

Proposed NU Business Name : M/S Borogachi Krishi Ghar

Business Category: Agro based Business



Business Proposal Identified by: Md. Abdur Rohim, Asst. Officer, Rohonpur Unit, Chapainawabganj Business Proposal Prepared by: Naznin Akther

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA

| Name and address | : | Forhad Ali Vill: Borogachi, Union: Jambaria, Post: Borogachi, Upazila: Bhula hat, District: Chapainawabganj. |
|---|----|---|
| Age | : | 19 years |
| Marital status | : | Married |
| Children | : | Nil |
| No. of siblings: | : | 01 (One) Brother and 02 (Two) Sisters |
| Parent's and GB related Info: (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info Further Information: | :: | Mother \checkmark Father Rehena Begum Sonai Pramanik <i>Branch</i> : Jambaria, <i>Centre # 24</i> /mo, <i>Loan no.: 3276/1</i> , Membership since October 05, 2011 First Ioan: Tk. 10,000 Existing Ioan: Tk. 30,000, Outstanding Loan: Tk. 19,766 |
| (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan | :: | Entrepreneur's father Yes Nil Nil |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Education, till to date | : | S.S.C |
|--|---|--|
| Present Occupation (Besides own business, i.e., perusing further studies, other business etc.) | : | His others income from poultry firm business. |
| Business Experiences and Training Info (years of experience, if s/he received any on- hand training, formal training, working experience as an apprentice etc.) | : | 04 (Four) years experience in running his own business. He started the business with BDT 150,000 (One lac fifty thousand). He has 04 (Four) years working experience in a local shop named M/S Miya Krishi Shambhar . |
| Other Own/Family Sources of Income | : | His father's income from business (grocery shop). From the income of this business, He purchased 06 (Six) katha cultivation land, built house and started poultry firm business (having 02 poultry firms). |
| Other Own/Family Sources of Liabilities | : | Nil |
| NU's Contact No. | : | 01713740316 |
| NU's National ID No. | : | 19977011875000053 |
| NU Project Source/Reference | : | Grameen Telecom Trust |

BRIEF HISTORY OF GB LOAN UTILIZATION BY FAMILY

- Rehena Begum is a GB member since October 05, 2011 at first she took GB loan BDT 10,000 (Ten thousand).
- Successively several times she utilized GB loan for cultivation, purchasing cow and assisting her husband in existing business. She was a mobile lady.
- Finally GB loan helped her to improve economic condition and livelihood.

PROPOSED NOBIN UDYOKTA BUSINESS INFO

| Business Name | : | M/S Borogachi Krishi Ghar |
|--|---|--|
| Address/ Location | : | Borogachi bazar, Chapainawabganj. |
| Total Investment in BDT | : | Tk. 332,000 |
| Financing | : | Self Tk. 232,000 (from existing business) Required Investment Tk. 100,000 (as equity) |
| Present salary/drawings from business | : | BDT 8,000 (Eight thousand) |
| Proposed Salary | : | BDT 10,000 (Ten thousand) |
| Proposed Business Implementation Plan | | |
| (i) % of present gross profit margin | : | On products 20%. |
| (ii) Estimated % of proposed gross profit margin | : | On products 20%. |
| (iii) In future risk mgt. plan (from fire, disaster etc.) | | |



