Proposed NU Business Name: TANVIR TELECOM



Project identification and prepared by: MD Jahangir Ferdous Tangail Sadar Unit, Tangail

Project verified by: Md. Farhad Hossain



Grameen Shakti Samajik Byabosha Ltd.

| Brief Bio of The Proposed Nobin Udyokta | | | | | | |
|--|-----|--|--|--|--|--|
| Name | : | MD. TANVIR AHMED NELOY | | | | |
| Age | : | 10-09-1996 (20 Y <i>ears)</i> | | | | |
| Education, till to date | : | SSC | | | | |
| Marital status | : | Unmarried | | | | |
| Children | : | Nill | | | | |
| No. of siblings: | : | 02 Brothers | | | | |
| Address | : | Vill:Rupshijatra P.O:Hinganagar P.S: Tangail Sadar , Dist: Tangail | | | | |
| Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info | : : | Mother Father NILUFER MINA MD. MASHIUR RAHMAN Branch : Atiar, Centre 68 (Female), Member ID: 7781, Group No: 08 Member since: 13-03-20038(12Years) First Ioan: BDT 5,000/- | | | | |
| Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc | : | Existing loan: BDT 80,000 Outstanding loan: 74820 father No No No | | | | |

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

| Present Occupation(Besides own business, i.e., persuading further studies, other business etc.) | : | |
|---|---|--|
| Business Experiences and | : | 02 years experience in running business. 02 Years in own business. |
| Training Info | : | He has training of 1 years |
| Other Own/Family Sources of Income | | |
| Other Own/Family Sources of Liabilities | | |
| Entrepreneur Contact No. | : | 01778-081818 |
| Family's Contact No. | : | 01727-683237 |
| NU Project Source/Reference | : | Grameen Shakti Samajik Byabosha Ltd. Tangil Sadar Unit,Tangil |

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

NILUFAR MINA joined Grameen Bank since 12 years ago. At first she took BDT 5,000 loan from Grameen Bank.She gradually took loan from GB. Utilize loan in Business.

| Proposed Nobin Udyokta Business Info | | | | | |
|--|---|---|--|--|--|
| Business Name | : | TANVIR TELECOM | | | |
| Location | : | Selimpur Baazar, Delduar | | | |
| Total Investment in BDT | : | BDT 460,000/- | | | |
| Financing | : | Self BDT 380,000/- (from existing business) 83% Required Investment BDT 50,000/- (as equity) 17% | | | |
| Present salary/drawings from business (estimates) | : | BDT 5,000 | | | |
| Proposed Salary | : | BDT 5,000 | | | |
| Size of shop | : | 10 ft x 7 ft= 70 square ft | | | |
| Implementation | : | The business is planned to be scaled up by investment by providing service like - Computer, printer, flexilod, card etc. The business is operating by entrepreneur. Existing no employee. The shop is rented. Collects goods from Tangail. Agreed grace period is 3 months. | | | |

Existing Business (BDT)

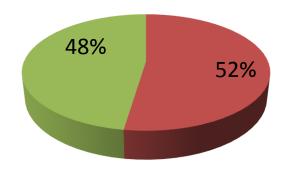
| Darticular | Daily | Monthly | Voarly |
|-----------------------------------|-------|---------|--------|
| Particular | Daily | Monthly | Yearly |
| Revenue(Sales) | | | |
| Flexiload, Print, Song load etc. | 650 | 19500 | 234000 |
| Total Sales (A) | 650 | 19500 | 234000 |
| Less Variable Expense | | | |
| Flexiload, Print, Song load etc. | 32.5 | 975 | 11700 |
| Total variable Expense (B) | 33 | 975 | 11700 |
| Contribution Margin (CM) [C=(A-B) | 618 | 18525 | 222300 |
| Less Variable Expense | | | |
| Rent | | 700 | 8400 |
| Electricity bill | | 600 | 7200 |
| Transportation | | 1,500 | 18000 |
| Salary (self) | | 5000 | 60000 |
| Salary(Staff) | | 3500 | 42000 |
| Entertainment | | 300 | 3600 |
| Guard | | 70 | 840 |
| Generator | | 150 | 1800 |
| Mobile bill | | 300 | 3600 |
| Total fixed cost (D) | | 12,120 | 145440 |
| Net Profit (E)= [C-D] | | 6,405 | 76860 |

| Investment Breakdown | | | | | | | |
|----------------------|----------|-------------------|--------|-----|-------|--------|----------|
| | Proposed | | | | | | |
| Particulars | Qty. | Unit Price Amount | | Qty | Unit | Amount | Proposed |
| | | | (BDT) | | Price | (BDT) | Total |
| Computer | 2 | 15000 | 30,000 | 0 | 0 | 0 | 30,000 |
| Printer | 2 | 7500 | 15,000 | 0 | 0 | 0 | 15,000 |
| Flexi | 1 | 4000 | 4,000 | 0 | 0 | 0 | 4,000 |
| Card | 1 | 6000 | 6,000 | 0 | 0 | 0 | 6,000 |
| Security | 1 | 0 | 0 | 0 | 0 | 0 | 0 |
| Photostat | 0 | 0 | 0 | 1 | 50000 | 50,000 | 50,000 |

