Proposed NU Business Name: CHETONA FASHION



Project identification and prepared by: Md. Habil Uddin, Nagorpur Unit, Tangail

Project verified by: MD. Mizanur Rahman Patowary



Brief Bio of The Proposed Nobin Udyokta						
Name	:	MD. BABUL HOSEN				
Age	:	1-1-1982(33 <i>Years</i>)				
Education, till to date	:	Class 10				
Marital status	••	1 Son				
Children	••	N/A				
No. of siblings:	:	4 Brothers				
Address	:	Vill: Ghiorkol, P.O: Nagorpur, P.S: Nagorpur, Dist: Tangail				
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : : :	Mother Father SAHERA MD. MUKTAR HOSEN KHAN Branch: Sohobotpur, Centre # 27(Female), Member ID: 2373, Group No: 03 Member since:19-11-2011 (05Years) First loan: BDT 10,000				
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 24981, Outstanding loan: BDT 12881 Father No No No				

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	9 years experience in running business.
Training Info	:	He has no training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01631059001
Mother's Contact No.	:	01710066676
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Nagorpur Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

SAHERA joined Grameen Bank since 5 years ago. At first she took 10000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Propose	d Nobin Udyokta Business Ir	ıfo

Required Investment BDT 70,000/-(as equity) 23%

■The business is planned to be scaled up by investment in existing

■The business is operating by entrepreneur. Existing

Business Name		CHETONA FASHION
Location	:	Khalek mansion collage road
Total Investment in BDT	:	BDT 300,000/-

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Total Investment in BDT	:	BDT 300,000/-
Financing	:	Self BDT 230000/-(from existing business) 77%

BDT 5,000/-

BDT 5,000/-

employees.

12ft x 7ft = 84 square ft

goods like; cloths item.

■Average 20% gain on sale.

Collects goods from Dhaka

Agreed grace period is 3 months.

■The shop is rented.

Present salary/drawings

Proposed Salary

Implementation

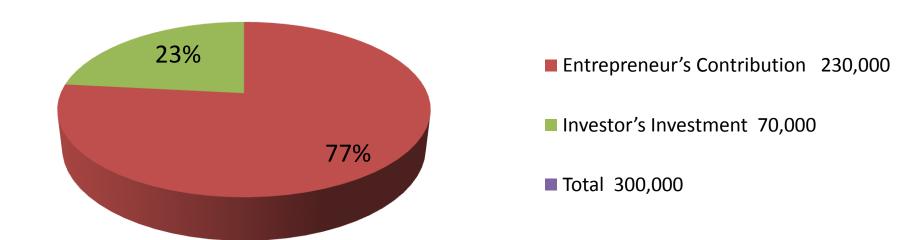
Size of shop

from business (estimates)

Existing Business (BDT)							
Particular	Daily	Monthly	Yearly				
Revenue (sales)							
Cloth item	2500	75000	900000				
Total sales (A)	2500	75000	900000				
Less Variable Exp.							
Cloth item	2000	60000	720000				
Total Variable exp. (B)	2000	60000	720000				
Contribution Margin CM [C= (A-B)	500	15000	180000				
less fixed exp.							
Rent		1200	14400				
Electricity bill		500	6000				
Transportation		1200	14400				
Salary (self)		5000	60000				
Entertainment		400	4800				
Guard		50	600				
Genaretor		100	1200				
Mobile		300	3600				
total fixed cost (D)		8750	105000				
Net profit (E) [C-D]		6250	75000				

Investment Breakdown							
	Proposed						
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
pant	10	420	4,200	25	420	10,500	14,700
T Shirt	300	120	36,000	120	150	18,000	54,000
Polo Shirt	30	140	4,200			0	4,200
Shirt	140	320	44,800	50	290	14,500	59,300
kids cloths	80	350	28,000			0	28,000
kids pant	50	60	3,000			0	3,000
others	98	100	9,800			0	9,800
jecket			0	54	500	27,000	27,000
Security			100,000				100,000
Total	708		230,000	249		70,000	300,000

Source of Finance



Financial Projection						
Particular	Daily	Monthly	1st Year	2nd Year	3rd Year	
Revenue (sales)						
Cloth item	3500	105000	1260000	1323000	1389150	
Total Sales (A)	3500	105000	1260000	1323000	1389150	
less variable Expenses						
Cloth item	2800	84000	1008000	1058400	1111320	
Total variable Expenses (B)	2800	84000	1008000	1058400	1111320	
Contribution Margin (CM)= (A-B)	700	21000	252000	264600	277830	
Less Fixed Expenses						
Rent		1200	14400	14400	14400	
Electricity bill		500	6000	6000	6000	
Transportation		1300	15600	15600	15600	
Salary (self)		5000	60000	60000	60000	
Entertainment		440	5280	5280	5280	
Guard		50	600	600	600	
Genaretor		100	1200	1200	1200	
Mobile		400	4800	4800	4800	
Total Fixed Cost		8990	107880	107880	107880	
Net Profit (E) (C-D)		12010	144120	156720	169950	
Investment Payback			28000	28000	28000	

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Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	70,000		
1.2	Net Profit	144,120	156,720	169950
1.3	Depreciation (Non cash item)			
1.4	Opening Balance of Cash Surplus		116,120	244840
	Total Cash Inflow	214120	272840	414790
2	Cash Outflow			
2.1	Purchase of Product	70,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	28000	28000	28000
	Total Cash Outflow	98,000	28000	
3	Net Cash Surplus	116,120	244840	386790

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 09 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures

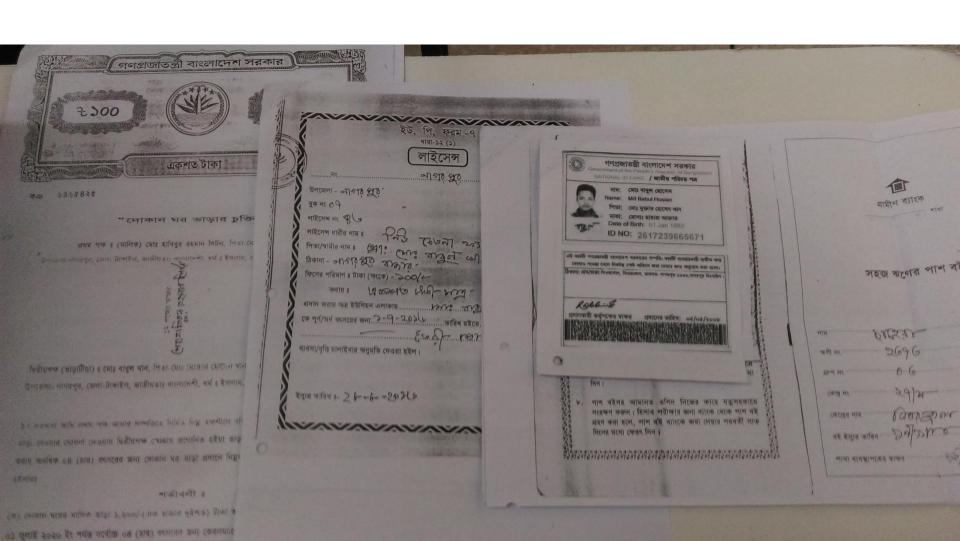












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FAMILY PICTURE

