#### **Proposed NU Business Name: MAYER DUA SHAREE HOUSE**



Project identification and prepared by: Md Zahidul Kamal, Tangail Sadar Unit, Tangail

Project verified by: Md Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD ABUL HOSSAIN			
Age	:	07-03-1982 (34 Years)			
Education, till to date	:	Class Eight			
Marital status	:	Married			
Children	:	2 Son and 1 Daughter			
No. of siblings:	:	1 Brothers & 2 Sister			
Address	:	Vill: Aloa Tarini, P.O: Berabochnia, P.S: Delduar, Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father  MOST. SHAHERA BEGUM  HOSSAIN ALI  Branch: Chilimpur Tangail, Centre # 05 (Male),  Member ID: 2154, Group No: 03  Member since: 07-03-1988 to 02-04-2006 (18 Years)  First loan: BDT 2,000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan: Nil N/A No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	10 years experience in running business.
Training Info	:	He has hand training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01713-580731
Family's Contact No.	:	-
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Tangail Sadar Unit, Tangail

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**Hossain Ali** joined Grameen Bank since 18 years ago. At first he took 2,000 taka loan from Grameen Bank. He gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info						
Business Name	••	MAYER DUA SHAREE HOUSE				
Location	:	Aloa Torani, Delduar, Tangail				
Total Investment in BDT	:	BDT 138,000/-				
Financing	:	Self BDT 78,000/-(from existing business) 57%				
		Required Investment BDT 60,000/-(as equity) 43%				
Present salary/drawings from business (estimates)	:	BDT 5,000/-				
Proposed Salary	:	BDT 5,000/-				
Size of shop	:	25 ft x 20ft = 500 square ft				
Implementation	:	■The business is planned to be scaled up by investment in existing				

■Production cost of per sharee is BDT 950 and selling at BDT 1,200.

One artisans will be appointed after getting equity fund.

■The business is operating by the entrepreneur. Existing two

goods like; Sharee.

■The shop is owned.

■Collects goods from Pathrail.

■Agreed grace period is 3 months.

artisans.

Existing Business (BDT)						
Particular	Weekly	Monthly	Yearly			
Revenue (sales)						
Sharee (12 x 1200)	14,400	57,600	691,200			
Total Sales (A)	14,400	57,600	691,200			
Less. Variable Expense						
Thread Cost (12 x 400)	4,800	19,200	230,400			
Glue & Drum (12 x 50)	600	2,400	28,800			
Labor wages (12 x 500)	6,000	24,000	288,000			
Total variable Expense (B)	11,400	45,600	547,200			
Contribution Margin (CM) [C=(A-B)	3,000	12,000	144,000			
Less. Fixed Expense						
Electricity Bill		200	2,400			
Mobile Bill		200	2,400			
Salary (self)		5,000	60,000			
Transportation		800	9,600			
Entertainment		200	2,400			
Total fixed Cost (D)		6,400	76,800			
Net Profit (E) [C-D)		5,600	67,200			

Investment Breakdown									
Existing					Proposed				
Particulars Qty. Unit Amount (BDT)				Qty.	Qty. Unit Amount (BDT) Proposed Tot				
		Price			Price				
Loom Machine	3	15000	45,000	1	30000	30,000	75,000		
Thread	300	100	30,000	300	100	30,000	60,000		
Colorful Thread	2	1000	2,000	0	0	0	2,000		
Reon Thread	10	100	1,000	0	0	0	1,000		
Total 16 78,000						60,000	138,000		

### **Source of Finance**



Financial Projection (BDT)							
Particular	Weekly	Monthly	1st Year	2nd Year			
Revenue (sales)							
Sharee (17 x 400)	20,400	81,600	979,200	1,028,160			
Total Sales (A)	20,400	81,600	979,200	1,028,160			
Less. Variable Expense							
Thread Cost (17 x 400)	6,800	27,200	326,400	342,720			
Glue & Drum (17 x 50)	850	3,400	40,800	42,840			
Labor wages (17 x 500)	8,500	34,000	408,000	428,400			
<b>Total variable Expense (B)</b>	16,150	64,600	775,200	813,960			
Contribution Margin (CM) [C=(A-B)	4,250	17,000	204,000	214,200			
Less. Fixed Expense							
Electricity Bill		200	2,400	2,800			
Mobile Bill		300	3,600	4,000			
Salary (self)		5,000	60,000	60,000			
Transportation		800	9,600	11,500			
Entertainment		300	3,600	4,000			
Total Fixed Cost		6,600	79,200	82,300			
Net Profit (E) [C-D)		10,400	124,800	131,900			
Investment Payback			36,000	36,000			

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	60,000	
1.2	Net Profit	124,800	131,900
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		88,800
	Total Cash Inflow	184,800	220,700
2	Cash Outflow		
2.1	Purchase of Product	60,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	36,000	36,000
	Total Cash Outflow	96,000	36,000
3	Net Cash Surplus	88,800	184,700

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:03

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of Factory; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures















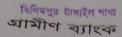












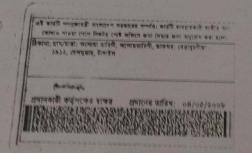


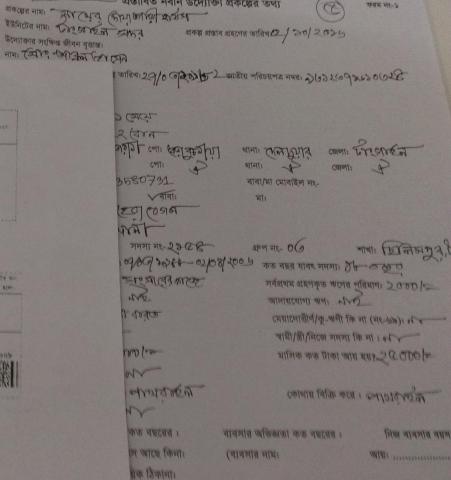
প্রত্যয়ন

এই মর্মে প্রত্যয়ন করা যাইতেছে যে, ৩ जिन आयीन गाएक कि Ma 2 7 - ठालाइ नर.... १७. अनी नर. 2208... अकजान निग्नि जातित्थ अन्दल त्यानमान करतन अवर.0.2./08/2 নিয়মিত কিন্তি ছিল।

আমি তাহার স্বাঙ্গীন মঙ্গল কামনা করি।







क्षाम मध्-

Open Lab Project असामा शक्छत ज्या

## **FAMILY PICTURE**

