#### **Proposed NU Business Name: MEGHA STORE**



Project identification and prepared by: Md. Sahjamal Sirazi, Puthia Unit, Rajshahi

Project verified by: MD. Abdul Mannan Talukder



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD. MOHABBAT ALI				
Age	:	23-09-1985 ( 31Years )				
Education, till to date	:	SSC				
Marital status	:	Married				
Children	:	1 Daughter				
No. of siblings:	:	1 Brother & 1 Sister				
Address	:	Vill: Tetulia , P.O: Golabari, P.S: Puthia Dist: Rajshahi .				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Fathe  MST. MOYNA  AMIN MOLLA  Branch: Shilmaria ,.Puthia ,Centre # 55(Female),  Member ID: 6948/1, Group No: 05  Member since: 2000 To 2012 (12 Years)  First loan: BDT -7,000				
Further Information:		Existing Loan: BDT 20,000, Outstanding loan: Nill Father				
(v) Who pays GB loan installment (vi) Mobile lady	:   :	No				
(vii) Grameen Education Loan		No				
(viii) Any other loan like GB, BRAC ASA etc	:	No				

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	05 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	-
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01761-010509
Mother's Contact No.	:	01723-341056
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Puthia Unit, Rajshahi

### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

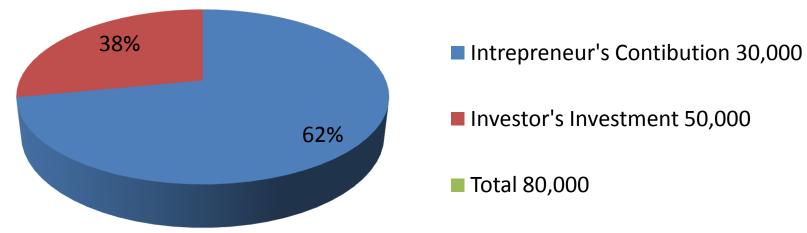
**MST. MOYNA** joined Grameen Bank since 12 years ago. At first she took 7,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MEGHA STORE			
Location	:	Tetulia , Golabari, Puthia, Rajshahi .			
Total Investment in BDT	:	BDT 80,000/-			
Financing	:	Self BDT 30,000/-(from existing business) 38% Required Investment BDT 50,000/-(as equity) 62%			
Present salary/drawings from business (estimates)	:	BDT 5,000/-			
Proposed Salary	:	BDT 5,000/-			
Size of shop		10 ft x 20 ft= 200 square ft			
Security of the shop	:	BDT -			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Grocery Item.</li> <li>Average 15% gain on sale.</li> <li>The business is operating by entrepreneur. Existing no employees.</li> <li>The shop is Self.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Grocery Item	2,500	75,000	900,000	
Total Sales (A)	2,500	75,000	900,000	
Less. Variable Expense				
Grocery Item	2,125	63,750	765,000	
Total variable Expense (B)	2,125	63,750	765,000	
Contribution Margin (CM) [C=(A-B)	375	11,250	135,000	
Less. Fixed Expense				
Rent		0	0	
Electricity Bill		400	4,800	
Transportation		500	6,000	
Salary (self)		5,000	60,000	
Salary (staff)		0	0	
Entertainment		200	2,400	
Guard		0	0	
Bank Charge		100	1,200	
Mobile Bill		200	2,400	
Total fixed Cost (D)		6,400	76,800	
Net Profit (E) [C-D)		4,850	58,200	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Grocery Item	0	10,000	10,000		
Rice	0	20,000	20,000		
Shop	3,000	0	3,000		
Dale	3,000	0	3,000		
Sold	3,000	0	3,000		
Cold Drinks	2,000	0	2,000		
Flower	3,000	10,000	13,000		
Oil	5,000	10,000	15,000		
Cosmetic	7,000	0	7,000		
Confectionary	4,000	0	4,000		
Total	30,000	50,000	80,000		





Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year	3 <sup>rd</sup> Year
Revenue (sales)					
Grocery Item	3,500	105,000	1260,000	1323,000	1389,150
Total Sales (A)	3,500	105,000	1260,000	1323,000	1389,150
Less. Variable Expense					
Grocery Item	2,975	89,250	1071,000	1124,550	1180,777
Total variable Expense (B)	2,975	89,250	1071,000	1124,550	1180,777
Contribution M. (CM) [C=(A-B)	525	15,750	189,000	198,450	208,373
Less. Fixed Expense					
Rent		0			
Electricity Bill		500	6,000	6,300	6,615
Transportation		800	9,600	10,080	10,584
Salary (self)		5,000	60,000	60,000	60,000
Salary (staff)		0	0	0	0
Entertainment		200	2,400	2,400	2,400
Guard		0	0	0	0
Bank Charge		100	1,200	1,200	1,200
Mobile Bill		300	3,600	3,780	3,969
Total Fixed Cost		6,900	82,800	83,760	84,768
Net Profit (E) [C-D)		8,850	106,200	114,690	123,569
Investment Payback			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3(BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	106,200	114,690	123,569
1.3	Depreciation (Non cash item)	-	-	-
1.4	Opening Balance of Cash Surplus		86,200	94,690
	Total Cash Inflow	156,200	200,890	218,259
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
	Investment Pay Back (Including Ownership Tr. Fee)	20,000	20,000	20,000
	Total Cash Outflow	70,000	20,000	20,000
3	Net Cash Surplus	86,200	180,890	198,259

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

## WEAKNESS

Lack of Capital/Investment

### **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures











