Proposed NU Business Name: KHAJA BOSTALOY



Project identification and prepared by: Md. Anarul, Mawna Unit, Gazipur

Project verified by: MD. Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD:SHAHIN ALAM		
Age	:	01-03-1989 (27 Years)		
Education, till to date	:	Class Eight		
Marital status	:	Married		
Children	:	1 Son		
No. of siblings:	:	2 Brother 1 Sister		
Address	:	Vill: Nogor Hawla P.O: Gazipur, P.S: Shreepur, Dist: Gazipur		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	::	Mother Father MST. SHAHNAZ BEGUM MD:ABD:AZIZ Branch: Fulbaria Kaliakor, Centre # 60(Female), Member ID: 5651, Group No: 04 Member since: 10-03-2010 (05Years) First Ioan: BDT 5,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Existing Loan: BDT 10,000, Outstanding loan: 9,780 Fathers No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	4 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01747-808619
Mother's Contact No.	:	01723-598805
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mawna Unit, Gazipur

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

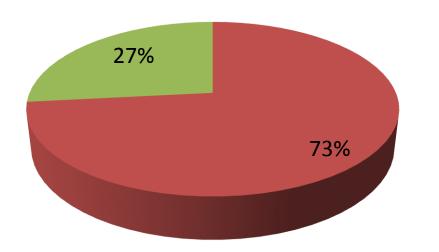
MST. SHAHNAJ BEGUM joined Grameen Bank since 05 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	KHAJA BOSTALOY		
Location	:	Joyna Bazar ,Sreepur Gajipur		
Total Investment in BDT	:	BDT 3,00,000/-		
Financing	:	Self BDT 2,20,000/-(from existing business) 73% Required Investment BDT 80,000/-(as equity) 27%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	15 ft x 08 ft= 120square ft		
Security of the shop	:	BDT 1,20,000/-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Shari,Three piece,Lungy,Shirt, etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing no employee. After getting equity fund 1 employee will be appointed. The shop is rented. Collects goods from Dhaka,Tangail Agreed grace period is 3 months. 		

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Shari, Three piece, Lungy, Shirt, etc.	2,800	84,000	1,008,000	
Total Sales (A)	2,800	84,000	1,008,000	
Less. Variable Expense				
Shari,Three piece,Lungy,Shirt, etc.	2,240	67,200	8,06,400	
Total variable Expense (B)	3,520	105,600	1,267,200	
Contribution Margin (CM) [C=(A-B)	560	16,800	2,01,600	
Less. Fixed Expense				
Rent		1,100	13200	
Electricity bill		800	9600	
Mobile Bill		300	3600	
Transportation		1,500	18000	
Generator Bill		100	1200	
Salary (self)		5000	60000	
Entertainment		200	2400	
Total fixed Cost (D)		9000	108000	
Net Profit (E) [C-D)		7800	93600	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Shari (150x450)	67,500	45,000	1,12,500		
Shirt (100x300)	30,000	7,500	37,500		
Three Piece	30,000	10,000	40,000		
Lungi (100x350)	35,000	17,500	52,500		
jiens Pant (50x400)	20,000	0	20,000		
Panjabi,Forok, etc.	37,500	0	37,500		
Total	2,20,000	80,000	3,00,000		

Source of Finance



Entrepreneur's Contribution 220,000

Investor's Investment 80,000

Total 300,000

Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	
Revenue (sales)					
Shari,Three piece,Lungy,Shirt, etc.	4,500	1,35,000	1,620,000	1,701,000	
Total Sales (A)	4,500	1,35,000	1,620,000	1,701,000	
Less. Variable Expense					
Shari,Three piece,Lungy,Shirt, etc.	3,600	1,08,000	1,296,000	1,360,800	
Total variable Expense (B)	3,600	1,08,000	1,296,000	1,360,800	
Contribution Margin (CM) [C=(A-B)	9,00	27,000	3,24,000	3,40,200	
Less. Fixed Expense					
Rent		1,100	13,200	13,200	
Electricity bill		1,200	14,400	15,000	
Mobile Bill		5,00	6,000	6,500	
Transportation		2,000	24,000	25,000	
Generator Bill		1,00	1,200	15,00	
Salary (self)		5,000	60,000	60,000	
Salary (staff-1)		3,000	36,000	36,000	
Entertainment		2,00	2,400	3,000	
Total Fixed Cost		13,100	157,200	160,200	
Net Profit (E) [C-D)		13,900	166,800	180,000	
Investment Payback			48,000	48,000	

