#### Proposed NU Business Name: JAHANGIR PAN KHAMAR



Project identification and prepared by: Md. Sahabuddin, Mohanpur Unit, Rajshahi

Project verified by: Md. Abdul mannan Talukdar



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta					
Name	:	MDJAHANGIR ALOM			
Age	:	02-02-1982 (34 Years)			
Education, till to date	:	Class Eight			
Marital status	:	Married			
Children	:	01 Son			
No. of siblings:	:	02Brother and 1Sister			
Address	:	Vill: Rokhitpara, P.O: Hatkhujipur, P.S: Bagmara Dist: Rajshahi.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father MOST. JAHANARA BIBI MD. MOKSED ALLI Branch: Achpara, Bagmara Centre # 01 (Female), Member ID:2315/2, Group No: 06 Member since: 07-04-2009 (7 Years) First Ioan: BDT 10,000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Existing loan: BDT 15,000/- Outstanding loan: BDT 10,068/- Father No No No			

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	-	Nil
Business Experiences and	:	Eight years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Fish Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01744-594240
Mother's Contact No.	:	01724-113247
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohanpur Unit, Rajshahi.

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

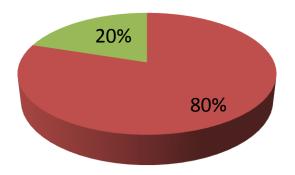
**MOST. JAHANARA BIBI** joined Grameen Bank since 7 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Purchase of land.

Proposed Nobin Udyokta Business Info					
Business Name	:	JAHANARA PAN KHAMAR			
Location	:	Vill: Rokhitpara, P.O: Hatkhujipur, P.S: Bagmara Dist: Rajshahi.			
Total Investment in BDT	:	BDT 1,10,000/-			
Financing	:	Self BDT 60,000(from existing business) 55% Required Investment BDT 50,000(as equity) 45%			
Present salary/drawings from business (estimates)	:	BDT 3,000			
Proposed Salary	:	BDT 3,000			
Size of shop	:	17 Shotangsho			
Security of the shop	:	0/-			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; pan etc.</li> <li>Average 100% gain on sale.</li> <li>The business is operating by entrepreneur.</li> <li>He is doing his business in renting place.</li> <li>Collects goods from pan khamer.</li> <li>Agreed grace period is 3 months</li> </ul>			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Shoe	3,000	90,000	10,80,000			
Total Sales (A)	3,000	90,000	10,80,000			
Less. Variable Expense						
Shoe	2,400	72,000	8,64,000			
Total variable Expense (B)	2,400	96,000	8,64,000			
Contribution Margin (CM) [C=(A-B)	600	18,000	2,16,000			
Less. Fixed Expense						
Rent		700	8,400			
Electricity Bill		150	1,800			
Mobile Bill		150	1,800			
Salary (self)		5,000	60,000			
Transportation		3000	36,000			
Entertainment		500	6,000			
Salary (staff)						
Total fixed Cost (D)		9,500	1,14,000			
Net Profit (E) [C-D)		8,500	1,02,000			

Investment Breakdown								
Existing					Proposed			
Particulars	s Qty. Un		Amount	Qty Unit		Amount	<b>Proposed Total</b>	
		Price	(BDT)		Price	(BDT)		
Gents shoe	300	250	75000	120	250	30000	105000	
Ladies shoe	300	220	66000	90	220	20000	86000	
Child show	100	120	12000	-	-	-	12000	
Barmis shoe	1000	55	55000	-	-	_	55000	
Total	1700		200000			50000	250000	

### **Source of Finance**



- Entrepreneur's Contribution 200,000
- Investor's Investment 50,000
- Total 250,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Sho Item	5,000	1,50,000	18,00,000	18,90,000	
Total Sales (A)	5,000	1,50,000	18,00,000	18,90,000	
Less. Variable Expense					
Sho Item	4,000	1,20,000	14,40,000	15,12,000	
Total variable Expense (B)	4,000	1,20,000	14,40,000	15,12,000	
Contribution Margin (CM) [C=(A-B)	1,000	30,000	3,60,000	3,78,000	
Less. Fixed Expense					
Rent		700	8,400	8,400	
Electricity Bill		200	2,400	3,000	
Mobile Bill		250	3000	3,500	
Salary (self)		5,000	60,000	60,000	
Transportation		3,500	42,000	45,000	
Entertainment		500	6,000	6,500	
Total Fixed Cost		10,150	1,21,800	1,26,400	
Net Profit (E) [C-D)		19,850	2,38,200	2,51,600	
Investment Payback			30,000	30,000	

## Cash flow projection on business plan (rec. & Pay)

<b>SI</b> #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	2,38,200	2,51,600
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		2,08,200
	Total Cash Inflow	2,88,200	4,59,800
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	2,08,200	4,29,800



# Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 8 Years Quality goods & services; Skill and experience;

## **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

## **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Regular customers;

### **T**HREATS

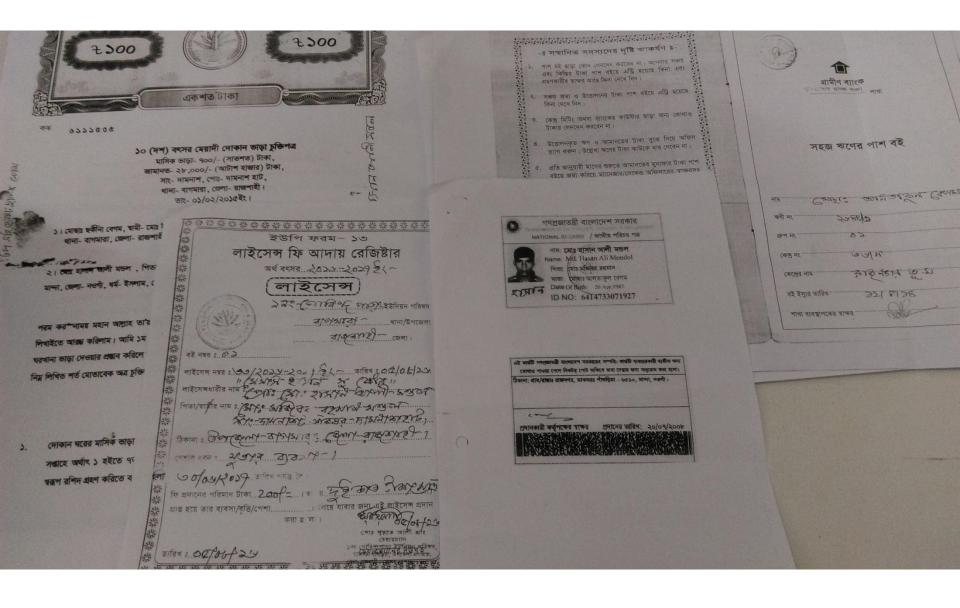
Theft Fire Political unrest Pictures











## **FAMILY PICTURE**

