Proposed NU Business Name: JAHANGIR PAN KHAMAR



Project identification and prepared by: Md LOKMAN HAKIM, Mohanpur Unit, Rajshahi

Project verified by: Abdul Mannan Talukdar



Brief Bio of The Proposed Nobin Udyokta				
Name		MD. HASAN ALLI MONDOL		
Age	:	20-04-1987 (29 Years)		
Education, till to date		HSC		
Marital status	:	Married		
Children	:	Nill		
No. of siblings:	:	2 Brother,		
Address	:	Vill: Rajnagor, P.O:Pasuria, P.S:Manda Dist: Naogaon		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST.ALTAFUL BEGOM MD.MOGIBOR RAHOMAN Branch: Nurrallabad, Centre # 36(Female), Member ID: 2344/3, Group No: 01 Member since:06-01-2011(7 Years) First Ioan: BDT 15,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady	:	Existing Loan: BDT 12,000, Outstanding loan: 8832/= Father No		
(vii) Grameen Education Loan(viii) Any other loan like GB, BRAC ASA etc	:	No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Eight years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01737-768506
Mother's Contact No.	:	01763-993239
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohanpur Unit, Rajshahi.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

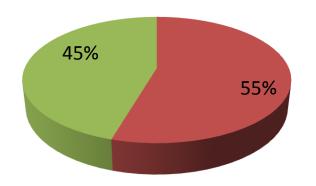
MST.ALTAFUL BEGOM joined Grameen Bank since 07 years ago. At first she took 15,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	JAHANGIR PAN KHAMAR		
Location	:	Damnas,Bagmara ,Rajshahi.		
Total Investment in BDT	:	BDT 2,50,000/-		
Financing	:	Self BDT 2,00,000/-(from existing business) 80% Required Investment BDT 50,000/-(as equity) 20%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	20 ft x 20ft= 400 square ft		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Betel leaf item . Average 20% gain on sale. The business is operating by entrepreneur. Existing No employees. After getting equity fund employee will be appointed. The shop is owned. Collects goods from Rajshahi, Dhaka. Agreed grace period is 3 months. 		

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Pan item	500	15,000	1,80,000			
Total Sales (A)	500	15,000	1,80,000			
Less. Variable Expense						
Pan item						
Total variable Expense (B)						
Contribution Margin (CM) [C=(A-B)	500	15,000	1,80,000			
Less. Fixed Expense						
Mobile Bill		200	2,400			
Transportation		1,500	18,000			
Salary (self)		3,000	36,000			
Entertainment		300	3,600			
Kinashok		3,500	42,000			
Total fixed Cost (D)		8,500	1,02,000			
Net Profit (E) [C-D)		6,500	78,000			

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit	Amount	Qty	Unit	Amount	Proposed Total
		Price	(BDT)		Price	(BDT)	
Pan tree	3000	20	60000	2500	20	50,000	110000
Total	3000		60000	195		50,000	110000

Source of Finance



Entrepreneur's Contribution 60,000
Investor's Investment 50,000
Total 110,000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year		
Revenue (sales)						
Pan item	700	21,000	2,52,000	2,64,600		
Total Sales (A)	700	21,000	2,52,000	2,64,600		
Less. Variable Expense						
Pan item	0	0	0	0		
Total variable Expense (B)	0	0	0	0		
Contribution Margin (CM) [C=(A-B)	700	21,000	2,52,000	2,64,600		
Less. Fixed Expense						
Mobile Bill		300	3,600	4,000		
Transportation		2,000	24,000	25,000		
Salary (self)		3,000	36,000	36,000		
Entertainment		300	3,600	4,000		
Kitnashok		4,000	48,000	51,000		
Total Fixed Cost		9,600	1,15,200	1,20,000		
Net Profit (E) [C-D)		11,400	1,36,800	1,44,600		
Investment Payback			30,000	30,000		

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	1,36,800	1,44,600
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		1,06,800
	Total Cash Inflow	1,86,800	2,51,400
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	1,06,800	2,21,400



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 8 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

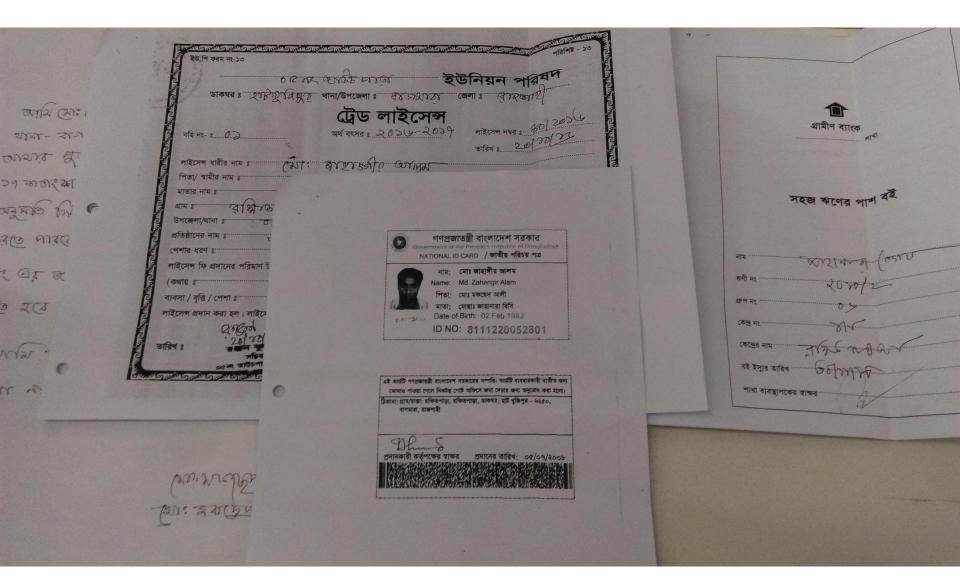
THREATS

Theft Fire Political unrest Pictures









FAMILY PICTURE

