#### Proposed NU Business Name: RASEL STORE



Project identification and prepared by: MD Rasel Hossain Bason Unit, Gazipur Project verified by: Md Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta					
Name	:	RASEL STORE			
Age	:	15-10-1989 (27 Y <i>ears)</i>			
Education, till to date	•	SSC			
Marital status	:	Married			
Children	:				
No. of siblings:	:	01 Brothers and 01 Sisters			
Address		Vill: Gacha P.O: Gacha P.S: Gazipur, Dist: Gazipur			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST ANOWER BEGUM MD ABDUL JALIL Branch Gacha, Centre 42 (Female), Member ID: 9061/1, Group No: 11 Member since: 15-10-2011 (05 Years) First Ioan: BDT 10000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 20000 Outstanding loan: BDT 17360 Mother No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	06 years experience in running business. 05 Years in own business.
Training Info	:	He has 01 Year training.
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	
Entrepreneur Contact No.	:	01911-883704
Family's Contact No.	:	01932-383682
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Bason Unit,Gazipur

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

**MST ANOWER BEGUM** joined Grameen Bank since 05 years ago. At first she took BDT 10000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	RASEL TRADERS			
Location	:	Fakir Market, Gacha Road			
Total Investment in BDT	:	BDT 430,000/-			
Financing	:	Self BDT 380,000/- (from existing business) 89% Required Investment BDT 50,000/- (as equity) 11%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	12 ft x 10 ft= 120 square ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Rice, Pulse, Oil, Cosmetics Etc</li> <li>Average 15% gain on sales.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is rented.</li> <li>Collects goods from Tangi.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)					
Particular		Daily	Monthly	Yearly	
Revenue(Sales)					
Rice, Pulse, Oil, Cosmetics Etc		3900	117000	1404000	
Total Sales (A)		3900	117000	1404000	
Less Variable Expense					
Rice, Pulse, Oil, Cosmetics Etc		3315	99450	1193400	
Total variable Expense (B)		3,315	99450	1193400	
Contribution Margin (CM) [C=(A-B)		585	17550	210600	
Less Variable Expense					
Rent			2,000	24000	
Electricity bill			900	10800	
Transportation			1,000	12000	
Salary (self)			5000	60000	
Entertainment			150	1800	
Generator			150	1800	
Mobile bill			150	1800	
Total fixed cost (D)			9,350	112200	
Net Profit (E)= [C-D]			8,200	98400	

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount	Qty	Unit Price	Amount	Proposed
			(BDT)			(BDT)	Total
Rice	40	2000	80,000	0	0	10,000	90,000
Pulse	3	4500	13,500	5	4500	22,500	36,000
Oil	2	15000	30,000	5	3200	16,000	46,000
Sugar	5	3200	16,000	0	0	0	16,000
Cosmetics	1	15000	15,000	0	0	0	15,000
Bakery	1	5000	5,000	0	0	0	5,000
Soft drinks	5	750	3,750	0	0	0	3,750
Washing powder	0	0	0	1	1500	1,500	1,500
Powder milk etc	1	10000	10,000	0	0	0	10,000
Others	1	6750	6,750	0	0	0	6,750
Security	1	200000	200,000			0	200,000
Total	60	0	380,000	31	0	50,000	430,000

Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	
Revenue(Sales)					
Rice, Pulse, Oil, Cosmetics Etc	5800	174000	2088000	2192400	
Total Sales (A)	5800	174000	2088000	2192400	
Less Variable Expense					
Rice, Pulse, Oil, Cosmetics Etc	4930	147900	1774800	1863540	
Total variable Expense (B)	4,930	147900	1774800	1863540	
Contribution Margin (CM) [C=(A-B)	870	26100	313200	328860	
Less Variable Expense					
Rent		2,000	24000	24,000	
Electricity bill		1200	14400	14900	
Transportation		1,400	16800	17,300	
Salary (self)		5000	60000	60000	
Entertainment		150	1800	1800	
Generator		150	1800	1800	
Mobile bill		250	3000	3100	
Total fixed cost (D)		10,150	120,000	121,100	
Net Profit (E)= [C-D]		15950	191400	207,760	
Investment Payback			30,000	30,000	

## Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	191,400	207,760
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		143,400
	Total Cash Inflow	271400	351160
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30000	30000
	Total Cash Outflow	128,000	30000
3	Net Cash Surplus	143,400	303160



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 0 Family:0 Others:0 Experience & Skill : 06 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures



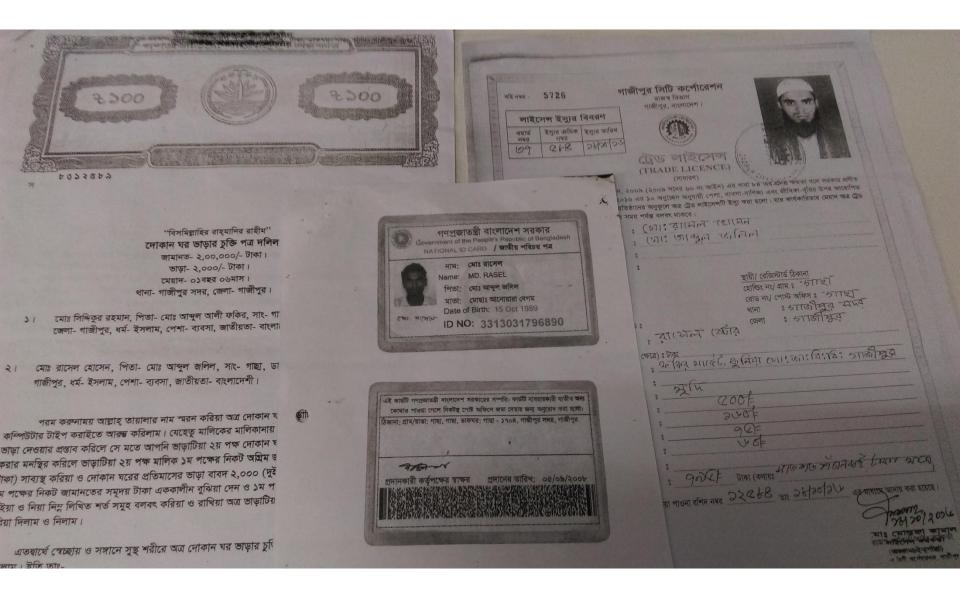












# **FAMILY PICTURE**

