Proposed NU Business Name: KONIKA ELECTRONICS



Project identification and prepared by: Md. Habil Uddin, Nagorpur Unit, Tangail

Project verified by: MD. Mizanur Rahman Patowary



Brief Bio of The Proposed Nobin Udyokta					
Name	:	RIPON CHANDRA SARKAR			
Age	:	11-04-1985 (31 Years)			
Education, till to date	:	SSC			
Marital status	:	Married			
Children	:	1 Son			
No. of siblings:	:	2 Brothers			
Address	:	Vill: Ghiorkol, P.O: Goyahata, P.S: Nagorpur, Dist: Tangail			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father EKADOSHI RANI SARKAR SUNIL CHANDRA SARKAR Branch: Gojahata, Centre # 50(Female), Member ID: 4639, Group No: 02 Member since: 20-2-2011-2016(06 Years) First loan: BDT 8000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing Loan: BDT 10000, Outstanding loan: BDT nil N/A No No No			

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	3 years experience in running business.
Training Info	:	He has 10 years training.
Other Own/Family Sources of Income	:	
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01710662290
Mother's Contact No.	:	01731752882
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Nagorpur Unit, Tangail

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

EKADOSHI RANI joined Grameen Bank since 6 years ago. At first she took 80000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	KONIKA ELECTRONICS	
Location	:	-	
Total Investment in BDT	:	BDT 180,000/-	
Financing	:	Self BDT 110000/-(from existing business) 61% Required Investment BDT 70,000/-(as equity) 39%	
Present salary/drawings from business (estimates)	:	BDT 5,000/-	
Proposed Salary	:	BDT 5,000/-	
Size of shop	:	10ft x 8ft= 80 square ft	
Implementation	:	■The business is planned to be scaled up by investment in existing	

goods like; Electric item .

■Average 20% gain on sale.

■Collects goods from Dhaka

■Agreed grace period is 3 months.

■The shop is rented.

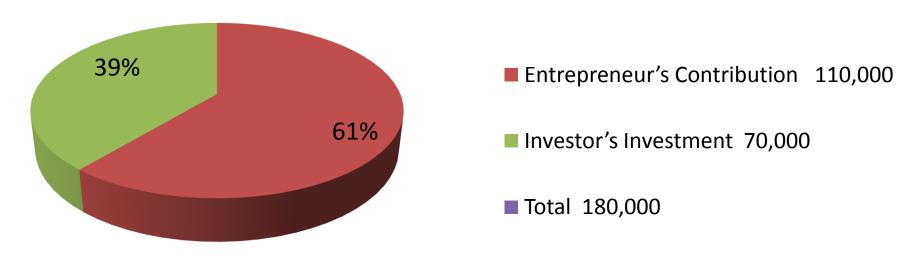
■The business is operating by entrepreneur. Existing

employees. After getting equity fund 1 will be apponited.

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Electronics item	1940	58200	698400			
Total sales (A)	1940	58200	698400			
Less Variable Exp.						
Electronics item	1552	46560	558720			
Total Variable exp. (B)	1552	46560	558720			
Contribution Margin CM [C= (A-B)	388	11640	139680			
less fixed exp.						
Rent		1000	12000			
Electricity bill		600	7200			
Transportation		300	3600			
Salary (self)		5000	60000			
Entertainment		80	960			
Guard		50	600			
Mobile		300	3600			
total fixed cost (D)		7330	87960			
Net profit (E) [C-D]		4310	51720			

Investment Breakdown							
	Proposed						
Particulars	Qty.	Unit Price	Amount (BDT)	Qty	Unit Price	Amount (BDT)	Proposed Total
Sound box	5	3700	18,500			0	18,500
sound box	6	1200	7,200			0	7,200
speaker	5	1200	6,000	20	1200	24,000	30,000
cable	10	5000	50,000	8	5000	40,000	90,000
switch	5	1100	5,500			0	5,500
socket	7	200	1,400			0	1,400
multi plug	9	100	900			0	900
others	10	50	500	60	100	6,000	6,500
Security			20,000				20,000
Total	57		110,000	88		70,000	180,000

Source of Finance



Financial Projection						
Particular	Daily	Monthly	1st Year	2nd Year		
Revenue (sales)						
Electronics item	3295	98850	1186200	1245510		
Total Sales (A)	3295	98850	1186200	1245510		
less variable Expenses						
Electronics item	2636	79080	948960	996408		
Total variable Expenses (B)	2636	79080	948960	996408		
Contribution Margin (CM)= (A-B)	659	19770	237240	249102		
Less Fixed Expenses						
Rent		1000	12000	12000		
Electricity bill		600	7200	7200		
Transportation		550	6600	6600		
Salary (self)		5000	60000	60000		
Salary (staff)		4000	48000	48000		
Entertainment		111	1332	1332		
Guard		50	600	600		
Mobile		400	4800	4800		
Total Fixed Cost		11711	140532	140532		
Net Profit (E) (C-D)		8059	96708	108570		
Investment Payback			42000	42000		

Cash flow projection on business plan (rec. & Pay)

SR#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	70,000	
1.2	Net Profit	96,708	108,570
1.3	Depreciation (Non cash item)		
1.4	Opening Balance of Cash Surplus		54,708
	Total Cash Inflow	166708	163278
2	Cash Outflow		
2.1	Purchase of Product	70,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership		
2.3	Tr. Fee)	42000	42000
	Total Cash Outflow	112,000	42000
3	Net Cash Surplus	54,708	121278

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:1

Experience & Skill: 03 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures







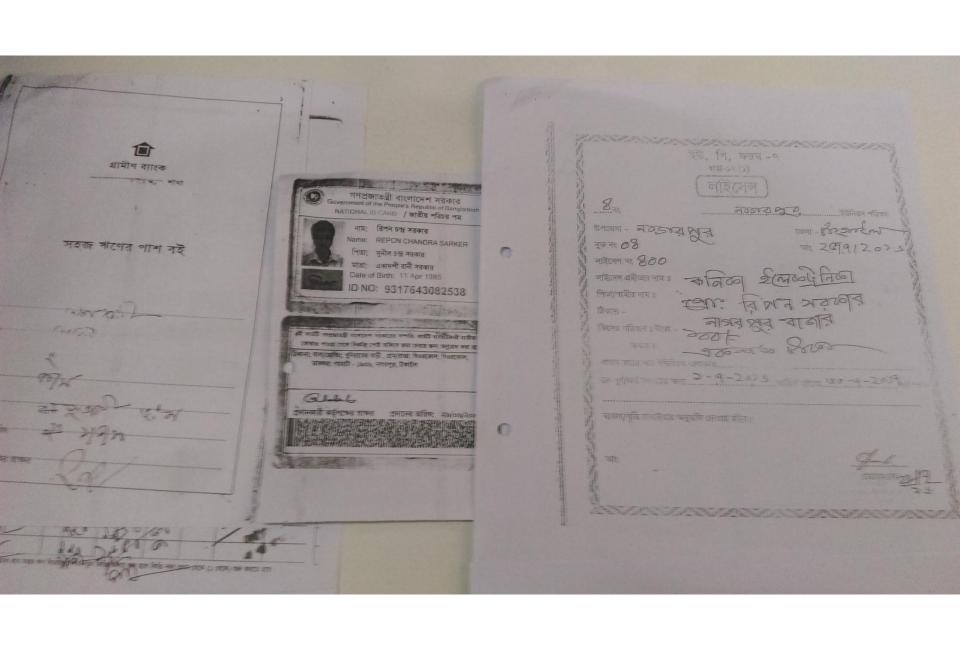












FAMILY PICTURE

