainment	1500	18,000	18,900	19,845		
Total Fixed Cost	26,000	312,000	327,600	343,980		
Net Profit (E) [C-D)	14000	168,000	176,400	185,220		
Investment Payback		32,000	32,000	32,000		

### Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	80,000		
1.2	Net Profit	168,000	176,400	185,220
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		136,000	280,400
	Total Cash Inflow	248,000	312,400	465,620
2	Cash Outflow			
2.1	Purchase of Product	80,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	32,000	32,000	32,000
	Total Cash Outflow	112,000	32,000	32,000
3	Net Cash Surplus	136,000	280,400	433,620

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 04 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures





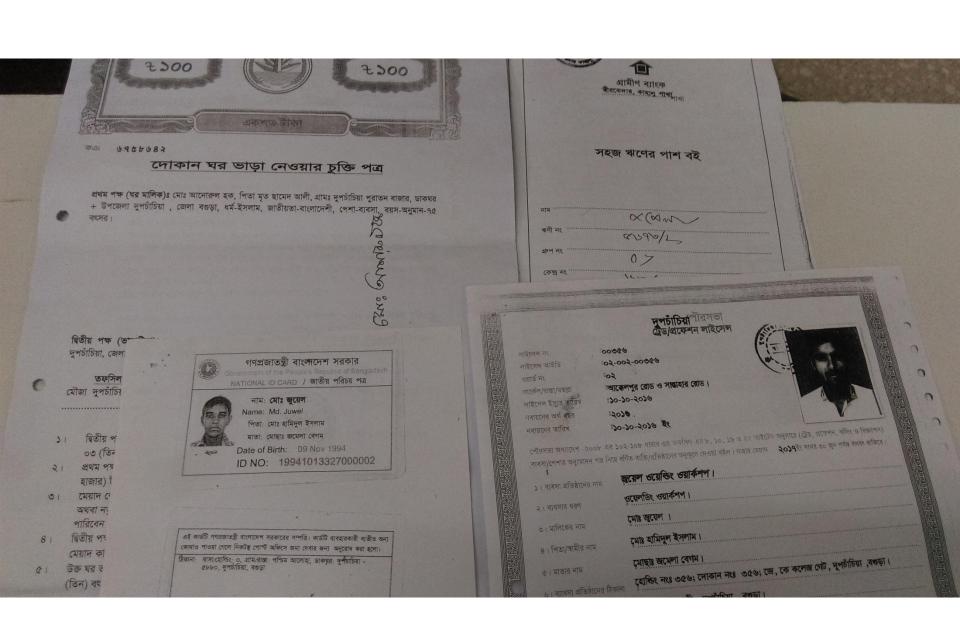












# **FAMILY PICTURE**