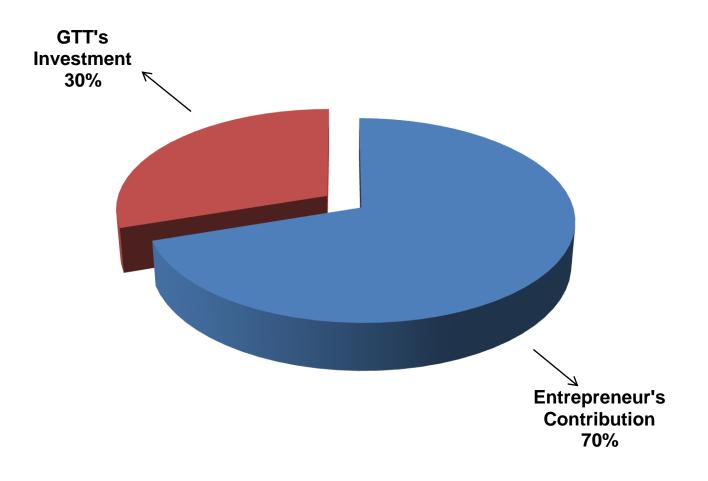
| Dentiousland | EB (BDT) | | | | |
|--|----------|---------|---------------------|--|--|
| Particulars | Daily | Monthly | Yearly 1,560,000 | | |
| Sales income from products (A) | 5,000 | 130,000 | | | |
| Less: Cost of Sales (Purchase product) (B) | 4,000 | 104,000 | 1,248,000 | | |
| Gross Profit (C) [C=(A-B)] | 1,000 | 26,000 | 312,000 | | |
| Less: Operating Cost: | | | | | |
| Electricity bill | | 300 | 3,600 | | |
| Shop rent | | 400 | 4,800 | | |
| Night Guard bill | | 150 | 1,800 | | |
| Mobile bill | | 400 | 4,800 | | |
| Conveyance bill | | 1,000 | 12,000 | | |
| Present Salary (Self and family) | | 8,000 | 96,000 | | |
| Present Salary (Assistant-01) | | 3,000 | 36,000 | | |
| Provision of Bad Debt | | 13 | 157 | | |
| Other Cost (stationary & Entertainment etc.) | | 1,000 | 12,000 | | |
| Non Cash Item: | | -, | | | |
| Depreciation Expenses | | 118 | 1,420 | | |
| Total Operating Cost (D) | | 14,381 | 172,577 | | |
| Net Profit (C-D): | | 11,619 | 139,423 | | |

PRESENT & PROPOSED INVESTMENT BREAKDOWN

| Particulars | | | Proposed (BDT) | Total (BDT) |
|---|---|----------|-------------------|----------------|
| Existing | Proposed | | | |
| Investment in products (different types of insecticides, pesticides and fertilizer etc) | Investment in products (different types of insecticides, pesticides and fertilizer etc) | 182,230 | 100,000 | 282,230 |
| Investment in Equipments & Tools (wei | ght machine, bulb and fan etc.) | | | |
| | | 5,000 | | 5,000 |
| Cash in hand | | | | |
| | | 9,880 | | 9,880 |
| Advance for shop | | | | |
| | | 35,000 | | 35,000 |
| Decoration (fixture and fittings) | | | | |
| | | 6,700 | | 6,700 |
| Debtors (Since July, 2016 to at present) | | | | |
| Craditora (Since July 2016 to at areas | | 15,690 | | 15,690 |
| Creditors (Since July, 2016 to at presen | ll <i>)</i> | (22,500) | | (22,500) |
| Total Ca | pital | 232,000 | | |



- Entrepreneur's Contribution BDT 232,000
- GTT's Investment BDT 100,000
- Total Capital BDT 332,000



FINANCIAL PROJECTION OF NU BUSINESS PLAN

| | Year 1 (BDT) | | | Year 2 (BDT) | | | Year 3 (BDT) | | |
|--|--------------|---------|-----------|--------------|---------|-----------|--------------|---------|-----------|
| Particulars | Daily | Monthly | Yearly | Daily | Monthly | Yearly | Daily | Monthly | Yearly |
| Estimated sales income from products (A) | 7,500 | 195,000 | 2,340,000 | 8,400 | 218,400 | 2,620,800 | 8,988 | 233,688 | 2,804,256 |
| Less: Cost of Sales (Purchase product) (B) | 6,000 | 156,000 | 1,872,000 | 6,720 | 174,720 | 2,096,640 | 7,190 | 186,950 | 2,243,405 |
| Gross Profit (C) [C=(A-B)] | 1,500 | 39,000 | 468,000 | 1,680 | 43,680 | 524,160 | 1,798 | 46,738 | 560,851 |
| Less: Operating Cost: | | | | | | | | | |
| Electricity bill | | 500 | 6,000 | | 700 | 8,400 | | 800 | 9,600 |
| Shop rent | | 400 | 4,800 | | 400 | 4,800 | | 800 | 9,600 |
| Night Guard bill | | 200 | 2,400 | | 250 | 3,000 | | 300 | 3,600 |
| Mobile bill (SMS & Reporting) | | 700 | 8,400 | | 700 | 8,400 | | 700 | 8,400 |
| Conveyance bill | | 1,500 | 18,000 | | 2,000 | 24,000 | | 2,500 | 30,000 |
| Bank Charge (DD, PO, SC) | | 55 | 330 | | 55 | 660 | | 55 | 660 |
| Ownership Transfer Fee | | 667 | 4,000 | | 667 | 8,000 | | 667 | 8,000 |
| Proposed Salary (Self and family) | | 10,000 | 120,000 | | 12,000 | 144,000 | | 12,500 | 150,000 |
| Proposed Salary (Assistant-01) | | 4,000 | 48,000 | | 5,000 | 60,000 | | 6,000 | 72,000 |
| Provision of Bad Debt | | 13 | 157 | | 13 | 157 | | 13 | 157 |
| Other Cost (stationary & Entertainment etc.) | | 2,000 | 24,000 | | 2,200 | 26,400 | | 2,400 | 28,800 |
| Non Cash Item: | | | | | | | | | |
| Depreciation Expenses | | 118 | 1,420 | | 118 | 1,420 | | 118 | 1,420 |
| Total Operating Cost (D) | - | 20,153 | 237,507 | - | 24,103 | 289,237 | - | 26,853 | 322,237 |
| Net Profit (C-D): | - | 18,847 | 230,493 | - | 19,577 | 234,923 | - | 19,885 | 238,614 |
| Retained Income | | | 230,493 | | | 465,416 | | | 704,031 |

Notes: 1. Agreed Grace period: Six months

2. Investment Payback schedule: Quarterly installment including ownership transfer fee from the date of cheque deposited in NU's business account.

CASH FLOW PROJECTION ON BUSINESS PLAN (REC. & PAY.)

| SI # | Particulars | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
|------|---|-----------------|-----------------|-----------------|
| 1.0 | Cash Inflow | | | |
| 1.1 | Investment Infusion by Investor | 100,000 | - | _ |
| 1.2 | Net Profit (ownership tr. Fee added back) | 234,493 | 242,923 | 246,614 |
| 1.3 | Depreciation Expenses | 1,420 | 1,420 | 1,420 |
| 1.4 | Opening Balance of Cash Surplus | 9,880 | 221,793 | 418,136 |
| | Total Cash Inflow | 345,793 | 466,136 | 666,171 |
| 2.0 | Cash Outflow | | | |
| 2.1 | Product Purchase | 100,000 | - | _ |
| 2.2 | Investment Payback including Ownership Transfer Fee | 24,000 | 48,000 | 48,000 |
| | Total Cash Outflow | 124,000 | 48,000 | 48,000 |
| 3.0 | Total Cash Surplus | 221,793 | 418,136 | 618,171 |



| STRENGTH | WEAKNESS |
|--|--|
| Present employment: Self: 01 Family: 0 Others (beyond family): 01 Future employment: 0 Trade License in his own name; Ownership of business in his own name; He has on hand training; Skilled & working experience : 08 years. | Can not supply goods as per demand. |
| OPPORTUNITIES Location of Shop; Have some fixed customers. Increasing Demand; The Capital of the entrepreneur will be BDT 936,031 after 3 years excluding payback of investor's money. | THREATS Increase of local competitors. |

Presented at 291st as Yunus Centre and 81st In-house Executive Social Business Design Lab (GTT) on July 18, 2016 at Grameen Telecom Trust Premises

