Proposed NU Business Name: BADHON GARMENTS & FASHION WARE



Project identification and prepared by: Md. Sahjamal Sirazi, Puthia Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD MOHAIMENUL HOSSAIN		
Age	:	20 -12- 1992 (23 <i>Years</i>)		
Education, till to date	:	HSC		
Marital status	:	Unmarried		
Children	:	NA		
No. of siblings:	:	01 Brother & 01 Sister		
Address	:	Vill: Maipara , P.O: Shibpurhat, P.S: Puthiya Dist: Rajshahi.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST DILRUBA KHATUN MD MOZAFFAR HOSSAIN Branch: Puthuya, Centre # 70(Female), Member ID: 6372/4, Group No: 04 Member since: 03-02-06 (10 Years) First loan: BDT 7000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 30000, Outstanding loan: BDT 10200 Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	02 years experience in running business. 01 years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01793-866659
Sister son's Contact No.	:	01750-810970
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Puthia Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST DILRUBA KHATUN joined Grameen Bank since 10 years ago. At first she took 7000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

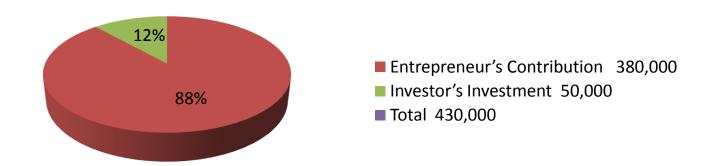
Proposed	Nobin	Udyokta	Business	Info

i Toposea Nobili Gayokta Basilless Illio					
Business Name	:	BADHON GARMENTS & FASHION WARE			
Location	:	Dairy Farm			
Total Investment in BDT	:	BDT 430,000/-			
Financing	•	Self BDT 380,000/-(from existing business) 88% Required Investment BDT 50,000/-(as equity) 12%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	35 ft x 40 = 1400 square ft			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Garments Items etc. Average 20% gain on sales. The business is operating by entrepreneur. Existing 01 employee. One will be appointed after receiving equity money. The shop is rented. Agreed grace period is 3 months. 			

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue(Sales)				
Shoe, Keds , Sandal etc.	3400	102000	1224000	
Total Sales (A)	3400	102000	1224000	
Less Variable Expense				
Shoe,Keds ,Sandal etc.	2720	81600	979200	
Total variable Expense (B)	2,720	81600	979200	
Contribution Margin (CM) [C=(A-B)	680	20400	244800	
Less Variable Expense				
Rent		550	6600	
Electricity bill		200	2400	
Transportation		1,000	12000	
Salary (self)		5000	60000	
Salary(Staff)		5000	60000	
Guard		150	1800	
Bank charge		100	1200	
Mobile bill		200	2400	
Total fixed cost (D)		12,200	146400	
Net Profit (E)= [C-D]		8,200	98400	

Investment Breakdown							
	Existing		Proposed				
Particulars	Qty.	Unit Price	Amount Qty Unit Amount Propo				Proposed
			(BDT)			(BDT)	Total
Shirt	600	180	108,000	0	0	0	108,000
Shirt piece	850	120	102,000	200	150	30,000	132,000
Plane machine	5	10000	50,000	0	0	0	50,000
Ghat machine	1	80000	80,000	0	0	0	80,000
Button machine	1	20000	20,000	0	0	0	20,000
Others	1	20000	20,000	1	20000	20,000	40,000
Total	1458	0	380,000	201	0	50,000	430,000

Source of Finance



Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Shoe, Keds , Sandal etc.	25000	750000	9000000	9450000	
Total Sales (A)	25000	750000	9000000	9450000	
Less Variable Expense					
Shoe, Keds , Sandal etc.	20000	600000	7200000	7560000	
Total variable Expense (B)	20,000	600000	7200000	7560000	
Contribution Margin (CM) [C=(A-B)	5,000	150000	1800000	1890000	
Less Variable Expense					
Electricity bill		3000	36000	36500	
Transportation		65,000	780000	780,500	
Salary (self)		5000	60000	60000	
Salary(Staff)		59000	708000	708000	
Entertainment		500	6000	6000	
Guard		150	1800	1800	
Bank charge		100	1200	1200	
Depriciation		2500	30000	30000	
Mobile bill		600	7200	7300	
Total fixed cost (D)		133,350	1,600,200	1,592,800	
Net Profit (E)= [C-D]		16650	199800	297,200	
Investment Payback			30,000	30,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	199,800	297,200
1.3	Depreciation (Non cash item)	30000	30000
1.4	Opening Balance of Cash Surplus		300,000
	Total Cash Inflow	279,800	627,200
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	80,000	30000
3	Net Cash Surplus	199,800	597200

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 02 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

वाह्या शास्त्रिक्ड्य आर्ट ADVIBATION SAIVIO

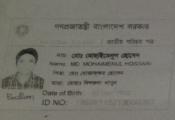












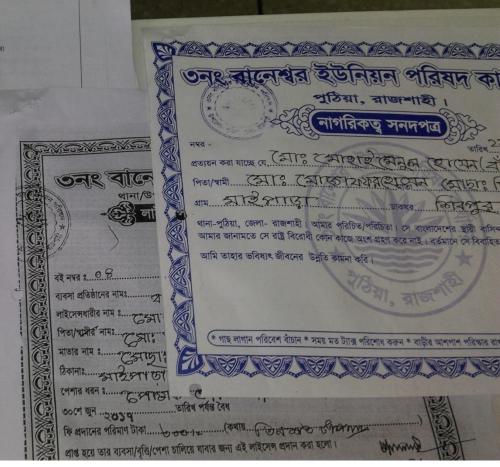
ক্রামীণ ব্যাংক পুঠিয়া শাখা শখা

মানেজারের মোবাইল নং 01713-779393

সহজ ঋণের পাশ

20/07/07/2

आर्य परे सक्त अकारम्स कविलिह त्याः त्याः श्वारारे त्यम् रहात्मम यांनीम व्यामान किल त्य मंत्रीम नात्मकीम कि रहामाम अमान मात्म किली क्यामान दिनी कान यामा कानिमानमा करा मान्यामाहि व्यामान मिक मान्रिमानमा नाका तन



FAMILY PICTURE

