Proposed NU Business Name: RASEL COMPUTER & BUSINESS CENTER



Project identification and prepared by: Md. Habil Uddin Shah, Keraneegonj Unit, Dhaka

Project verified by: Shushanta Kumar Bishwas



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. AMJAD HOSSAIN			
Age	:	17-12-1994 (22 Years)			
Education, till to date	:	Class 8			
Marital status	:	Unmarried			
Children	•	N/A			
No. of siblings:	:	2 Brothers, 2 Sister			
Address	:	Vill: Baghapur, P.O: Abdullahpur, P.S: Keraneegonj, Dist: Dhaka			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father FULMALA BEGUM MOHAMMAD ALI Branch: Basta , Centre # 9(Female), Member ID: 4134/2, Group No: 06 Member since: 21-3-2002-2010 (8Years) First loan: BDT 5,000			
Further Information:		Existing Loan: BDT 25000, Outstanding loan: NIL			
(v) Who pays GB loan installment	:	N/A			
(vi) Mobile lady	:	No			
(vii) Grameen Education Loan	:	No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	7 years experience in running business.
Training Info	:	He has notraining.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01862124715
Mother's Contact No.	:	01620387151
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Keraneegonj Unit, Dhaka

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

FULMALA BEGUM joined Grameen Bank since 8 years ago. At first she took 5,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

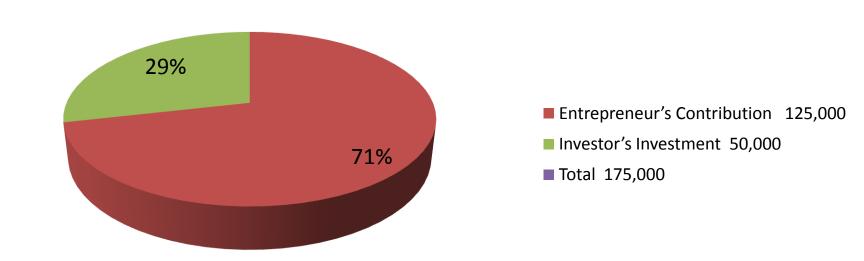
Proposed Nobin Udyokta Business Info	Proposed	Nobin	Udyokta	Business	Info
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	1				
Business Name	:	RASEL COMPUTER & BUSINESS CENTER			
Location	:	Baghapur ,Abdullahpur, Keraneegonj			
Total Investment in BDT	:	BDT 175000/-			
Financing	:	Self BDT 125000/-(from existing business) 71% Required Investment BDT 50,000/-(as equity) 29%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop	:	15 ft x 10 ft= 150 square ft			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Computer, Mother board & computer accessories etc. Average 15% gain on sale. The business is operating by entrepreneur. Existing no employees. The shop is rented. Collects goods from Dhaka. Agreed grace period is 3 months. 			

Existing Business (BDT)							
Particular	Daily	Monthly	Yearly				
Revenue (sales)							
Computer & Accessories	2900	87000	1044000				
Total sales (A)	2900	87000	1044000				
Less Variable Exp.							
Computer & Accessories	2465	73950	887400				
Total Variable exp. (B)	2465	73950	887400				
Contribution Margin CM [C= (A-B)	435	13050	156600				
less fixed exp.							
Rent		2000	24000				
Electricity bill		300	3600				
Salary (self)		5000	60000				
Entertainment		200	2400				
Mobile		300	3600				
total fixed cost (D)		7800	93600				
Net profit (E) [C-D]		5250	63000				

Investment Breakdown							
	Proposed						
Particulars Qty. Unit Price Amount				Qty	Unit	Amount	Proposed
			(BDT)		Price	(BDT)	Total
Computer	2	25000	50,000	2	15,000	30,000	80,000
Computer	10	6000	60,000	4	5000	20,000	80,000
Accessories							
Kye board	8	500	4,000			0	4,000
DVD	2	3000	6,000			0	6,000
Security			5,000				5,000
Total	22		125,000	6		50,000	175,000

Source of Finance



Financial Projection						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)				<u> </u>		
Computer & Accessories	4000	120000	1440000	1512000	1587600	
Total Sales (A)	4000	120000	1440000	1512000	1587600	
less variable Expenses						
Computer & Accessories	3400	102000	1224000	1285200	1349460	
Total variable Expenses (B)	3400	102000	1224000	1285200	1349460	
Contribution Margin (CM)= (A-B)	600	18000	216000	226800	238140	
Less Fixed Expenses						
Rent		2000	24000	24000	24000	
Electricity bill		300	3600	3600	3600	
Salary (self)		5000	60000	60000	60000	
Entertainment		300	3600	3600	3600	
Mobile		400	4800	4800	4800	
Total Fixed Cost		8000	96000	96000	96000	
Net Profit (E) (C-D)		10000	120000	130800	142140	
Investment Payback			20000	20000	20000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	120,000	130,800	142140
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		100,000	210800
	Total Cash Inflow	170000	230800	352940
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20000	
3	Net Cash Surplus	100,000	210800	332940

