Proposed NU Business Name: RAHIM TELECOM & MUDI



Project identification and prepared by: MD Golam Rosul Munsiganj Unit, Munsiganj

Project verified by: Shushanto Kumar Biswash



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD KABIR HOSSAIN BEPARY				
Age	:	02-06-1983 (33 Years)				
Education, till to date	:	SSC				
Marital status	:	Married				
Children	:	01 Son 01 Daughter				
No. of siblings:	:	03 Brothers and 02 Sisters				
Address	:	Vill: Sandapara P.O: Ramsing P.S: Munsiganj , Dist: Munsiganj .				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father CHANDRA BAN HENA MD ABDUR RAHIM BEPARY Branch Madina Baazar, Munsiganj, Centre 18 (Female), Member ID: 3256/1, Group No: 08 Member since: 1-02-2015 (01 Years) First loan: BDT 20000/-				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 20000 Outstanding loan: BDT 18350 Father No No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	06 years experience in running business. 06 Years in own business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	••	Business
Other Own/Family Sources of Liabilities	••	
Entrepreneur Contact No.	:	01941-002089
Family's Contact No.	:	01941-104588
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Munsiganj Unit,Munsiganj

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

CHANDRA BAN HENA joined Grameen Bank since 01 years ago. At first she took BDT 20000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	RAHIM TELECOM & MUDI			
Location	:	Satrapara, Ramsing, Munsiganj			
Total Investment in BDT	:	BDT 140,000/-			
Financing	:	Self BDT 70,000/- (from existing business) 50%			
		Required Investment BDT 70,000/- (as equity) 50%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	15 ft x 12 ft= 180 square ft			
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Soft drinks, Atta, Sugar, Soyabin oil etc Average 15% gain on sales. The business is operating by entrepreneur. Existing 01 employee. The shop is rented. Collects goods from Aldi Baazar . Agreed grace period is 3 months. 			

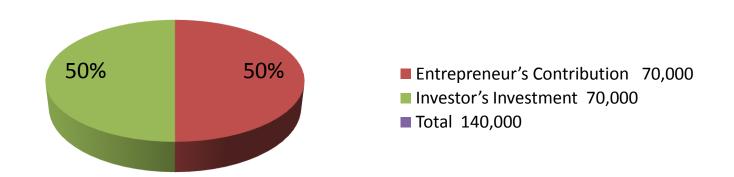
Existing Business (BDT)

Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Soft drinks, Atta, Sugar, Soyabin oil etc	3200	96000	1152000
Total Sales (A)	3200	96000	1152000
Less Variable Expense			
Soft drinks, Atta, Sugar, Soyabin oil etc	2720	81600	979200
Total variable Expense (B)	2,720	81600	979200
Contribution Margin (CM) [C=(A-B)	480	14400	172800
Less Variable Expense			
Rent		1,000	12000
Electricity bill		200	2400
Transportation		800	9600
Salary (self)		5000	60000
Entertainment		300	3600
Mobile bill		300	3600
Total fixed cost (D)		7,600	91200
Net Profit (E)= [C-D]		6,800	81600

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Existing					Proposed			
Particulars	Qty.	Unit	Amount	Qty	Unit	Amount	Proposed	
		Price	(BDT)		Price	(BDT)	Total	
Soft drinks	40	500	20,000	20	2,000	40,000	60,000	
Atta	1	2500	2,500	1	2500	2,500	5,000	
Sugar	1	3500	3,500	1	6000	6,000	9,500	
Soyabin oil	1	4000	4,000	0	0	0	4,000	
Cosmetics	1	20000	20,000	1	20000	20,000	40,000	
Electric items	1	10000	10,000	0	0	0	10,000	
Others	1	10000	10,000	1	1500	1,500	11,500	
Total	46	0	70,000	24	0	70,000	140,000	

Source of Finance



Financial Projection (BDT)						
Particular	Daily	Monthly	Year1	Year 2	Year 3	
Revenue(Sales)						
Soft drinks, Atta, Sugar, Soyabin oil etc	4600	138000	1656000	1738800	1825740	
Total Sales (A)	4600	138000	1656000	1738800	1825740	
Less Variable Expense						
Soft drinks, Atta, Sugar, Soyabin oil etc	3910	117300	1407600	1477980	1551879	
Total variable Expense (B)	3,910	117300	1407600	1477980	1551879	
Contribution Margin (CM) [C=(A-B)	690	20700	248400	260820	273861	
Less Variable Expense						
Rent		1,000	12000	12,000	12000	
Electricity bill		400	4800	5300	5800	
Transportation		1,200	14400	14,900	15400	
Salary (self)		5000	60000	60000	60000	
Entertainment		300	3600	3600	3600	
Mobile bill		400	4800	4900	5000	
Total fixed cost (D)		8,300	99,600	100,700	101800	
Net Profit (E)= [C-D]		12400	148800	160,120	172061	
Investment Payback			28,000	28,000	28,000	

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
	Investment Infusion by			
1.1	Investor	70,000		
1.2	Net Profit	148,800	160,120	172061
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		120,800	252920
	Total Cash Inflow	218800	280920	424981
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
	Investment Pay Back			
2.3	(Including Ownership Tr. Fee)	28000	28000	28000
	Total Cash Outflow	98,000	28000	28000
3	Net Cash Surplus	120,800	252920	396981

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 06 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures





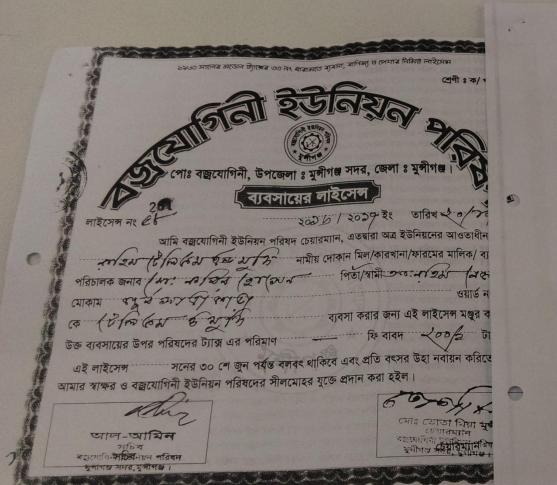














এই কাজনি ব্যয়জানতী বালোদেশ সরকারের সম্পর্কি। কাজনি বারবারকারী বাতীত জন তোথাও পাওয়া গালে নিকটছু পোষ্ট অফিনে জনা দেবার জনা অনুবোদ করা হলো।
ক্রিনানা: গ্রামারাজা সাজাপাত্তা, রেপারি সাড়ী, ভারমার: স্বামানিং - ৩১৭৭, রপীশস্ত

FAMILY PICTURE

