### Proposed NU Business Name: MAUSD DEGITAL STUDIO & SOUND SYSTEM



Project identification and prepared by:
Mowna Unit, Gazipur
Project verified by: Md Rafiqul Islam



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MASUD RANA				
Age	:	20-03-1997 (19 Years)				
Education, till to date	:	Class VIII				
Marital status	:	Unmarried				
Children	:	NA				
No. of siblings:	:	04 Brothers and 01 Sister				
Address	:	Vill: Taltoli P.O: Telihati P.S: Sreepur , Dist: Gazipur				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father  MONOWARA KHATUN  ABUL KASHEM  Branch Tengra Sreepur, Centre 15 (Female),  Member ID: 8763, Group No: 01  Member since: 06-03-2008 to 04-07-2014 (06 Years)  First loan: BDT 10000/-				
Further Information: (v) Who pays GB loan installment	  :	Existing loan: BDT 15000 Outstanding loan: Nil Father				
(vi) Mobile lady		No				
(vii) Grameen Education Loan	:	No				
(viii) Any other loan like GB, BRAC ASA etc	:	No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	:	07 years experience in running business. 07 Years in own business.
Training Info	-	He has no training.
Other Own/Family Sources of Income	••	Business
Other Own/Family Sources of Liabilities	••	
Entrepreneur Contact No.	•	01955-935377
Family's Contact No.	:	019905-60776
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mowna Unit,Gazipur

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**MONOWARA KHATUN** joined Grameen Bank since 06 years ago. At first she took BDT 10000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MAUSD DEGITAL STUDIO & SOUND SYSTEM			
Location	:				
Total Investment in BDT	:	BDT 150,000/-			
Financing	:	Self BDT 100,000/- (from existing business) 67% Required Investment BDT 50,000/- (as equity) 33%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	10 ft x 12ft= 120 square ft			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Charger, Battery, Headphone, Others etc.</li> <li>Average 15% gain on sales.</li> <li>The business is operating by entrepreneur. Existing no employee.</li> <li>The shop is rented.</li> <li>Collects goods from Mowna.</li> <li>Agreed grace period is 3 months.</li> </ul>			

## **Existing Business (BDT)**

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Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Charger, Battery, Headphone, Others etc.	2800	84000	1008000
Total Sales (A)	2800	84000	1008000
Less Variable Expense			
Charger, Battery, Headphone, Others etc.	2380	71400	856800
Total variable Expense (B)	2,380	71400	856800
Contribution Margin (CM) [C=(A-B)	420	12600	151200
Less Variable Expense			
Rent		1,500	18000
Electricity bill		200	2400
Transportation		300	3600
Salary (self)		5000	60000
Entertainment		200	2400
Mobile bill		400	4800
Total fixed cost (D)		7,600	91200
Net Profit (E)= [C-D]		5,000	60000

Invactmant	<b>Breakdown</b>
HIVESTHELL	DICANUUWII

	Proposed						
Particulars	Qty.	<b>Unit Price</b>	Amount	Qty	Unit	Amount	Proposed
			(BDT)		Price	(BDT)	Total
Charger	50	80	4,000	100	80	8,000	12,000
Battery	40	220	8,800	100	220	22,000	30,800
Head phone	25	75	1,875	100	75	7,500	9,375
Catching	20	40	800	200	40	8,000	8,800
Cover	20	80	1,600	0	0	0	1,600
Others	1	2925	2,925	1	4500	4,500	7,425
Security	1	80000	80,000	0	0	0	80,000
Total	158	0	100,000	503	0	50,000	150,000

#### **Source of Finance**



Financial Projection (BDT)						
Paticular	Daily	Monthly	Year1	Year 2	Year 3	
Revenue(Sales)						
Charger, Battery, Headphone, Others etc.	4000	120000	1440000	1512000	1587600	
Total Sales (A)	4000	120000	1440000	1512000	1587600	
Less Variable Expense						
Charger, Battery, Headphone, Others etc.	3400	102000	1224000	1285200	1349460	
Total variable Expense (B)	3,400	102000	1224000	1285200	1349460	
Contribution Margin (CM) [C=(A-B)	600	18000	216000	226800	238140	
Less Variable Expense						
Rent		1,500	18000	18,000	18000	
Electricity bill		400	4800	5300	5800	
Transportation		500	6000	6,500	7000	
Salary (self)		5000	60000	60000	60000	
Entertainment		200	2400	2400	2400	
Mobile bill		500	6000	6100	6200	
Total fixed cost (D)		8,100	97,200	98,300	99400	
Net Profit (E)= [C-D]		9900	118800	128,500	138740	
Investment Payback			20,000	20,000	20,000	

### Cash flow projection on business plan (rec. & Pay)

	<u> </u>			
SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	118,800	128,500	138740
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		98,800	207300
	Total Cash Inflow	168,800	227300	346040
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	98,800	207300	326040

### **SWOT ANALYSIS**

# Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 07 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures



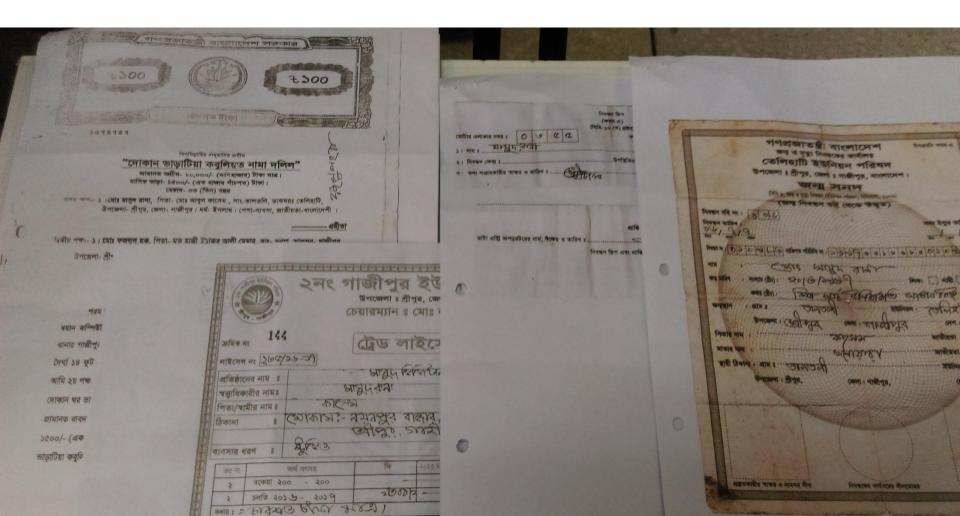












উপরোক্ত ফি, কর গ্রহন করিয়া অত্র ইউনিয়নের সীমানার মধ্যে ব

মেয়াদকাল ঃ ৩০/০৬/২০১৭ ইং পর্যন্ত এই লাইসেল বৈধ বলি

অনুমতি প্রদান করা হইল।

# **FAMILY PICTURE**

