

Proposed NU Business Name : Jim Steel Furniture

Business Category: General Retail & Whole Sale



Business Proposal Identified by ; Md. Jamshed Ali Sarker, Assistant Officer Gobindaganj Unit, Gaibandha.

Prepared & Verified by: Md. Main Uddin

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

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Name and address	:	Md. Juwel Chouduri Vill: Talukkanupur, Union: Talukkanupur, Post: Talukkanupur, Upazila: Gobindaganj, District: Gaibandha.
Age	:	34years
Marital status	:	Married
Children	:	01 (One) Son & 01(One) daughter
No. of siblings:	:	02 (Two) Brothers and 04 (four) Sisters
Parent's and GB related Info:		
(i) Who is GB member	:	Mother Father √
(ii) Mother's name	:	Mst. Nurmay Begum
(iii) Father's name	l :	Md. Ramjan Chouduri
(iv) GB member's info	l :	Branch:Talukkanupur, Gobindagonj, Gaibandha, Centre # 2/mo,
		Loan no.: 1286, Membership since August 03, 1998 to Aug 03, 2006
		First loan: 2000
		Last loan :Tk.20,000 Existing loan: nil
Further Information:		N/A
(v) Who pays GB loan installment	l :	No
(vi) Mobile lady		Nil
(vii) Grameen Education Loan	:	Nil
(viii) Any other loan	:	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Education, till to date	:	Class Ten
Present Occupation (Besides own business, i.e., perusing further studies, other business etc.)	:	Nil
Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.)	:	08 (Eight) years he is running the Workshop business successfully by his ownership. He started the business only with Tk 8,000(Eight Thousand). He has on hand training from Raton Steel Furniture (5years).
Other Own/Family Sources of Income	:	His father income from cultivation. His brother income from steel business. He has build up his own residence And expanded his running business from the benefit of existing business.
Other Own/Family Sources of Liabilities	:	Nil
NU's Contact No.	:	01713994193
NU's National ID No.	:	3213094732718
NU Project Source/Reference	:	Grameen Telecom Trust

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

- ■Mst. Nurmay Begum is a GB member since August 03, 1998 to Aug 03, 2006 at first she took GB loan BDT 2,000 (Two thousand).
- Successively several times she utilized GB loan by assisting her son (entrepreneur) in existing business.
- Finally GB loan helped her to improve economic condition, livelihood.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

LORGING BY HIS ING	1911	RENIA TENDENTE TO RENIZEDE ZZ. TINHEN	
Business Name	:	Jim Steel Furniture	
Address/ Location	:	Kumorpur Bazar,Gobindaganj,Gaibandha.	
Total Investment in BDT	:	Tk.846,000	
Financing	:	Self Tk.696,000(from existing business) Required Investment Tk. 150,000 (as equity)	
Present salary/drawings from business	:	BDT 10,000 (Ten thousand)	
Proposed Salary	:	BDT 12,000 (Twelve thousand)	
Proposed Business Implementation Plan (i) % of present gross profit margin (ii) Estimated % of proposed gross profit margin (iii) In future risk mgt. plan (from fire, disaster etc.)	:	On Products Average 40% and servicing 100% On Products Average 40% and servicing 100%	

INFO ON EXISTING BUSINESS OPERATIONS

Doutloulous	Exis	Existing Business (BDT)	
Particulars	Daily	Monthly	Yearly
Sales income from Products	9,000	252,000	3,024,000
Sales income from servicing	200	5,600	67,200
Total Sales (A)	9,200	257,600	3,091,200
Less: Cost of Sales / Products	5,400	151,200	1,814,400
Gross Profit (C) [C=(A-B)]	3,800	106,400	1,276,800
Less: Operating Cost:		,	, ,
Electricity bill		4,000	48,000
Shop rent(self)		3,300	39,600
Mobile bill		1,000	12,000
Night Guard bill		200	2,400
Conveyance bill		5,000	60,000
Ownership Transfer Fee		_	-
Present Salary (Assistant-05)		63,000	756,000
Present Salary (Family & Self)		10,000	120,000
Provision of bad debt		176	2,110
Other Cost (Stationary & Entertainment etc.)		7,500	90,000
Non Cash Item:			
Depreciation Expenses		2,513	30,160
Total Operating Cost (D)		96,689	1,160,270
Net Profit (C-D):		9,711	116,530

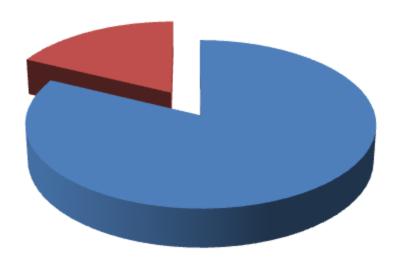
PRESENT & PROPOSED INVESTMENT BREAKDOWN

Particular	S	Existing Business	Proposed	d (DDT)	
Existing	Proposed	(BDT)	(BD)		
Investment in products (Different types of Angle, Plain Shit, Pati etc.)	Investment in products (Different types of Angel, Plain Shit & Pati etc.)	298,400	150,000	448,400	
Investment in Machineries and Equipment Machine-01, Granding Machine-01, Weigh 07 & Vach Machine etc.)	· ·	292,600		292,600	
Advance for Shop		91,900.0	-	91,900	
Cash in Hand		8,000	-	8,000	
Debtors (Since January, 2016 to at preser	nt)	21,100	-	21,100	
Creditors (Since January, 2016 to at prese	ent)	(25,000)		(25,000)	
Decoration (fixture and fittings)		9,000		9,000	
Total Capit	al	696,000	150,000	846,000	

