Proposed NU Business Name: HRIDOY DAIRY FARM



Project identification and prepared by: Md. Shahidul Islam, Bagha Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD ASLAM ALI			
Age	:	12-05-1982 (34 Years)			
Education, till to date	:	Class VIII			
Marital status	••	Married			
Children	••	01 Son 01 Daughter			
No. of siblings:	:	02 Brothers & 03 Sisters			
Address	:	Vill: Daksin Milik , P.O: Bagha, P.S: Bagha Dist: Rajshahi.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST SAJEDA BEGUM MD NAJIM UDDIN Branch: Monigram, Centre # 61 (Female), Member ID: 4682/2, Group No: 02 Member since: 15-07-95 to 25-03-2011 (16 Years) First loan: BDT 5000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 50000, Outstanding loan: BDT 5400 Father No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	03 years experience in running business. 06 months in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01724-268408
Sister son's Contact No.	:	01737-583968
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bagha Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST SAJEDA BEGUM joined Grameen Bank since 12 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

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Business Name	:	HRIDOY DAIRY FARM			
Location	:	Bagha Baazar			
Total Investment in BDT	:	BDT 163,000/-			
Financing	:	Self BDT 113000/-(from existing business) 69% Required Investment BDT 50,000/-(as equity) 31%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:				
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Milk The business is operating by entrepreneur. Existing no employee. The shop in own place. Agreed grace period is 3 months. 			

Existing Business (BDT)

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Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Milk (7*50)	350	10500	126000
Total Sales (A)	350	10500	126000
Less Variable Expense			
Feed & medicine	90	2700	32400
Total variable Expense (B)	90	2700	32400
Contribution Margin (CM) [C=(A-B)	260	7800	93600
Less Variable Expense			
Electricity bill		200	2400
Salary (self)		3000	36000
Bank charge		100	1200
Mobile bill		100	1200
Total fixed cost (D)		3,400	40800
Net Profit (E)= [C-D]		4,400	52800

Investment Breakdown							
	Exis	ting			Prop	osed	
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Cow	1	113000	113,000	0	0	0	113,000
Feed & medicine	0	0	0	1	50000	50,000	50,000
Total	1	0	113,000	1	0	50,000	163,000

Source of Finance



Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2		
Revenue(Sales)						
Milk (10*50)	500	15000	180000	189000		
Total Sales (A)	500	15000	180000	189000		
Less Variable Expense						
Feed & medicine	120	3600	43200	45360		
Total variable Expense (B)	120	3600	43200	45360		
Contribution Margin (CM) [C=(A-B)	380	11400	136800	143640		
Less Variable Expense						
Electricity bill		400	4800	5300		
Salary (self)		3000	36000	36000		
Bank charge		100	1200	1200		
Mobile bill		200	2400	2500		
Total fixed cost (D)		3,700	4,800	41,300		
Net Profit (E)= [C-D]		7700	92400	102,340		
Investment Payback			30,000	30,000		

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	92,400	102,340	109022
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		62,400	134740
	Total Cash Inflow	142400	164740	243762
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000	20000
	Total Cash Outflow	80,000	30000	20000
3	Net Cash Surplus	62,400	134740	223762

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 03 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

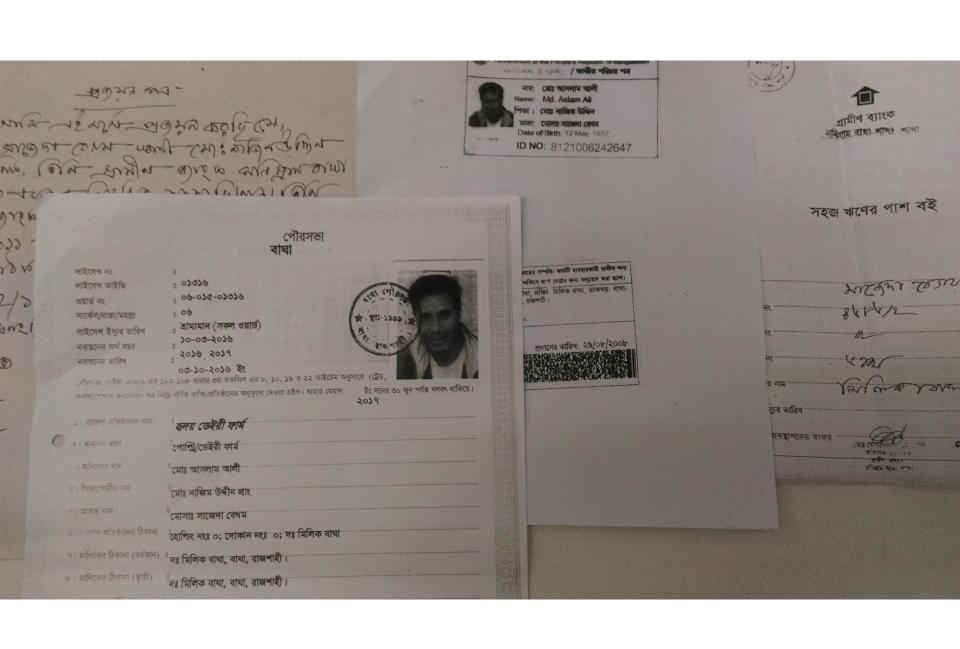
Pictures











FAMILY PICTURE