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	80,000	
1.2	Net Profit	1,66,800	1,80,000
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		1,09,020
	Total Cash Inflow	2,46,800	2,89,020
2	Cash Outflow		
2.1	Purchase of Product	80,000	
2.2	Payment of GB Loan	9,780	
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	48,000	48,000
	Total Cash Outflow	1,37,780	48,000
3	Net Cash Surplus	1,09,020	2,41,020



STRENGTH Employment: Self: 01 Family:0 Others:1 Experience & Skill : 04 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft Fire Political unrest Pictures









909022 एशिकि कार्यन राज्य (एकरकार राजिक See Rule 277 on O is and (xi) of the Benga AL DING T 6260 6286 গণপ্রজাতন্ত্রী বাংল 2000 - 1260 - 19 m 5557 550 CRAD ZINOVA 2655 7- 75, 31005 - 77.23 - 78 काबाद निक्छे इव्हार लाग 5829. EARCE - Massarks 15000 HAIS STOL and - custor 200 FO BIT THES - MELT 6000000 Duct - and - and 12200 - 09 5-101 sant OCR (NOD) undasta cast day একশত 20001 WS: aristar ביידה החברה בידה 3-020 বিসমিদ্রাহির 6666983 255 -----्रन्ट शाजात्र. ट भरकना ह চেয়ারম্যান ভাড়াটিয়া ক 1121.00 ক্রমিক নং 355 টেড হ জামানত ঃ অগ্রী नारेरमन नः 889/26-29 মাসিক ভায 5-26 a গণপ্রজাতন্ত্রী বাংলাদেশ নেয়াদকাল 121757 2 21m প্রতিষ্ঠানের নাম % জনা ও মৃত্যু নিবন্ধকের কার্যালয় ২নং গাজীপুর ইউনিয়ন পরিষদ (DI: STT27 0 মোঃ আমিনুল হক, পিতা- মরহুম আ স্বত্রাধিকারীর নামঃ 31 ধানা- শ্রীপুর, জেলা- গাজীপুর, ধর্ম- ইু wyr, WING পিতা/স্বামীর নাম ঃ শ্রীপুর, গাজীপুর ঠিকানা (TASELY-CHARATOT. জন্ম সন্দ अीर्ट. [বিধি- ৯, জনা ও মৃত্যু নিবন্ধন (ইউনিয়ন পরিষদ) হিধিগালা, ২ 2211984 CHIZE (জন্ম নিৰন্ধন বহি ২ইতে উদ্ধৃত) ব্যবসার ধরণ % (2552.0) नितकन नहि नः) ७ 120 ক্র নং হিষি-১২ (হ) দ্রষ্টব্য] অর্থ বৎসর 28417556 BF নিৰ্দ্যনের তারিখ: ১৭-০৫-২০১৫ বকেয়া ২০০ - ২০০ 5 2 हल्छ २०३.७ - २०३9 SOD1. জন্ম নিবদ্ধন নম্নর:* ১৯৮৯৩৩১৮৬১৯০৫ 5125 2min 2612128 ford ape seen : 15185 an 2 21 22.(4. SA.) নান: মোঃ শাহিন আলম উপরোক্ত ফি, বর গ্রহন করিয়া অত্র ইউনিয়নের সীমানার 241238 অনুমতি প্রদান করা হইল। জন্য তারিখ: ০১-০৩-১৯৮৯ পাহেলা মার্চ উনিশ শত উননব্দাই মেয়াদকাল ঃ ৩০/০৬/২০১০ ইং পর্যন্ত এই লাইসেন হৈ ্রন্যা স্থান: এ।।ম-নগরহাওলা,ইউনিয়ন-গান্সীপুর,উপং-শ্রীগ লাইসেন্স গ্রহণ/ নবায়ন করিটে হইবে। STE afe 0 দিতার নাম: মোঃ আঃ আজিজ প্রান্তি রশিদ বাং মার্যানাজ বেগম

FAMILY PICTURE