SOURCE OF FINANCE

- Entrepreneur's Contribution BDT 696,000
- GTT's Investment BDT.150,000
- Total Capital BDT. 846,000

GTT's Investment 18%



Entrepreneur's Contribution 82%

FINANCIAL PROJECTION OF NU BUSINESS PLAN

2.0	,	Year 1 (BDT))		Year 2 (BD1	ר)	Year	3 (BDT) for	3 month
Particulars	Daily	Monthly	Yearly	Daily	Monthly	Yearly	Daily	Monthly	Yearly
Est. Sales income from Products	10,200	285,600	3,427,200	11,220	314,160	3,769,920	12,342	345,576	1,036,728
Est. Sales income from servicing	220	6,160	73,920	242	6,776	81,312	266	7,454	22,361
Total Estimated Sales (A)	10,420	291,760	3,501,120	11,462	320,936	3,851,232	12,608	353,030	1,059,089
Less: Cost of Sales / Products	6,120	171,360	2,056,320	6,732	188,496	2,261,952	7,405	207,346	622,037
Gross Profit (C) [C=(A-B)]	4,300	120,400	1,444,800	4,730	132,440	1,589,280	5,203	145,684	437,052
Less: Operating Cost:									
Electricity bill		4,500	54,000		5,000	60,000		5,500	16,500
Shop rent(self)		3,300	39,600		3,300	39,600		3,300	9,900
Mobile bill (SMS & Reporting)		1,500	18,000		1,500	18,000		1,500	4,500
Night Guard bill		200	2,400		200	2,400		200	600
Conveyance		6,000	72,000		7,000	84,000		8,000	24,000
Ownership Transfer Fee		1,250	11,250		1,250	15,000		1,250	3,750
Present Salary (Assistant-05)		65,000	780,000		67,000	804,000		69,000	207,000
Proposed Salary-(Family & Self)		12,000	144,000		14,000	168,000		16,000	48,000
Provision of bad debt		176	2,110		176	2,110		176	528
Other Cost (stationary & Entertainment etc.)		8,500	102,000		9,500	114,000		10,500	31,500
Non Cash Item:									
Depreciation Expenses		2,513	30,160		2,513	30,160		2,513	7,540
Total Operating Cost (D)	_	104,939	1,255,520		111,439	1,337,270		117,939	353,818
Net Profit (C-D)	-	15,461	189,280	-	21,001	252,010	-	27,745	83,235
Retained Income			189,280			441,290			524,525
Investment Repayment		-	-		6,250	75,000		1,563	18,750

Notes: 1. Agreed Grace period: Three months

2. **Investment Payback schedule:** Quarterly installment would also include ownership transfer fee from the date of cheque deposited in NU's business account.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1.0	Cash Inflow			
1.1	Investment Infusion by Investor	150,000	-	-
1.2	Net Profit (ownership tr. Fee added back)	200,530	267,010	86,985
1.3	Depreciation Expenses	30,160	30,160	7,540
1.4	Opening Balance of Cash Surplus	8,000	171,190	378,360
	Total Cash Inflow	388,690	468,360	472,885
2.0	Cash Outflow			
2.1	Product Purchase	150,000	-	-
2.2	Investment Payback including Ownership Transfer Fee	67,500	90,000	22,500
	Total Cash Outflow	217,500	90,000	22,500
3.0	Total Cash Surplus	171,190	378,360	450,385

SWOT ANALYSIS

STRENGTH	WEAKNESS
 □ Present employment: Self: 01 Family: 0 Others (beyond family): 05 Future employment: 0 □ Trade License in his own name; □ Maintain books of record; □ He has on hand training; □ Skill and Experience : 13 yrs. 	☐ Can not supply goods and services as per demand;
OPPORTUNITIES □ Location of Shop; □ Have some fixed customers. □ Increasing Demand; □ The Capital of the entrepreneur will be BDT 12,50,525 after 2 years and 3 month excluding payback of investor's money.	THREATS ☐ Increase of local competitors; ☐ Seasonal problem .

Presented at 386th as Yunus Centre and 114th In-house Executive Social Business Design Lab (GTT) on October 31, 2016 at Grameen Telecom Trust Premises

Thank you

Pictures

গ্রামীণ ব্যাংক তালুক কানুপুর শাখা

OR 20-20-402630

প্রত্যয়ন পত্র

এই মর্মে প্রত্যয়ন করছি যে,মোঃ রমজান চৌধুরী। তিনি গ্রামীণ ব্যাংক তালুক-কানুপুর শাখায় ০৩/০৮/১৯৯৮ সালে ডর্তি হন।তার ঋনী নং-১২৮৬ কেন্দ্র নং ৪০ গ্রুপ ২/ম।তিনি ১৮/০২/২০০৬ সালে গ্রামীণ ব্যাংকের সদস্য পদ ত্যাগ করেন। বর্তমানে তার কাছে কোন পাওনা নাই।

আমি তার উল্লুতি কামনা করি ।

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গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পঞ



নাম: মোঃ **জুয়েল চৌধুরী**

Name: Md Juwel Chouduri পিতা: মোঃ রমজান টোপুরী

মাতা: মোছাঃ পুরমাই

Date of Birth: 16 Feb 1982

ID NO: 3213094732718

এই কারণী গণপ্রকাতত্তী বাংগাদেশ সরকারের সম্পর্কিঃ কার্ডটি ব্যবহারকারী বাজীত অন্য কেছাত পাত্যা গোলে নিকটছু লোষ্ট অফিলে জমা দেয়ার জন্য অনুবোধ করা ছলোঃ

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প্রদানকারী কর্তৃপক্ষের স্বাক্ষর

প্রদাদের তারিখ: ০৮/০৯/২০০৮

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