Proposed NU Business Name: PROTIBESHI ELECTRIC & HARDWARE



Project identification and prepared by: Ramendra Nath Haldar, Feni Sadar Unit, Feni

Project verified by: Susanta Kumar Bishwash



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MAMUN CHOWDHURY		
Age	:	07-01-1982 (35 Years)		
Education, till to date	:	HSC		
Marital status	:	Married		
Children	:	02 Sons 01 Daughter		
No. of siblings:	:	03 Brothers		
Address	:	Vill: Daudpur P.O: Feni ; P.S: Feni Sadar ; Dist: Feni		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father NAHAR LATE RUHUL AMIN Branch: Rampur Feni, Centre # (Female), Member ID: 3312, Group No: 04 Member since: 16-04-2008 to 05-09-2013 (05 Years) First loan: BDT 5000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 20000 Outstanding loan: NII Brother No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and		05 years experience in running business. 05 Years in own business.
Training Info	:	He has no training
Other Own/Family Sources of Income		
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01935-434431
Family's Contact No.	:	01829-224848
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Feni Sadar Unit, Feni

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

NAHAR joined Grameen Bank since 05 years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info				
Business Name	:	PROTIBESHI ELECTRIC & HARDWARE		
Location	:	Daudpur Brigde, Tank road, Feni		
Total Investment in BDT	:	BDT 400,000/-		
Financing	:	Self BDT 300,000/- (from existing business) 75% Required Investment BDT 100,000/- (as equity) 25%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	25 ft x 13 ft= 325 square ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Switch, Socket, Energy bulb, Rice, Atta etc Average 15% gain on sales. The shop is rented. The business is operating by entrepreneur. Existing no employee. Collects goods from Feni. Agreed grace period is 3 months. 		

Existing Bu	siness (BDT)
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Existing Dasi	11033 (DD1)		
Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Switch, Socket, Energy bulb, Rice, Atta etc	4500	135000	1620000
Total Sales (A)	4500	135000	1620000
Less Variable Expense			
Switch, Socket, Energy bulb, Rice, Atta etc	3825	114750	1377000
Total variable Expense (B)	3,825	114750	1377000
Contribution Margin (CM) [C=(A-B)	675	20250	243000
Less Variable Expense			
Rent		3,000	36000
Electricity bill		1800	21600
Transportation		1,500	18000
Salary (self)		5000	60000
Entertainment		300	3600
Guard		100	1200
Generator		120	1440
Mobile bill		300	3600
Total fixed cost (D)		12,120	145440
Net Profit (E)= [C-D]		8,130	97560

Investment Breakdown							
		Proposed					
Particulars	Qty.	Qty. Unit Price Amount Qty Unit Price			Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Switch socket	1	5000	5,000	15	2,000	30,000	35,000
Energy bulb	1	5000	5,000	10	1000	10,000	15,000
Capasitor	1	15000	15,000	0	0	0	15,000
Charge light	1	6000	6,000	0	0	0	6,000
Multiplug	1	3000	3,000	0	0	0	3,000
Hardware	1	140000	140,000	0	0	0	140,000
Rice	10	2000	20,000	0	0	0	20,000
Atta	2	1000	2,000	0	0	0	2,000
Oil	50	80	4,000	100	80	8,000	12,000
Soap, Biscuit,Alu	1	100000	100,000	0	0	0	100,000
Electric items			0	1	52000	52,000	52,000
Total	69	0	300,000	126	0	100,000	400,000

Source of Finance



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Switch, Socket, Energy bulb, Rice, Atta etc	6400	192000	2304000	2419200	
Total Sales (A)	6400	192000	2304000	2419200	
Less Variable Expense					
Switch, Socket, Energy bulb, Rice, Atta etc	5440	163200	1958400	2056320	
Total variable Expense (B)	5,440	163200	1958400	2056320	
Contribution Margin (CM) [C=(A-B)	960	28800	345600	362880	
Less Variable Expense					
Rent		3,000	36000	36,000	
Electricity bill		2200	26400	26900	
Transportation		1,800	21600	22100	
Salary (self)		5000	60000	60000	
\Entertainment		300	3600	3600	
Guard		100	1200	1200	
Generator		120	1440	1440	
Mobile bill		400	4800	4900	
Total fixed cost (D)		12,920	153,600	154,700	
Net Profit (E)= [C-D]		15880	190560	208,180	
Investment Payback			60,000	60,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	100,000	
1.2	Net Profit	190,560	208,180
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		130,560
	Total Cash Inflow	290560	338740
2	Cash Outflow		
2.1	Purchase of Product	100,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	60000	60000
	Total Cash Outflow	160,000	60000
3	Net Cash Surplus	130,560	278740

SWOT ANALYSIS

Strength

Employment: Self: 00 Family:0 Others:00

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

















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পিতা/মামী হবে ১৫ম আমহিন अविकालत नाम प्राक्तिकारिक वार १ रहेड १४ 1 300 3 2753VYA (GRUPA

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দাকানে উল্লেখিত পেশা ও ব্যবসা বাণিজ্য পরিচালনার নিমিত্তে নির্ধারিত ফি আদায়ক্রমে ৎসর ২০ 🕎 ২০ 🤍 ইং সালের লাইসেন্স মঞ্জুর করা গেল।

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টাকা মাত্র। EWAD CLOSIA

্ৰ বিশ্ব হং সালের ৩০শে জুন পর্যন্ত বলবৎ থাকিবে।)

গণপ্রজাতন্ত্রী বাংলাদেশ সরকার NATIONAL ID CARD / क्रांठीय পরিচয় পত্র

नाम: मामून की धूरी

Name: MAMUN'CHOWDHURY

পিতা: মৃত রুত্ল আমিন

মাতা: নাহার

Date of Birth: 07 Jan 1982

ID NO: 3022918168926

এই কার্ডটি গণপ্রজাতন্ত্রী বাংলাদেশ সরকারের সম্পত্তি। কার্ডটি বাবহারকারী ব্যতীত অন্য কোথাও পাওয়া গেলে নিকটছ পোষ্ট অফিসে জমা দেয়ার জন্য অনুরোধ করা হলো। ঠিকানা: বাসা/হোভিং: দাউদপুর চৌধুরী বাড়ী, গ্রাম/রাজ্ঞ: সওদাগর পাড়া, সওদাগর পাড়া, ডাকঘর: ফেনী - ৩৯০০, ফেনী পৌরসভা, ফেনী সদর, ফেনী

Mollette

প্রদানকারী কর্তৃপক্ষের স্বাক্ষর

প্রদানের তারিখ: ২৯/০৩/২০০৮

DET TE CTOB GATE

FAMILY PICTURE

