Proposed NU Business Name: TANVIR TELECOM



Project identification and prepared by: MD Jahangir Ferdous Tangail Sadar Unit, Tangail

Project verified by: Md. Farhad Hossain



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD. TANVIR AHMED NELOY				
Age	:	10-09-1996 (20 Y <i>ears)</i>				
Education, till to date	:	SSC				
Marital status	:	Unmarried				
Children	:	Nill				
No. of siblings:	:	02 Brothers				
Address	:	Vill:Rupshijatra P.O:Hinganagar P.S: Tangail Sadar , Dist: Tangail				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: :	Mother Father NILUFER MINA MD. MASHIUR RAHMAN Branch : Atiar, Centre 68 (Female), Member ID: 7781, Group No: 08 Member since: 13-03-20038(12Years) First Ioan: BDT 5,000/-				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing loan: BDT 80,000 Outstanding loan: 74820 father No No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	
Business Experiences and	:	02 years experience in running business. 02 Years in own business.
Training Info	:	He has training of 1 years
Other Own/Family Sources of Income		
Other Own/Family Sources of Liabilities		
Entrepreneur Contact No.	:	01778-081818
Family's Contact No.	:	01727-683237
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Tangil Sadar Unit,Tangil

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

NILUFAR MINA joined Grameen Bank since 12 years ago. At first she took BDT 5,000 loan from Grameen Bank.She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	TANVIR TELECOM			
Location	:	Selimpur Baazar, Delduar			
Total Investment in BDT	:	BDT 460,000/-			
Financing	:	Self BDT 380,000/- (from existing business) 83% Required Investment BDT 50,000/- (as equity) 17%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	10 ft x 7 ft= 70 square ft			
Implementation	:	 The business is planned to be scaled up by investment by providing service like - Computer, printer, flexilod, card etc. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Tangail. Agreed grace period is 3 months. 			

Existing Business (BDT)

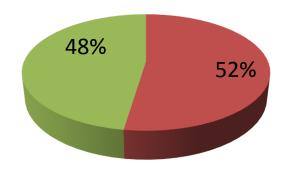
Darticular	Daily	Monthly	Voarly
Particular	Daily	Monthly	Yearly
Revenue(Sales)			
Flexiload, Print, Song load etc.	650	19500	234000
Total Sales (A)	650	19500	234000
Less Variable Expense			
Flexiload, Print, Song load etc.	32.5	975	11700
Total variable Expense (B)	33	975	11700
Contribution Margin (CM) [C=(A-B)	618	18525	222300
Less Variable Expense			
Rent		700	8400
Electricity bill		600	7200
Transportation		1,500	18000
Salary (self)		5000	60000
Salary(Staff)		3500	42000
Entertainment		300	3600
Guard		70	840
Generator		150	1800
Mobile bill		300	3600
Total fixed cost (D)		12,120	145440
Net Profit (E)= [C-D]		6,405	76860

Investment Breakdown							
	Proposed						
Particulars	Qty.	Unit Price Amount		Qty	Unit	Amount	Proposed
			(BDT)		Price	(BDT)	Total
Computer	2	15000	30,000	0	0	0	30,000
Printer	2	7500	15,000	0	0	0	15,000
Flexi	1	4000	4,000	0	0	0	4,000
Card	1	6000	6,000	0	0	0	6,000
Security	1	0	0	0	0	0	0
Photostat	0	0	0	1	50000	50,000	50,000

55,000

1

Source of Finance



0

7

Total

Entrepreneur's Contribution 55,000

50,000

105,000

- Investor's Investment 50,000
- Total 105,000

0

Financial Projection (BDT)					
Paticular	Daily	Monthly	Year1	Year 2	Year 3
Revenue(Sales)					
Flexiload, Print, Song load etc.	1050	31500	378000	396900	416745
Total Sales (A)	1050	31500	378000	396900	416745
Less Variable Expense					
Flexiload, Print, Song load etc.	52.5	1575	18900	19845	20837.25
Total variable Expense (B)	53	1575	18900	19845	20837.25
Contribution Margin (CM) [C=(A-B)	998	29925	359100	377055	395907.75
Less Variable Expense					
Rent		700	8400	8,400	8400
Electricity bill		800	9600	10100	10600
Transportation		1,800	21600	22,100	22600
Salary (self)		5000	60000	60000	60000
Salary(Staff)		8500	102000	102000	102000
Entertainment		300	3600	3600	3600
Guard		70	840	840	840
Generator		150	1800	1800	1800
Mobile bill		400	4800	4900	5000
Total fixed cost (D)		17,720	210,840	211,940	213040
Net Profit (E)= [C-D]		12205	146460	165,115	182867.75
Investment Payback			20,000	20,000	20,000

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	50,000		
1.2	Net Profit	146,460	165,115	182867.75
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		126,460	271575
	Total Cash Inflow	196460	291575	454442.75
2	Cash Outflow			
2.1	Purchase of Product	50,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	20000	20000	20000
	Total Cash Outflow	70,000	20000	20000
3	Net Cash Surplus	126,460	271575	434442.75



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 0 Family:0 Others:0 Experience & Skill: 02 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

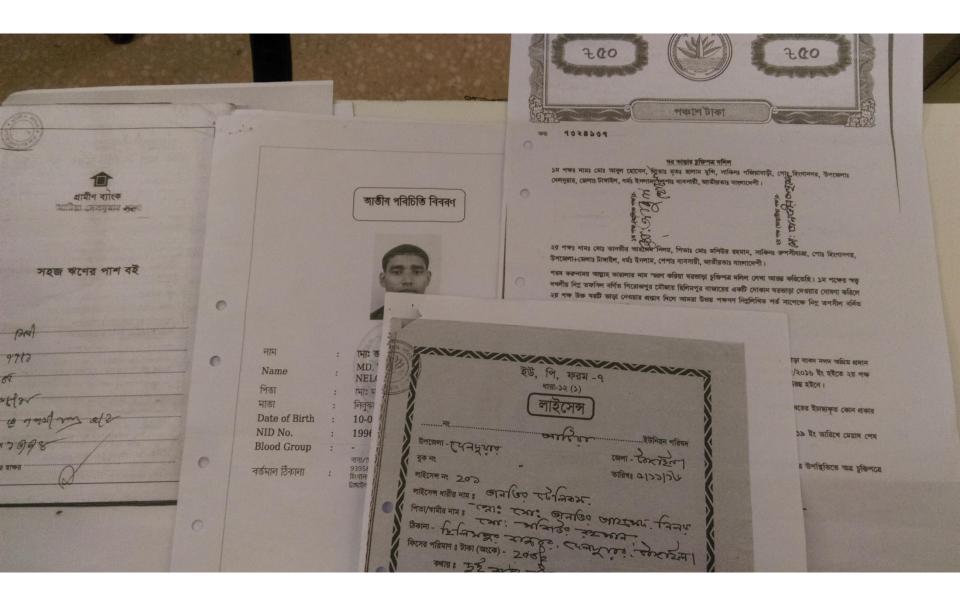
Pictures











FAMILY PICTURE

