Proposed NU Business Name: AJER SHOE STORE



Project identification and prepared by: MD Shahidul Islam,
Bagha Unit, Rajshahi
Project verified by: Abdul Mannan Talukdar



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD RASEL HOSSAIN		
Age	:	17-01-1982 (34 Years)		
Education, till to date	:	SSC		
Marital status	•	Married		
Children	:	01 Son		
No. of siblings:	:	03 Sisters		
Address	:	Vill: Arani P.O: Arani ; P.S: Bagha; Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST SELENA BEGUM MD AJER UDDIN Branch: Arani Bagha , Centre # 95 (Female), Member ID: 10878, Group No: 02 Member since: 27-06-2012 (04 Years) First loan: BDT 10000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 50000 Outstanding loan: BDT 33383 Mother No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	18 years experience in running business. 05 Years in own business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01788-163300
Family's Contact No.	:	01733-751551
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Bagha Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST SELENA BEGUM joined Grameen Bank since 04 years ago. At first she took BDT 10000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info				
Business Name	:	AJER SHOE STORE		
Location	:	Arani baazar		
Total Investment in BDT	:	BDT 440,000/-		
Financing	:	Self BDT 390,000/- (from existing business) 89% Required Investment BDT 50,000/- (as equity) 11%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	9 ft x 20 ft= 180 square ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Shoe, Mobile, Bulb etc. Average 15% gain on sales. The shop is in own place. The business is operating by entrepreneur. Existing no employee. Collects goods from Dhaka. Agreed grace period is 3 months. 		

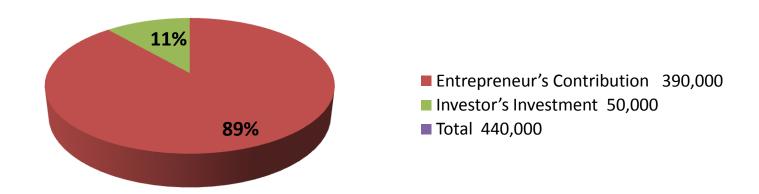
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Shoe, Mobile, Bulb etc.	3600	108000	1296000
Total Sales (A)	3600	108000	1296000
Less Variable Expense			
Shoe, Mobile, Bulb etc.	3060	91800	1101600
Total variable Expense (B)	3,060	91800	1101600
Contribution Margin (CM) [C=(A-B)	540	16200	194400
Less Variable Expense			
Electricity bill		700	8400
Transportation		500	6000
Salary (self)		5000	60000
Entertainment		1000	12000
Guard		150	1800
Generator		120	1440
\Mobile bill		300	3600
Total fixed cost (D)		7,770	93240
Net Profit (E)= [C-D]		8,430	101160

Investm		Duo	ام ما	01440
mvesm	ent	Drea	KU	OWN

Existing					Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed	
			(BDT)			(BDT)	Total	
Shoe	130	2000	260,000	150	325	48,750	308,750	
Mobile	1000	60	60,000	0	0	0	60,000	
Bulb	250	250	62,500	0	0	0	62,500	
Others	1	7500	7,500	1	1250	1,250	8,750	
Total	1381	0	390,000	151	0	50,000	440,000	

Source of Finance



Financial Projection (BDT)				
Paticular	Daily	Monthly	Year1	Year 2
Revenue(Sales)				
Shoe, Mobile, Bulb etc.	5400	162000	1944000	2041200
Total Sales (A)	5400	162000	1944000	2041200
Less Variable Expense				
Shoe, Mobile, Bulb etc.	4590	137700	1652400	1735020
Total variable Expense (B)	4,590	137700	1652400	1735020
Contribution Margin (CM) [C=(A-B)	810	24300	291600	306180
Less Variable Expense				
Electricity bill		900	10800	11300
Transportation		700	8400	8,900
Salary (self)		5000	60000	60000
Entertainment		1000	12000	12000
Guard		150	1800	1800
Generator		120	1440	1440
Mobile bill		400	4800	4900
Total fixed cost (D)		8,270	97,800	98,900
Net Profit (E)= [C-D]		16030	192360	207,280
Investment Payback			30,000	30,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	192,360	207,280
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		162,360
	Total Cash Inflow	242360	369640
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30000
3	Net Cash Surplus	162,360	339640

SWOT ANALYSIS

Strength

Employment: Self: 00 Family:0 Others:00

Experience & Skill: 18 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures





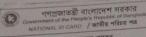




0550/20/2

DONE KOR

2091 6



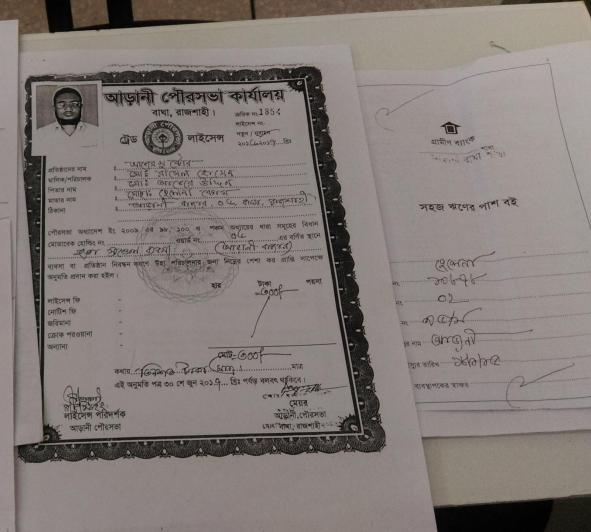


নাম: খোঃ বাংসল হোসেন Name: Md. Rashel Hossain পিতা: খোঃ বাংলৰ উদীন মাতা: মোছাঃ হেলেনা বেগম Date of Birth: 17 Jan 1980

Date of Birth: 17 Jan 1980

এই কান্তটি শংগ্ৰামাজনী বাংলাবেশ সভগাৱের সম্পন্তি, কান্তটি বাবহাৰকারী বারীত কৰা ভেষাকৈ পানতা সেনে নিজনিত শোল বিশ্বন কৰা সংগ্ৰাম কৰা কৰো, বিক্রান্ত গ্রামালন করা কৰা ক্ষেত্র করা কৰা, আত্মনী বাংলাব, আত্মনী বাংলাব, আত্মনী বাংলাব, আত্মনী বাংলাব, বাংলাব, বাংলাবলী

প্ৰদানকাৰী কৰ্ত্পান্তৰ সাক্ষৰ প্ৰদানেৰ ভাবিখ: ৩০/০৮/২০০৮



FAMILY PICTURE

