### Proposed NU Business Name: **OASHIM PAN KHAMAR**



Project identification and prepared by: Md. LOKMAN HAKIM, Mohanpur Unit, Rajshahi

Project verified by: Md. Abdul mannan Talukdar



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. OASHIM HOSSEN		
Age	:	15-10-1993(23 Years)		
Education, till to date	••	Class Eight		
Marital status	:	Married		
Children	:	Nill		
No. of siblings:	••	042Brother, 01 Sister		
Address	:	Vill: chandupara P.O:jahanabad P.S: Mohanpur Dist: Rajshahi.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MST.SHORIFA BIBI  MD. ABDUL AZIZ  Branch: Rayghati, Mohanpur Centre #57(Female),  Member ID4242/1, Group No: 02  Member since: 08-06-2009 7(Years)  First loan: BDT 6,000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 30,000/- Outstanding loan: BDT25,380/= Father No No No		

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Eight years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01767-516588
Brother's Contact No.	:	01731-411935
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohanpur Unit, Rajshahi.

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MST. SHORIFA BIBI** joined Grameen Bank since 7 years ago. At first she took 6,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Purchase of land.

Proposed Nobin Udyokta Business Info				
Business Name	:	OASHIM PAN KHAMAR		
Location	:	Vill: chandupara P.O:jahanabad P.S: Mohanpur Dist: Rajshahi.		
Total Investment in BDT	:	BDT 1,10,000/-		
Financing	:	Self BDT 60,000(from existing business) 55%		
		Required Investment BDT 50,000(as equity) 45%		
Present salary/drawings from business (estimates)	:	BDT 4,000		
Proposed Salary	:	BDT 4,000		
Size of shop	:	21 Shotangsho		
Security of the shop	:	0/-		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; pan etc.</li> <li>Average 100% gain on sale.</li> <li>The business is operating by entrepreneur.</li> <li>He is doing his business in renting place.</li> <li>Collects goods from pan khamer.</li> <li>Agreed grace period is 3 months</li> </ul>		

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Pan item	500	15,000	1,80,000			
Total Sales (A)	500	15,000	1,80,000			
Less. Variable Expense						
Pan item	0	0	0			
Total variable Expense (B)	0	0	0			
Contribution Margin (CM) [C=(A-B)	500	15,000	1,80,000			
Less. Fixed Expense						
Rent						
Electricity Bill		0	0			
Mobile Bill		200	2,400			
Transportation		1000	12,000			
Salary (self)		4,000	48,000			
Entertainment		300	3,600			
Kinashok		3,000	36,000			
Total fixed Cost (D)		8,500	1,02,000			
Net Profit (E) [C-D)		6,500	78 <b>,000</b>			

Investment Breakdown								
Existing					Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total	
Pan Tree	3,000	20	60,000	1,000	20	20,000	80,000	
Pan khamar repiar						30,000	30,000	
Total	3,000		60,000	1,000		50,000	1,10,000	

### **Source of Finance**



Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Pan item	800	24,000	2,88,000	3,02,000	
Total Sales (A)	800	24,000	2,88,000	3,02,000	
Less. Variable Expense					
Pan item					
Total variable Expense (B)	0	0	0	0	
Contribution Margin (CM) [C=(A-B)	800	24,000	2,88,000	3,02,000	
Less. Fixed Expense					
Rent					
Mobail bill		300	3,600	4,000	
Transportation		1500	18,000	20,000	
Salary (self)		4,000	48,000	48,000	
Kitnashok		3,500	42,000	45,000	
Bank Charg		100	1,200	1,200	
Entertainment		300	3,600	4,000	
Non Cash Item					
Depreciation					
Total Fixed Cost		9,700	1,16,400	1,22,200	
Net Profit (E) [C-D)		14,300	1,71,600	1,79,800	
Investment Payback			30,000	30,000	

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	1,71,600	1,79,800
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		1,41,600
	Total Cash Inflow	2,21,600	3,21,400
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	1,41,600	2,91,400

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 08 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures







विकार्य स्त्र

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গ্রামীণ ব্যাংক नारराम नष्त १ 288 সহজ ঋণের পাশ বই গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Government of the People's Republic of Bangladesh NATIONAL ID CARD / জাতীয় পরিচয় পর ( SWW , sugger ( Q ZW নাম: মোঃ ওয়াসিম হোসেন Name: MD. OASHIM HOSSEN মাতা: মোছাঃ শরিকা বিবি Date of Birth: 15 Oct 1993 ID NO: 19938115354000130 এই কাডটি গণপ্ৰস্নাতন্ত্ৰী বাংলাদেশ সরকারের সম্পত্তি। কাডটি বাবহারকারী বাতীত অন্য ভোষাত পাওয়া গোলে নিকটছু পোণ্ট অফিসে জমা সেবার জনা অনুরোধ করা হলো। শাখা বাবস্থাপকের স্বাক্ষর

প্রদানের তারিব: ৩০/০৯/২০১৩

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0/2/2022

# **FAMILY PICTURE**

