Proposed NU Business Name: JAFOR PHARMACY



Project identification and prepared by: Md Shahjamal Siraji Puthiya Unit, Rajshahi

Project verified by: Md Abdul Manna Talukdar



Brief Bio of The Proposed Nobin Udyokta`						
Name	:	MD MAMUNUR RAHMAN				
Age	:	02-01-1993 (23 Years)				
Education, till to date	:	HSC				
Marital status	••	Married				
Children	•	01 Son				
No. of siblings:	:	02 Brothers 01 Sister				
Address	:	Vill: Habibpur P.O: Nondagachi P.S: Carghat, Dist: Rajshahi				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST HABIBA BEGUM MD RUHUL AMIN Branch: Nimpara, Carghat, Centre # 76 (Female), Member ID: 7401/2, Group No: 03 Member since: 2005 (11 Years) First loan: BDT 5000/-				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 20,000 Outstanding loan: BDT 19,560 Father No No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and		10 years experience in running business.05 Years in own business.
Training Info	:	He has no training
Other Own/Family Sources of Income		Pegion
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01723-289851
Family's Contact No.	:	01786-870120
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Puthiya Unit, Rajshahi.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

MST HABIBA BEGUM joined Grameen Bank since 11 years ago. At first she took BDT 5000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info						
Business Name	:	JAFOR PHARMACY				
Location	:	Habibpur, Towazmor, Nandangachi, Charghat, Rajshahi				
Total Investment in BDT	:	BDT 105,000/-				
Financing	:	Self BDT 55,000/- (from existing business) 44% Required Investment BDT 50,000/- (as equity) 56%				
Present salary/drawings from business (estimates)	••	BDT 5,000				
Proposed Salary	:	BDT 5,000				
Size of shop	:	10 ft x 15 ft= 150 square ft				
Implementation		 The business is planned to be scaled up by investment in existing goods like Medicine The business is operating by entrepreneur. Existing no employee. After getting equity fund one employee will be appointed. The shop is rented. Collects goods from Baneswor Rajshahi. Agreed grace period is 3 months. 				

Existing Business	(BDT)
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Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Medicine	2000	60000	720000
Total Sales (A)	2000	60000	720000
Less Variable Expense			
Medicine	1600	48000	576000
Total variable Expense (B)	1,600	48000	576000
Contribution Margin (CM) [C=(A-B)	400	12000	144000
Less Variable Expense			
Rent		300	3600
Electricity bill		200	2400
Transportation		500	6000
Salary (self)		5000	60000
Entertainment		200	2400
Guard		150	1800
Bank charge		100	1200
Mobile bill		300	3600
Total fixed cost (D)		6,750	81000
Net Profit (E)= [C-D]		5,250	63000

	Existin	g	Proposed				
Particulars	lars Qty. Unit Price		Amount	Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Syproamin	1	5000	5,000	0	0	0	5,000
Ajithromaisin	1	7000	7,000	1	30000	30,000	37,000
Omiprajol	1	3000	3,000	1	1000	10,000	13,000
Kitotifen	1	8000	8,000	0	0	0	8,000
Syrap	1	7000	7,000	1	10000	10,000	17,000
Paracitamol	1	5000	5,000	0	0	0	5,000
Security	1	20000	20,000	0	0	0	20,000
Total	7	0	55,000	3	0	50,000	105,000

Source of Finance



Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2	Year 3	
Revenue(Sales)						
Medicine	3800	114000	1368000	1436400	1508220	
Total Sales (A)	3800	114000	1368000	1436400	1508220	
Less Variable Expense						
Medicine	3040	91200	1094400	1149120	1206576	
Total variable Expense (B)	3,040	91200	1094400	1149120	1206576	
Contribution Margin (CM) [C=(A-B)	760	22800	273600	287280	301644	
Less Variable Expense						
Rent		300	3600	3,600	3600	
Electricity bill		400	4800	5300	5800	
Transportation		800	9600	10,100	10600	
Salary (self)		5000	60000	60000	60000	
Salary(Staff)		5000	60000	60000	60000	
Entertainment		200	2400	2400	2400	
Guard		150	1800	1800	1800	
Bank charge		100	1200	1200	1200	
Mobile bill		400	4800	4900	5000	
Total fixed cost (D)		12,350	147,000	148,100	149200	
Net Profit (E)= [C-D]		10450	125400	139,180	152444	
Investment Payback			20,000	20,000	20,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	125,400	139,180	152444
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		105,400	224580
	Total Cash Inflow	175400	244580	377024
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	105,400	224580	357024

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

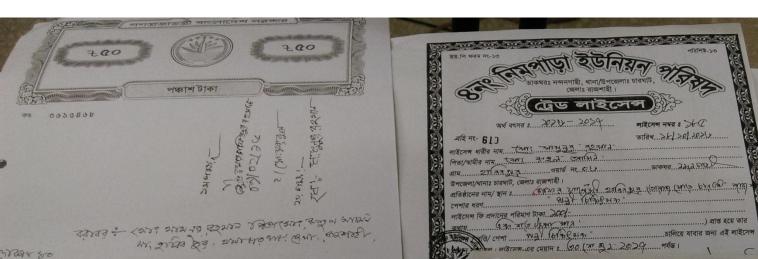
Pictures













এই ভারতি গণপ্রজাবন্ধী বাংদাদেশ সরকারের সম্পত্তি। কার্চটি ব্যবহারকারী ব্যক্তিক আ কোষাও শাওয়া গেসে নিকটছ পোণ্ট অভিনয় কংল

ু আনিত সদস্যদের দৃষ্টি আকর্ষণ ঃ-

ই ছাড়া কোন লেনদেন করবেন না। আপনার সঞ্চয় কিন্তুর টাকা পাশ বইয়ে এট্রি হয়েছে কিনা এবং বিশ্ব শ্বাক্ষর আছে কিনা দেখে নিন।

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য় ও উত্তোপনের টাকা পাশ বইয়ে এন্ট্রি হয়েছে । নিন।

্ অথবা ব্যাংকের কাউন্টার ছাড়া অন্য কোথাও ই দেন করবেন না।

ঋণ ও আমানতের টাকা বুঝে নিয়ে অফিস উল্লেখ্য ঋণের টাকা কাউকে ধার দেবেন না।

মাসের তকতে আমানতের মুনাফার টাকা পাশ রিয়ে ম্যানেজার/সেকেভ অফিসারের স্বাক্ষরসহ গ্রামীণ ব্যাংক

সহজ ঋণের পাশ বই

217/2/21

FAMILY PICTURE

