Proposed NU Business Name: FARDOSARA MOTSO KHAMAR



Project identification and prepared by: Md. Sahjamal Sirazi, Puthia Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MST. FARDOSARA		
Age	:	11-12-1987 (28 Years)		
Education, till to date	:	MSS		
Marital status	:	Unmarried		
Children	•	-		
No. of siblings:	:	1 Brother & 4 Sisters		
Address	:	Vill: Fulbari, P.O: Fulbari, P.S: Puthia, Dist: Rajshahi		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MST. JOHURA BEGOM MD. OBAIDUL ISLAM Branch: Zeupara, Puthia Centre # 54 (Female), Member ID: 9652/1, Group No: 08 Member since: 1999 (17 Years) First Ioan: BDT 4,000		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 20,000, Outstanding loan: 11,200 Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	04 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01717-747090
Mother's Contact No.	:	01737-835251
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Puthia Unit, Rajshahi

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

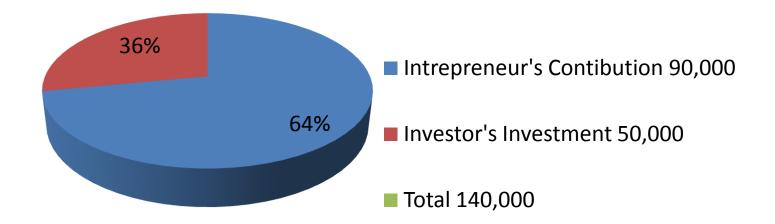
MST. JOHURA BEGOM joined Grameen Bank since 17 years ago. At first she took 4,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	FARDOSARA MOTSO KHAMAR		
Location	:	Fulbari, Dhopapara, puthia, Rajshahi		
Total Investment in BDT	:	BDT 140,000/-		
Financing	:	Self BDT 90,000/-(from existing business) 64%		
		Required Investment BDT 50,000/-(as equity) 36%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	_		
Security of the shop	:	BDT -/-		
Implementation	:	 Currently run a fish farm. Various type of fish like; Ruhi fish, Carp fish, Mrigel fish etc cultivate here. The business is operating by entrepreneur. Existing no employee. The pond is Self . Collects fish from Puthia . Agreed grace period is 3 months 		

Existing Business (BDT)				
Particular	Half Yearly	Yearly		
Revenue (sales)				
Fish	78,000	156,000		
Total Sales (A)	78,000	156,000		
Less. Variable Expense				
Feed & Medicine, Young Fish	0	0		
Total variable Expense (B)				
Contribution Margin (CM) [C=(A-B)	78,000	156,000		
Less. Fixed Expense				
Electricity Bill	6,000	12,000		
Bank Charge	600	1,200		
Fish Feed	12,000	24,000		
Mobile Bill	1,800	3,600		
Salary (self)	24,000	48,000		
Transportation	3,000	6,000		
Total fixed Cost (D)	47,400	94,800		
Not Profit (E) [C_D)	20,000	C1 200		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Fish	90,000	0	90,000		
Lease	0	25,000	25,000		
Fish Feed	0	25,000	25,000		
Total	90,000	50,000	140,000		

Source of Finance



Financial Projection (BDT)				
Particular	Half Yearly	1st Year	2nd Year	3 rd Year
Fish	91,000	182,000	191,100	200,265
Total Sales (A)	91,000	182,000	191,100	200,265
Less. Variable Expense	-	-	-	-
Total variable Expense (B)	-	-	-	
Contribution Margin (CM) [C=(A-B)	91,000	182,000	191,100	200,265
Less. Fixed Expense				
Electricity Bill	6,000	12,000	12,000	12,000
Bank Charge	600	1,200	1,200	1,200
Fish Feed	16,000	32,000	33,600	35,280
Mobile Bill	2,000	4,000	4,200	4,410
Salary (self)	24,000	48,000	48,000	48,000
Transportation	3,000	6,000	6,000	6,000
Total Fixed Cost	51,600	103,200	105,000	106,890
Net Profit (E) [C-D)	39,400	78,800	86,100	93,375
Investment Payback		20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

<i>SI #</i>	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	78,800	86,100	93,375
1.3	Depreciation (Non cash item)	-	-	-
1.4	Opening Balance of Cash Surplus	-	58,800	66,100
	Total Cash Inflow	128,800	144,900	159,475
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	58,800	124,900	139,475



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 01 Family:0 Others:0 Experience & Skill: 05 Years Skill and experience; THREATS **OPPORTUNITIES** Theft Huge demand in the community Political unrest Location of pond; Regular customers;

Pictures



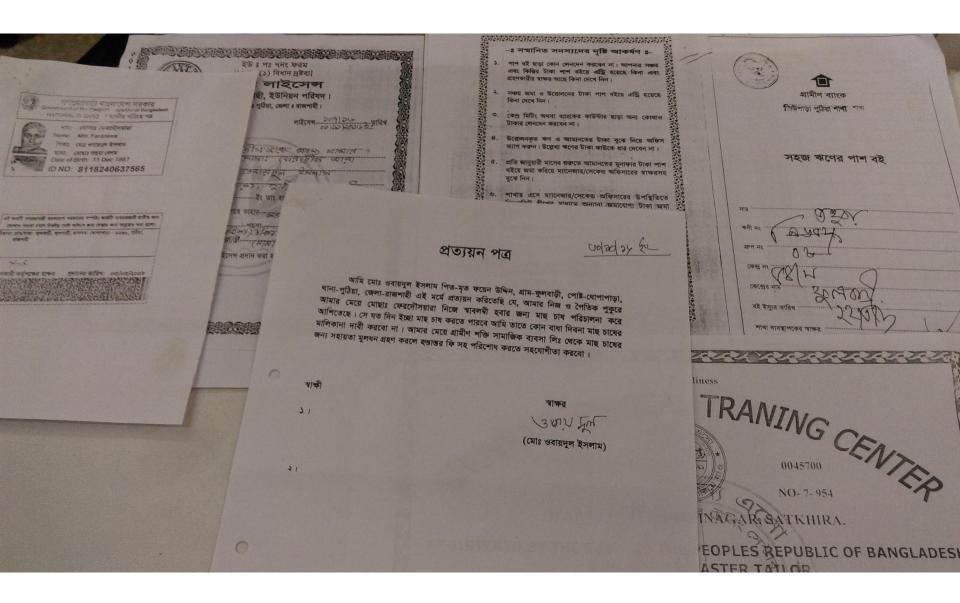












Family Picture

