#### **Proposed NU Business Name: APURBA JEWELERS**



Project identification and prepared by: Md. Raju Ahmed, Nobabgonj Unit, Dhaka

Project verified by: Shushanto Kumar Bishwas



Brief Bio of The Proposed Nobin Udyokta					
Name	:	RANJIT MONDAL			
Age	:	1-6-1984 (32 Years)			
Education, till to date	:	Class 5			
Marital status	:	Married			
Children	:	-			
No. of siblings:	:	5 Brother 2 Sisters			
Address	:	Vill: Khotia , P.O: Sholla, P.S: Nobabgonj, Dist: Dhaka			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  USHARANI MONDAL  NARAYON MONDAL  Branch: Komorgonj, Centre # 25(Female),  Member ID: 2502, Group No: 03  Member since: 1990-2012(22 Years)  First loan: BDT 3,000			
Further Information: (v) Who pays GB loan installment	  :	Existing Loan: BDT 30000, Outstanding loan: NIL Father			
(vi) Mobile lady	:	No			
(vii) Grameen Education Loan	:	No			
(viii) Any other loan like GB, BRAC ASA etc	:	No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	16 years experience in running business.
Training Info	:	He has 2 training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01726-006990
Mother's Contact No.	:	01871-030799
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Nobabgonj Unit, Dhaka

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

**USHARANI MONDAL** joined Grameen Bank since 22 years ago. At first she took 3,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Propose	ed N	lobin Udyokta Busine	ss Info

Business Name	:	APURBA JEWELERS			
Location	:	High school road, Sholla, Nobabgonj, Dhaka			
Total Investment in BDT	:	BDT 320000/-			
Financing	:	Self BDT 260000/-(from existing business) 81% Required Investment BDT 60000/-(as equity) 19%			
Present salary/drawings	:	BDT 5,000/-			

**Proposed Salary** BDT 5,000/-10ft x 15ft= 150square ft Size of shop **Implementation** ■ Average 25% gain on sale. ■The shop is rented.

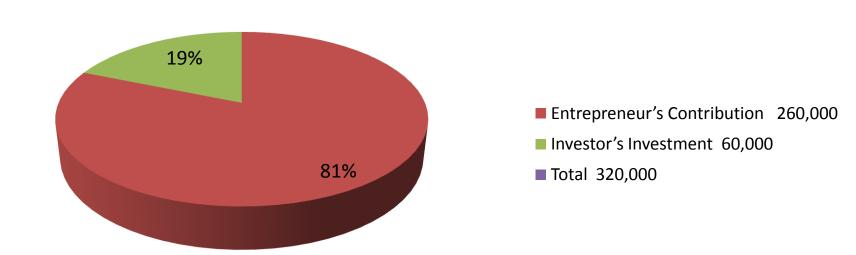
from business (estimates) ■The business is planned to be scaled up by investment in existing goods like; gold & silver ornaments etc. ■The business is operating by entrepreneur. Existing 1 employees.

> Collects goods from Nobabgonj. Agreed grace period is 3 months.

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
gold, silver	2300	69000	828000			
Total sales (A)	2300	69000	828000			
Less Variable Exp.						
gold, silver	1725	51750	621000			
Total Variable exp. (B)	1725	51750	621000			
Contribution Margin CM [C= (A-B)	575	17250	207000			
less fixed exp.						
Rent		1200	14400			
Electricity bill		300	3600			
Salary (self)		5000	60000			
Salary (staff)		3000	36000			
Entertainment		300	3600			
Guard		100	1200			
Mobile		300	3600			
total fixed cost (D)		10200	122400			
Net profit (E) [C-D]		7050	84600			

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Gold	3	40000	120,000	1	40,000	40,000	160,000
Silver	100	800	80,000	25	800	20,000	100,000
Security			60,000				60,000
Total	103		260,000	26		60,000	320,000

### **Source of Finance**



Financial Projection						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
gold, silver	3200	96000	1152000	1209600	1270080	
Total Sales (A)	3200	96000	1152000	1209600	1270080	
less variable Expenses						
gold, silver	2400	72000	864000	907200	952560	
Total variable Expenses (B)	2400	72000	864000	907200	952560	
Contribution Margin (CM)= (A-B)	800	24000	288000	302400	317520	
Less Fixed Expenses						
Rent		1200	14400	14400	14400	
Electricity bill		300	3600	3600	3600	
Salary (self)		5000	60000	60000	60000	
Salary (staff)		3000	36000	36000	36000	
Entertainment		400	4800	4800	4800	
Guard		100	1200	1200	1200	
Mobile		400	4800	4800	4800	
Total Fixed Cost		10400	124800	124800	124800	
Net Profit (E) (C-D)		13600	163200	177600	192720	
Investment Payback			24000	24000	24000	

# Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	60,000		
1.2	Net Profit	163,200	177,600	192720
1.3	Depreciation (Non cash item)			
	Opening Balance of Cash			
1.4	Surplus		139,200	292800
	Total Cash Inflow	223200	316800	485520
2	Cash Outflow			
2.1	Purchase of Product	60,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including			
2.3	Ownership Tr. Fee)	24000	24000	24000
	Total Cash Outflow	84,000	24000	
3	Net Cash Surplus	139,200	292800	461520

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 16 Years

Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

# **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures



















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মাম; রনজিত ম্ভল

Name: Raniji Mondal পিতা: নারায়ন মঙ্গ

गाठाः उपातामा यङ्ग

Date of Birth: 01 Jan 1984

ID NO: 2616294388284

त्रके कार्या कार्यात्रके आज्ञान अन्तरन अन्तर्भ तर्दी, शहरानकी शर्मात्र व्या देवावां कार्या त्राह विकेश त्यारे स्वारत व्या त्यात व्या स्वारत व्या देवावां भागांत्राया नीत्रण, शहरान स्वार्थ , १९४१, यस्तरास्थ्य प्रका



