# Proposed NU Business Name: SHAFIQUL CYCLE STORE (Paddy Thresher Manufacturer)



Project identification and prepared by: MD. Obaidullah, Bogra Sadar Unit, Bogra

Project verified by: MD. Mozaharul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD ARIFUL ISLAM		
Age	:	11-08-1998 (18 Years)		
Education, till to date	:	SSC		
Marital status	:	Unmarried		
Children	:	Nill		
No. of siblings:	:	02 Brothers & 01 Sister		
Address	:	Vill: Shihipur, P.O: S A College, P.S: Gabtoli, Dist: Bogra		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST SHAFALI MD DULAL Branch: Sonaroy Gabtoli, Centre # 92 (Female), Member ID: 11554, Group No: 08 Member since: 08-09-2006 (10Years) First loan: BDT 5000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan	:	Existing Loan: BDT 24000, Outstanding loan: BDT 19248/- Father No No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

#### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	05 years experience in running business 05 Years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01729-865837
Mother's Contact No.	:	01745-908658
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd Bogra Sadar Unit, Bogra

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

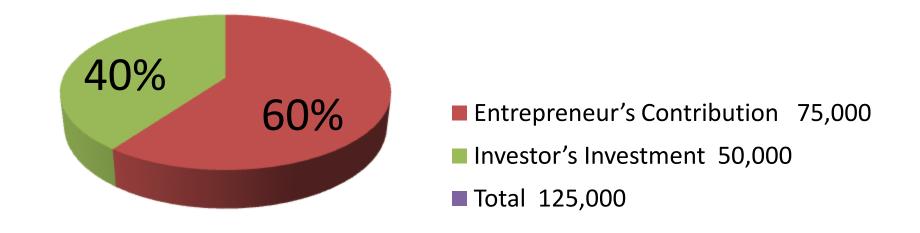
**MST SHAFALI** joined Grameen Bank since 10 years ago. At first she took 5000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	SHAFIQUL CYCLE STORE		
Location	:	Shihipur, S A College Sonatola Bogra		
Total Investment in BDT	:	BDT 1,25,000/-		
Financing	:	Self BDT 75,000/-(from existing business) 60%		
		Required Investment BDT 50,000/-(as equity) 40%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop		10 ft x 10 ft= 100 square ft		
Implementation	:	<ul> <li>Manufacturer of paddy thresher machine.</li> <li>Production cost of each machine is BDT 3000 including artisans cost.</li> <li>Selling price of each machine is BDT 4200.</li> <li>The business is operating by entrepreneur himself. Existing two artisans.</li> <li>One more artisans will be appointed after getting equity fund.</li> <li>Collects goods from Bogra.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)			
Particular	Monthly	Yearly	
Revenue (sales)			
Thresher Machine (120 x 4200)(per year)	42,000	504,000	
Servicing	4,000	48,000	
Total Sales (A)	46,000	552,000	
Less. Variable Expense			
Cable, Ring, Wood (120 x 3000) (per year)	30,000	360,000	
Total variable Expense (B)	30,000	360,000	
Contribution Margin (CM) [C=(A-B)	16,000	192,000	
Less. Fixed Expense			
Entertainment	200	2,400	
Mobile Bill	300	3,600	
Salary (self)	5,000	60,000	
Transportation	500	6,000	
Electriciyt Bill	300	3,600	
Total fixed Cost (D)	6,300	75,600	
Net Profit (E) [C-D)	9,700	116,400	

Investment Breakdown							
	isting		Proposed				
Particulars	Qty.	Unit Price	Amount (BDT)	Qty.	Unit Price	Amount (BDT)	Proposed Total
Paddy	7	4200	29,400	0	0	0	29,400
Thresher							
Machine							
Wood	200	200	40,000	1	35000	35,000	75,000
Ring, Cable	1	5600	5,600	1	15000	15,000	20,600
Total	208		75,000	2		50,000	125,000

#### **Source of Finance**



Financial Projection (BDT)				
Particular	Monthly	1st Year	2nd Year	3rd Year
Revenue (sales)				
Thresher Machine (160 x 4200)(per				
year)	56,000	672,000	705,600	740,880
Servicing	5,000	60,000	63,000	66,150
Total Sales (A)	61,000	732,000	768,600	807,030
Less. Variable Expense				
Cable, Ring, Wood (160 x 3000)([per				
year)	40,000	480,000	504,000	529,200
Total variable Expense (B)	40,000	480,000	504,000	529,200
Contribution Margin (CM) [C=(A-B)	21,000	252,000	264,600	277,830
Less. Fixed Expense				
Entertainment	200	2,400	3,000	3,500
Mobile Bill	400	4,800	5,500	6,000
Salary (self)	5,000	60,000	60,000	60,000
Transportation	800	9,600	10,500	12,500
Electricity Bill	300	3,600	4,000	4,500
Total Fixed Cost	6,700	80,400	83,000	86,500
Net Profit (E) [C-D)	14,300	171,600	181,600	191,330
Investment Payback		20,000	20,000	20,000

## Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	171,600	181,600	191,330
1.3	Depreciation (Non cash item)		-	-
1.4	Opening Balance of Cash Surplus		151,600	313,200
	Total Cash Inflow	221,600	333,200	504,530
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership			
2.3	Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	151,600	313,200	484,530

### **SWOT ANALYSIS**

# Strength

Employment: Self: 02 Family:0 Others:03

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

## THREATS

Theft

Fire

Political unrest

# Pictures















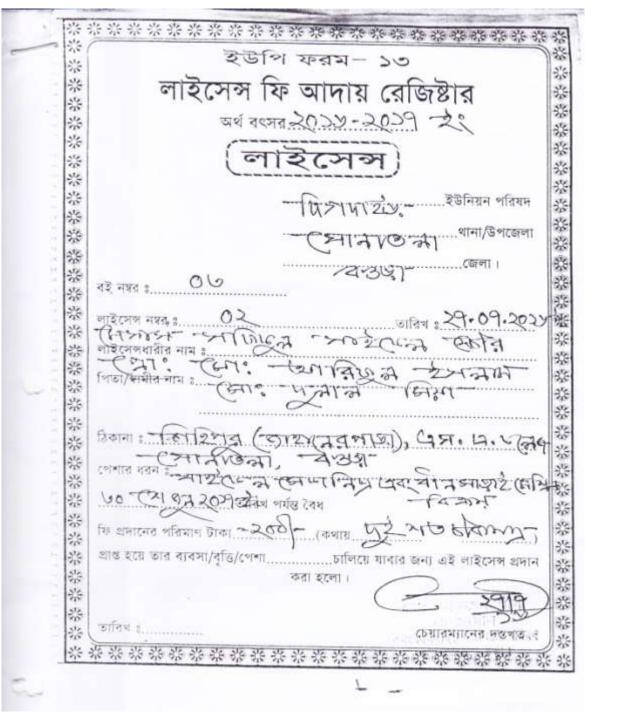


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# **FAMILY PICTURE**