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 07 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

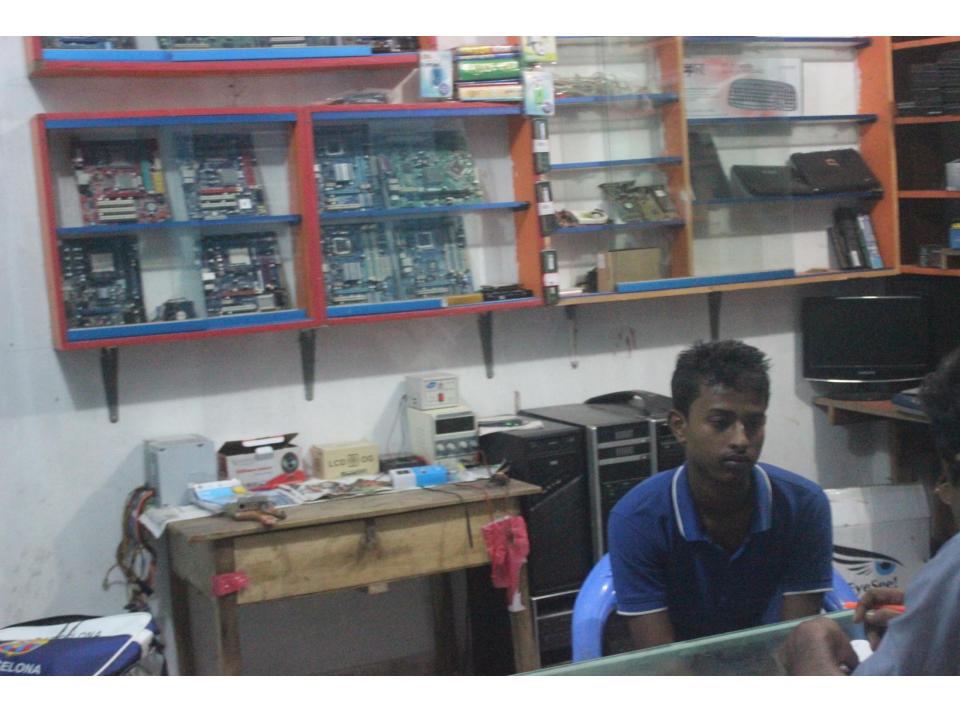
Fire

Political unrest