55,000

1

Source of Finance



0

7

Total

Entrepreneur's Contribution 55,000

50,000

105,000

- Investor's Investment 50,000
- Total 105,000

0

| Financial Projection (BDT) | | | | | |
|-----------------------------------|-------|---------|---------|---------|-----------|
| Paticular | Daily | Monthly | Year1 | Year 2 | Year 3 |
| Revenue(Sales) | | | | | |
| Flexiload, Print, Song load etc. | 1050 | 31500 | 378000 | 396900 | 416745 |
| Total Sales (A) | 1050 | 31500 | 378000 | 396900 | 416745 |
| Less Variable Expense | | | | | |
| Flexiload, Print, Song load etc. | 52.5 | 1575 | 18900 | 19845 | 20837.25 |
| Total variable Expense (B) | 53 | 1575 | 18900 | 19845 | 20837.25 |
| Contribution Margin (CM) [C=(A-B) | 998 | 29925 | 359100 | 377055 | 395907.75 |
| Less Variable Expense | | | | | |
| Rent | | 700 | 8400 | 8,400 | 8400 |
| Electricity bill | | 800 | 9600 | 10100 | 10600 |
| Transportation | | 1,800 | 21600 | 22,100 | 22600 |
| Salary (self) | | 5000 | 60000 | 60000 | 60000 |
| Salary(Staff) | | 8500 | 102000 | 102000 | 102000 |
| Entertainment | | 300 | 3600 | 3600 | 3600 |
| Guard | | 70 | 840 | 840 | 840 |
| Generator | | 150 | 1800 | 1800 | 1800 |
| Mobile bill | | 400 | 4800 | 4900 | 5000 |
| Total fixed cost (D) | | 17,720 | 210,840 | 211,940 | 213040 |
| Net Profit (E)= [C-D] | | 12205 | 146460 | 165,115 | 182867.75 |
| Investment Payback | | | 20,000 | 20,000 | 20,000 |

Cash flow projection on business plan (rec. & Pay)

| SR# | Particulars | Year 1 (BDT) | Year 2 (BDT) | Year 3 (BDT) |
|-----|--|--------------|--------------|--------------|
| 1 | Cash Inflow | | | |
| 1.1 | Investment Infusion by Investor | 50,000 | | |
| 1.2 | Net Profit | 146,460 | 165,115 | 182867.75 |
| 1.3 | Depreciation (Non cash item) | | | |
| 1.4 | Opening Balance of Cash Surplus | | 126,460 | 271575 |
| | Total Cash Inflow | 196460 | 291575 | 454442.75 |
| 2 | Cash Outflow | | | |
| 2.1 | Purchase of Product | 50,000 | | |
| 2.2 | Payment of GB Loan | | | |
| 2.3 | Investment Pay Back (Including Ownership Tr. Fee) | 20000 | 20000 | 20000 |
| | Total Cash Outflow | 70,000 | 20000 | 20000 |
| 3 | Net Cash Surplus | 126,460 | 271575 | 434442.75 |



Strength **W**_{EAKNESS} Lack of Capital/Investment Employment: Self: 0 Family:0 Others:0 Experience & Skill: 02 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

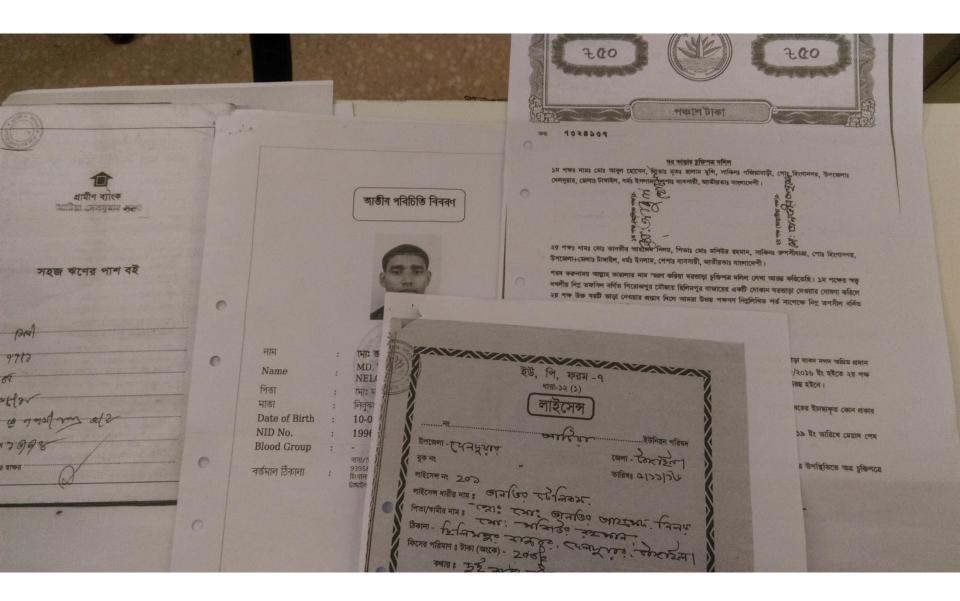
Pictures











FAMILY PICTURE