Thank you

Pictures











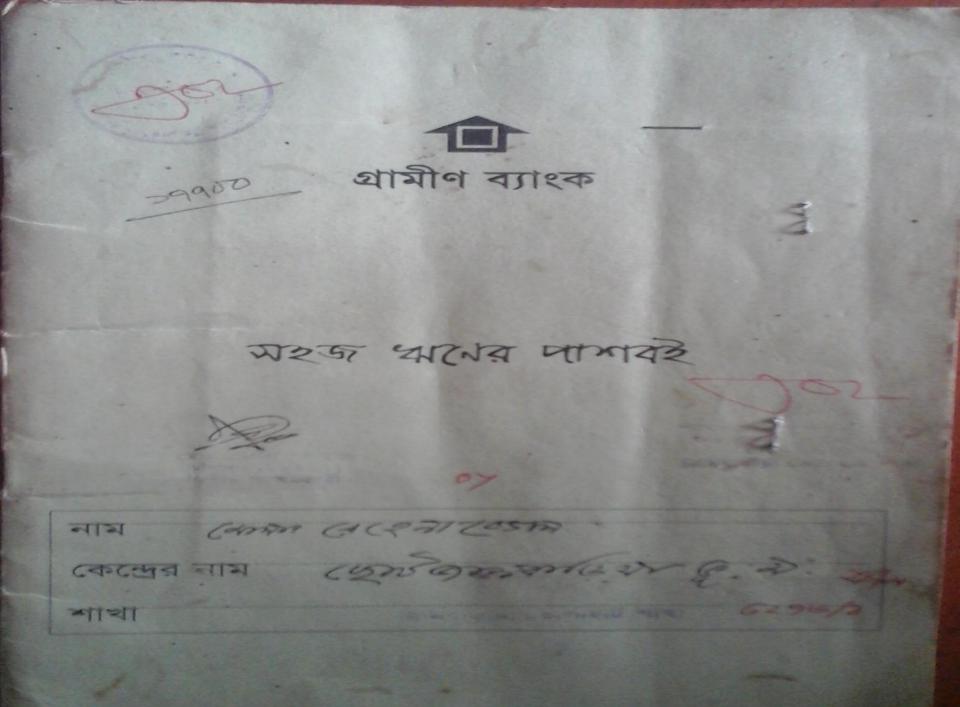


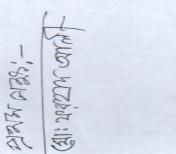
ইউ.পি.৭নং ফরম [(১২) ১নং বিধান দ্রষ্টব্য] জামবাড়ায়া হডনিয়ন প ডাকঃ+উপজেলা ঃ ভোলাহাট, জেলা ঃ চাঁপাইনবাবগঞ্জ नारिल्यना नाररमन नर-262 বহি নং- 0 (9) তারিখ- 20 ক্রমিক নং- 282 (आआस यड़ आही मारी भार প্রতিষ্ঠানের নাম 78,512 7973 প্রতিষ্ঠানের স্থান… winter 25 5WE 2W BAGAN BAGAN CE ON 276 (AAN BANY 2010 36 990) অত্র ইউনিয়নের আওতাধীনে ত > ০ - ২০ - ৫ তারিখ হইতে জি / ৫ ৫ ০ ৫ তারিখ পর্যন্ত এক/অর্দ্ধ বৎসরকাল ক বিদ্যাল ব্যবসিক হিসাবে তাহার ব্যবসা চালাইয়া যাওয়ার জন্য তৎকর্তৃক টাকা 🚟 🖉 🖉 🌮 (কথায়) সেই জিলাইসেন্স প্রদান করা হইল। 20000 চেয়ারম্যান ৪নং জামাবাড়ীয়া ইউনিয়ন পরিষদ

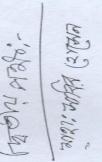
Government of the people's Republic of Bangladesh **Department of Agricultural Extension** 3 Office of the Deputy Director Chapai Nawabganj Zone, Chapai Nawabganj. 4105 No. Original Form 15 {see rule 12(2)} Licence for retail sale of pesticide Mr./Mrs. The 20 7 2025 Corrow Village -2 52 mr3- P.O. -3 5 mg 2nd -Upazilla Dist. Dist. Dist. is here by granted licence to sell pesticide (s) by retail sale on the premises situated at C - - - Subject to the conditions specified below and to the provision of the Pesticide Ordinance, 1971 (NO 11 of 1971) and the rules made thereunder. 2. Licence shall be in force for a period of two years from the date of issue. 3. Pesticide to be sold : কৰ্ত্মন্তপত্ৰ গ্ৰহনকাৰী কোম্পানীয় থৈব ৰালাইনালৰু ক্ৰন্থ ও বিক্ৰম যোগ্য। Licence No. 2262 Date 26/20262 ensing Anthonity B WATER B. Conditions The licence shall be displayed in a prominent place in any part of the premises open 1. to the public. The licensee shall comply with the provisions of the Pesticide Ordinance, 1971 and 2. the rules made thereunder. The licensee shall not be allowed to take commission from the retail sale of pestic des 3. exceeding the rate fixed by the Government.

4. Renewal.

लाईरालन प्रमान 92/2070 हेर गर्यन







প্রথম পক্ষ (ডাড়াটিয়া) ঃ- মোঃ ফরহাদ, পিতা মোঃ সোনাই (প্রাঃ), গ্রাম বড়ইগাছি, ডাকঘর- বড়গাছীহাট, উপজেলা ভোলাহাট, জেলা চাঁপাই নবাবগনজ।

দ্বিতীয় পক্ষ (মালিক) ঃ- মোঃ সাব্বির হোসেন, পিতা মৃতঃ আব্দুল হক, গ্রাম- বড়গাছী, ডাকঘর- বড়গাছীহাট, উপজেলা ভোলাহাট, জেলা- চাঁপাই নবাবগনজ।

আমরা প্রথম ও দ্বিতীয় পক্ষ নিমু লিখিত শর্তসমূহ পালন করিতে রাজি হইয়া অত্র দোকানঘর ভাড়ার চক্তিনামায় উভয় পক্ষ স্বাক্ষর করিলাম। যদি কোন পক্ষ এই চক্তিনামার যে কোন শর্ত ভংগ বা অবহেলা করেন, তবে তিনি আইন অনুযায়ী ব্যবস্থা মানিয়া লইতে বাধ্য থাকিবেন।

শৰ্তাবলী

১। প্রথম পক্ষ দ্বিতীয় পক্ষের আন্দিপুর মৌজায় একটি দোকানঘর ইংরেজি ০১/০৪/২০১৩ তারিখ হইতে ০১/০৪/২০১৮ তারিখ পর্যন্ত, পাঁচ বৎসর মেয়াদে ভাডা গ্রহন করিলেন।

২। প্রথম পক্ষ দ্বিতীয় পক্ষকে মাসিক ভাড়া ৪০০/= (চার শত) টাকা প্রতি মাসের শেষে প্রদান করিবেন। ৩। ভাড়াটিয়া নিজ খরচায় রাস্তার সামনে দরজা খুলিবেন এবং টিনের ছাউনি দিয়ে বারান্দা বানাবেন, তাহাতে যা খরচ হবে মাসিক কিস্তির সাথে কিছু-কিছু করে কেটে টাকাগুলো বুঝিয়া লইবেন।

৪। জমির তফশীলঃ- জেলা চাঁপই নবাবগঞ্জ, থানা ভোলাহাট, মৌজা আন্দিপুর, জে,এল, নং-৪২, আর,এস, খতিয়ান নং-আর এস, দাগ নং-

৫। পর্ব অনুমতি ছাড়া প্রথম পক্ষ অন্য কোন ব্যক্তিকে অত্র দোকানঘর ভাড়া দিতে পারিবেন না।

৬। জামানত নগদ ৩০,০০০/=(ত্রিশ হাজার টাকা) ১ম পক্ষ ২য় পক্ষকে প্রদান করিয়া দোকানে মাল উঠাবেন। ৭। ইটের পাকা ঘর, যাহাতে বাঁশের বাতিদিয়ে চাতাল বা ছাদ এবং উপরে টালির ছাউনি রহিয়াছে। ইতিঃ-১২/০৩/২০১৩- খ্রিষ্টাব্দ, ২৮/১১/১৪১৯-বঙ্গাব্দ। সাক্ষীগনের নাম

31 26/06/26 20 21 ANS DONOG GO 01 STAT! CEN-

দলিল লেখক ঃ 20000

(মোঃ এনামল হক) গ্রাম ছোটজামবাড়িয়া লাইসেন্স নং-৩৫



জাতীয় পরিচিত্তি বিবরণ



| নাম |
|------------------|
| Name |
| পিতা |
| মাতা |
| Date of Birth |
| NID No. |
| Blood Group |
| বৰ্ত্তমান ঠিকানা |

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| করহাদ আলী |
|--|
| Forhad Ali |
| সোলাই প্রমানিক |
| ৰেহেলা বেগম |
| 30-10-1997 |
| 19977011875000053 |
| - |
| বাসা/হোন্ডি:: –, গ্রাম/রাস্তা: বড়ইগাছী, - ডাকধর: বডগাছীহাট – ৬৩২১, ভোলাহাট, পন্ধী, চাঁপাইনবাবগঞ্জ |
| |

Thank You