## Proposed NU Business Name: FAHMIDA ALUMINIUM



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Project verified by: Susanta Kumar Bishwash


Brief Bio of The Proposed Nobin Udyokta

| Name | $:$ | SAIFUL ISLAM |
| :--- | :--- | :--- |
| Age | $:$ | $20-05-1982$ ( 35 Years) |
| Education, till to date | $:$ | Class VIII |
| Marital status | $:$ | Married |
| Children | $:$ | 02 Daughter 01 Son |
| No. of siblings: | $:$ | 02 Brothers 01 Sister |
| Address | Vill: Gobindapur P.O: Hazari Baazar; P.S: Feni Sadare ; Dist: Feni |  |
| Parent's and GB related Info | Mother |  |
| (i) Who is GB member | $:$ | LATE JORIF KHATUN |
| (ii) Mother's name | $:$ | OBAYDUL HAQUE |
| (iii) Father's name | Branch: Kalidaha, Feni, Centre \# 12 (Female), |  |
| (iv) GB member's info | Member ID: 1661, Group No: 04 |  |
|  | Member since: 16-09-2005 to 03-07-2010 (06 Years) |  |
|  | First loan: BDT 3000/- |  |
| Further Information: | Existing loan: BDT 10000 Outstanding loan: NII |  |
| (v) Who pays GB loan installment | $:$ | Father |
| (vi) Mobile lady | No |  |
| (vii) Grameen Education Loan | $:$ | No |
| (viii) Any other loan like GB, | $:$ | No |
| BRAC ASA etc.. |  |  |

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT,,,)

| Present <br> Occupation(Besides own <br> business, i.e., persuading <br> further studies, other <br> business etc.) | $:$ | Nil |
| :--- | :--- | :--- |
| Business Experiences and <br> Training Info | $:$ | 08 years experience in running business. 08 Years in own <br> business. |
| Other Own/Family Sources <br> of Income | $:$ | He has no training |$|$| Other Own/Family Sources |
| :--- |
| of Liabilities |$:$| None |  |
| :--- | :--- |
| Entrepreneur Contact No. | $:$ |
| Family's Contact No. | $:$ |
| NU Project <br> Source/Reference | $:$ |

## BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

LATE JORIF KHATUN joined Grameen Bank since 06 years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business .

## Proposed Nobin Udyokta Business Info

| Business Name | $:$ | FAHMIDA ALUMINIUM |
| :--- | :--- | :--- |
| Location | $:$ | Lalpol Baazar, Feni |
| Total Investment in BDT | $:$ | BDT 750,000/- |
| Financing | $:$ | Self BDT 700,000/- (from existing business) 93\% <br> Required Investment BDT 50,000/- (as equity) 7\% |
| Present salary/drawings <br> from business <br> (estimates) | $:$ | BDT 5,000 |
| Proposed Salary | $:$ | BDT 5,000 |
| Size of shop | $:$ | -The business is planned to be scaled up by investment in existing <br> goods like; Bowl, Pan, Bucket etc <br> -Average 10\% gain on sales. <br> -The shop is rented. <br> -The business is operating by entrepreneur. Existing 01 employee. <br> -One will be appointed after getting equity money. <br> -Collects goods from Dhaka Chittagong. <br> -Agreed grace period is 3 months. |
| Implementation | An ft |  |

## Existing Business (BDT)

| Particular | Daily | Monthly | Yearly |
| :--- | ---: | ---: | ---: |
| Revenue(Sales) |  |  |  |
| Bowl, Pan, Bucket etc | 5800 | 174000 | 2088000 |
| Total Sales (A) | 5800 | 174000 | 2088000 |
| Less Variable Expense |  |  |  |
| Bowl, Pan, Bucket etc | 4640 | 139200 | 1670400 |
| Total variable Expense (B) | 4,640 | 139200 | 1670400 |
| Contribution Margin (CM) [C=(A-B) | 1,160 | 34800 | 417600 |
| Less Variable Expense |  |  |  |
| Rent |  | 7,000 | 84000 |
| Electricity bill |  | 800 | 9600 |
| Transportation |  | 6,000 | 72000 |
| Salary (self) |  | 5000 | 60000 |
| Salary(Staff) |  | 5500 | 66000 |
| Entertainment |  | 500 | 6000 |
| Guard |  | 100 | 1200 |
| Generator |  | 400 | 4800 |
| Mobile bill |  | 400 | 4800 |
| Total fixed cost (D) |  | 25,700 | 308400 |
| Net Profit (E)= [C-D] |  | 9,100 | 109200 |