Pictures





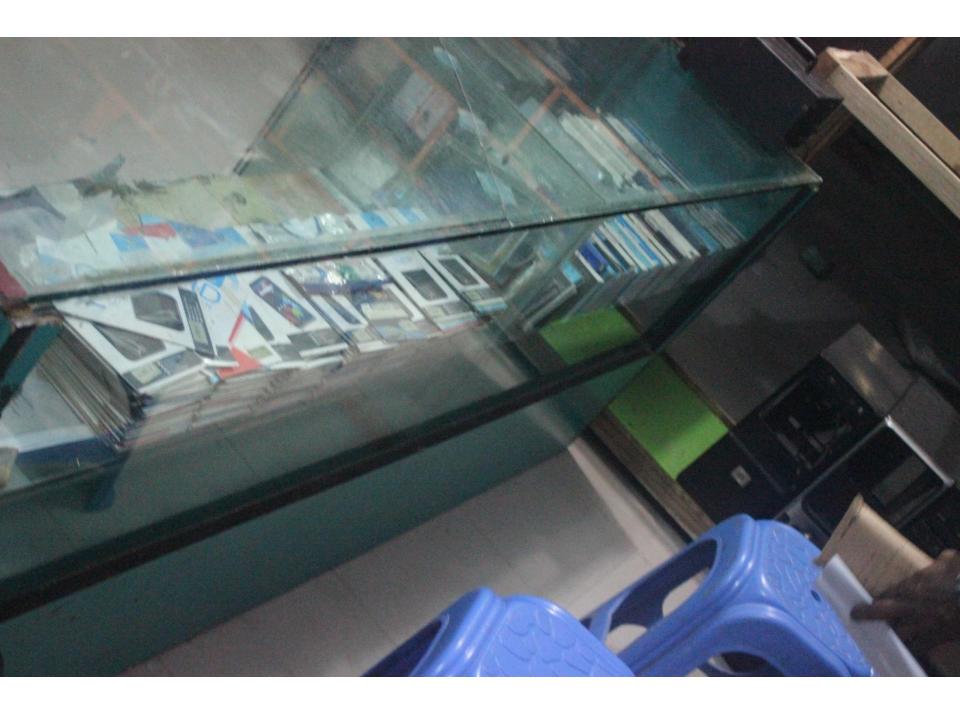


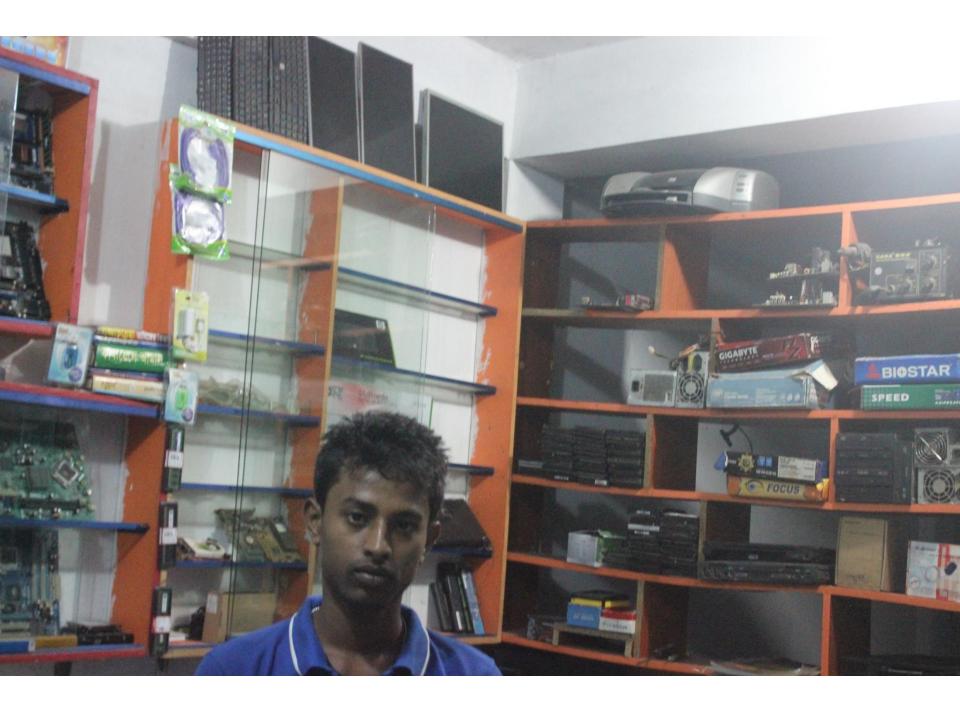


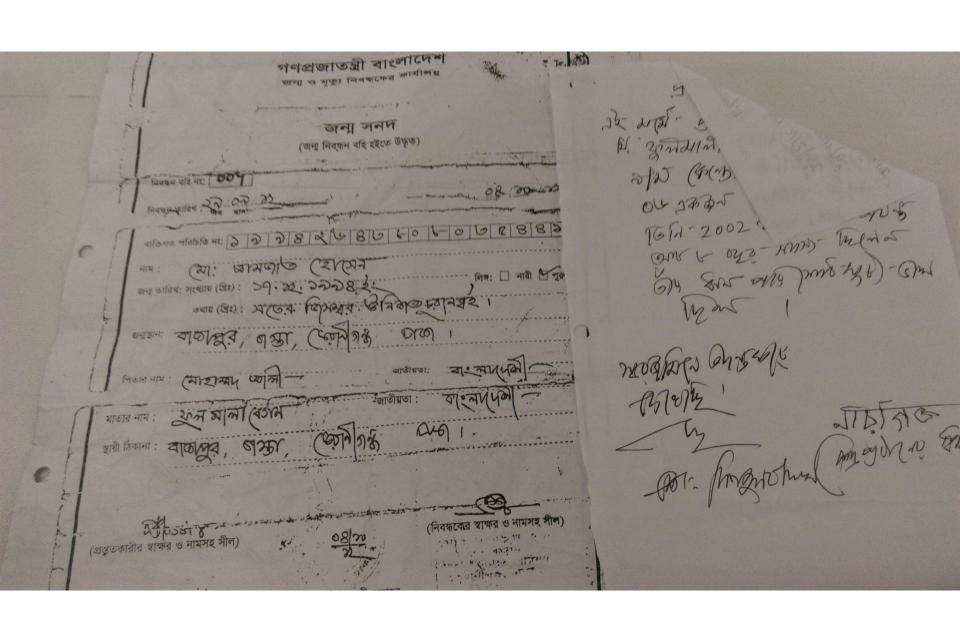












FAMILY PICTURE

