Proposed NU Business Name: AMIR HAMZA MOTSO KHAMAR



Project identification and prepared by: Md Shahidul Islam, Bagha Unit, Rajshahi

Project verified by: Md Abdul Mannan Talukdar



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD MOJNUR RAHMAN		
Age	:	28-09-1988 (28 Years)		
Education, till to date	:	Honors		
Marital status	:	Married		
Children	:	1 Son		
No. of siblings:	:	02 Brother, 05 Sister		
Address	:	Vill: Uttor Milik Bagha, P.O:Bagha, P.S:Bagha Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOST SAJU BEGUM MD JAHER UDDIN Branch: Monigram Bagha, Centre # 49 (Female), Member ID: 7285, Group No: 09 Member since: 15-07-2004 (12 Years) First loan: BDT 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 70,000, Outstanding loan: 11,580/- Parents No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Ten years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01721-206424
Mother's Contact No.	:	-
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bagha Unit, Rajshahi.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

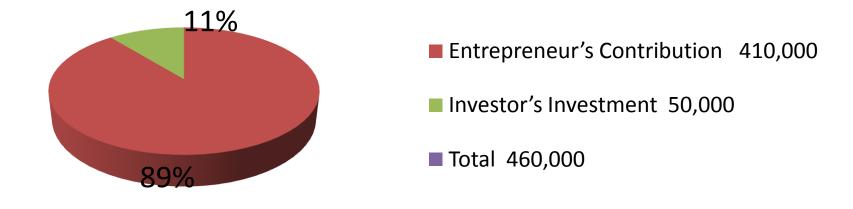
MOST SAJU BEGUM joined Grameen Bank since 12 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	AMIR HAMZA MOTSO KHAMAR	
Location	:	Bagha Bazaar, Rajshahi	
Total Investment in BDT	:	BDT 4,60,000/-	
Financing	:	Self BDT 410,000/-(from existing business) 89% Required Investment BDT 50,000/-(as equity) 11%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	4.5 Bigha	
Implementation		 Fish cultivator. The pond is under leasing. Collects goods from Local area. Agreed grace period is 3 months. 	

Existing Business (BDT)					
Particular	Half Yearly	Yearly			
Revenue (sales)					
Fish	70,000	140,000			
Total Sales (A)	70,000	140,000			
Less. Variable Expense					
Feed & Medicine, Young Fish	10,000	20,000			
Total variable Expense (B)	10,000	20,000			
Contribution Margin (CM) [C=(A-B)	60,000	120,000			
Less. Fixed Expense					
Mobile Bill	1,200	2,400			
Salary (self)	24,000	48,000			
Guard	6,000	12,000			
Transportation	3,000	6,000			
Total fixed Cost (D)	34,200	68,400			
Net Profit (E) [C-D)	25,800	51,600			

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit	Amount (BDT)	Qty.	Unit Price	Amount	Proposed Total
		Price				(BDT)	
Young Ruhi Fish	600	42.5	25,500	0	0	0	25,500
Carp Fish	120	100	12,000	0	0	0	12,000
Mrigel	300	30	9,000	0	0	0	9,000
Silver Carp	100	20	2,000	0	0	0	2,000
Grass Carp	20	90	1,800	0	0	0	1,800
Cross Ruhi	100	97	9,700	0	0	0	9,700
Fish Feed	0	0	0	1	40000	40,000	40,000
Medicine, Lime	0	0	0	1	10000	10,000	10,000
Lease	1	350000	350,000	0	0	0	350,000
Total	1241		410,000	2		50,000	460,000

Source of Finance



Financial Projection (BDT)						
Particular	Half Yearly	1st Year	2nd Year			
Revenue (sales)						
Fish	100,000	200,000	210,000			
Total Sales (A)	100,000	200,000	210,000			
Less. Variable Expense						
Fish feed & Medicine	30,000	60,000	63,000			
Total variable Expense (B)	30,000	60,000	63,000			
Contribution Margin (CM) [C=(A-B)	70,000	140,000	147,000			
Less. Fixed Expense						
Mobile Bill	1,800	3,600	4,000			
Salary (self)	24,000	48,000	48,000			
Guard	6,000	12,000	12,000			
Transportation	3,000	6,000	7,000			
Total Fixed Cost	34,800	69,600	71,000			
Net Profit (E) [C-D)	35,200	70,400	76,000			
Investment Payback		30,000	30,000			

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	70,400	76,000
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		40,400
	Total Cash Inflow	120,400	116,400
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	40,400	86,400

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:01

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of pond; Regular customers;

THREATS

Theft
Political unrest

Pictures

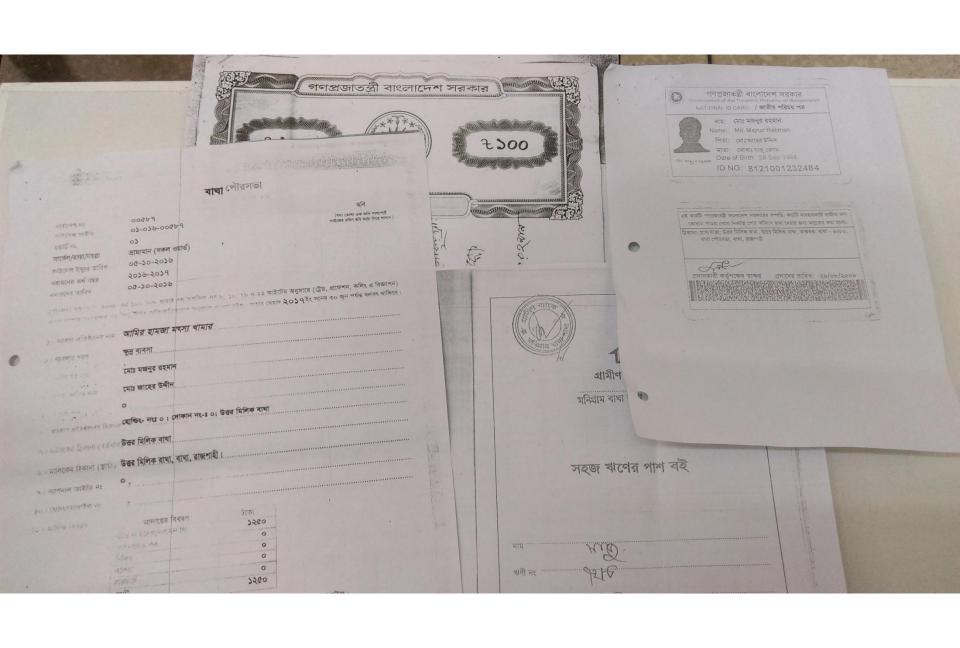












FAMILY PICTURE