## Investment Breakdown

| Existing |  |  |  | Proposed |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Particulars | Qty. | Unit Price | Amount | Qty | Unit Price | Amount | Proposed |
|  |  |  | (BDT) |  |  | (BDT) | Total |
| Bowl | 287 | 400 | 114,800 | 75 | 400 | 30,000 | 144,800 |
| Seni | 333 | 300 | 99,900 | 66 | 300 | 19,800 | 119,700 |
| Pan | 400 | 250 | 100,000 | 0 | 0 | 0 | 100,000 |
| Bucket | 357 | 280 | 99,960 | 0 | 0 | 0 | 99,960 |
| Cooking pot | 109 | 320 | 34,880 |  | 0 | 0 | 34,880 |
| Mug,Ketlee,Others | 1 | 50460 | 50,460 | 0 | 0 | 0 | 50,460 |
| Security | 1 | 200000 | 200,000 | 0 | 0 | 0 | 200,000 |
| Total | 1488 | 0 | 700,000 | 141 | 0 | 50,000 | 750,000 |

Source of Finance


■ Entrepreneur's Contribution 700,000

- Investor's Investment 50,000

■ Total 750,000

## Financial Projection (BDT)

| Paticular | Daily | Monthly | Year1 | Year 2 |
| :--- | ---: | ---: | ---: | ---: |
| Revenue(Sales) |  |  |  |  |
| Bowl, Pan, Bucket etc | 7800 | 234000 | 2808000 | 2948400 |
| Total Sales (A) | 7800 | 234000 | 2808000 | 2948400 |
| Less Variable Expense |  |  |  |  |
| Bowl, Pan, Bucket etc | 6240 | 187200 | 2246400 | 2358720 |
| Total variable Expense (B) | 6,240 | 187200 | 2246400 | 2358720 |
| Contribution Margin (CM) [C=(A-B) | 1,560 | 46800 | 561600 | 589680 |
| Less Variable Expense |  |  |  |  |
| Rent |  | 7,000 | 84000 | 84,000 |
| Electricity bill |  | 1100 | 13200 | 13700 |
| Transportation |  | 6,000 | 72000 | 72500 |
| Salary (self) |  | 5000 | 60000 | 60000 |
| Salary(Staff) |  | 10500 | 126000 | 126000 |
| Entertainment |  | 500 | 6000 | 6000 |
| Guard |  | 100 | 1200 | 1200 |
| Generator |  | 400 | 4800 | 4800 |
| Mobile bill |  | 500 | 6000 | 6100 |
| Total fixed cost (D) |  | 31,100 | 368,400 | 369,500 |
| Net Profit (E)= [C-D] |  | 15700 | 188400 | 220,180 |
| Investment Payback |  |  | $\mathbf{3 0 , 0 0 0}$ | $\mathbf{3 0 , 0 0 0}$ |

## Cash flow projection on business plan (rec. \& Pay)

| SR\# | Particulars | Year 1 (BDT) | Year 2 (BDT) |
| :---: | :--- | ---: | ---: |
| 1 | Cash Inflow |  |  |
| 1.1 | Investment Infusion by Investor | 50,000 |  |
| 1.2 | Net Profit | 188,400 | 220,180 |
| 1.3 | Depreciation (Non cash item) |  |  |
| $\mathbf{1 . 4}$ | Opening Balance of Cash Surplus |  | 158,400 |
|  | Total Cash Inflow | 238400 | 378580 |
| 2 | Cash Outflow |  |  |
| 2.1 | Purchase of Product | 50,000 |  |
| 2.2 | Payment of GB Loan |  |  |
| $\mathbf{2 . 3}$ | Investment Pay Back (Including |  |  |
|  | Ownership Tr. Fee) |  |  |
| Total Cash Outflow | 30000 |  |  |
| 3 | Net Cash Surplus | 80,000 |  |

## SWOT ANALYSIS

| TRENGTH | Lack of Capital/Investment |
| :--- | :--- |
| Employment: Self: 00 Family:0 Others:00 |  |
| Experience \& Skill : 08 Years |  |
| Quality goods \& services; |  |
| Skill and experience; |  |
| PPORTUNITIES | Theft |
| Huge demand in the community | Fire |
| Location of shop; |  |
| Regular customers; | Political unrest |

## Pictures











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ট্রেড লাইলেন্স


 याज कृत, सक्षैथा शाशून जाम जभिन 54 हाल्पिया





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## FAMILY PICTURE



