Proposed NU Business Name: **HELLO BIDIRPUR AND ELECTRONICS**



Project identification and prepared by: Md. Sahabuddin, Mohanpur Unit, Rajshahi

Project verified by: Md. Abdul mannan Talukdar



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD. MOSIUR RAHMAN		
Age	:	12-10-1992 (24 Years)		
Education, till to date	:	HSC		
Marital status	:	Married		
Children	:	01Dougter		
No. of siblings:	:	02 Brother & 01 Sister		
Address	:	Vill: Boshontokedar P.O: Boshonto Kedar, P.S: Mohanpur Dist: Rajshahi.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father MST AKTER JAHAN MD MOKLESUR RAHMAN Branch: Mougasi, Centre # 71(Female), Member ID:6181Group No: 03 Member since: 26-04-2013 (3Years) First loan: BDT 10,000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 35,000/- Outstanding loan: BDT 21,910/- Mother No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Eight years experience in running business.
Training Info	:	He has training
Other Own/Family Sources of Income	:	Dairy Farm
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01721-665831
Mother's Contact No.	:	01797-917920
NU Project Source/Reference	•	Grameen Shakti Samajik Byabosha Ltd. Mohanpur Unit, Rajshahi.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

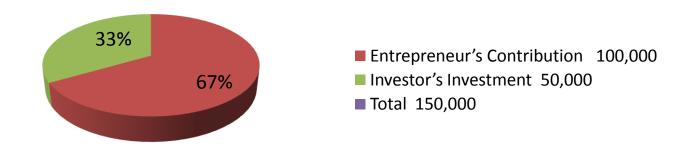
MST AKTER JAHAN joined Grameen Bank since 03 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	HELLO BIDIRPUR AND ELECTRONICS		
Location	:	Bidirpur Bazar, Mohanpur , Rajshahi.		
Total Investment in BDT	:	BDT 1,50,000/-		
Financing	:	Self BDT 1,00,000(from existing business) 67% Required Investment BDT 50,000(as equity) 33%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	20 ft x 10 ft= 200 square ft		
Security of the shop	:	90,000/-		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Mobile Set, Battery, Charger, Head phone, Chasing etc. Average 20% gain on sale. The business is operating by entrepreneur. Existing No employee. He is doing his business in renting place. Collects goods from Rajshahi. Agreed grace period is 3 months 		

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Electronics item	3000	90,000	10,80,000			
Total Sales (A)	3000	90,000	10,80,000			
Less. Variable Expense						
Electronics item	2400	72,000	8,64,000			
Total variable Expense (B)	2400	72,000	8,64,000			
Contribution Margin (CM) [C=(A-B)	600	18,000	2,16,000			
Less. Fixed Expense						
Rent		1,500	18,000			
Electricity Bill		700	8,400			
Mobile Bill		400	4,800			
Transportation		5,00	6,000			
Salary (self)		5,000	60,000			
Entertainment		300	3,600			
Guard Bill		100	1,200			
Total fixed Cost (D)		8,500	1,02,000			
Net Profit (E) [C-D)		9,500	1,14,000			

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit	Amount	Qty	Unit	Amount	Proposed Total
		Price	(BDT)		Price	(BDT)	
Mobile set	30	2500	75,000	16	2500	40,000	1,15,000
Battery	32	250	8,000	-	-	-	8,000
Charger	40	100	4,000	_	-	-	4,000
Head phone	20	150	3,000	-	-	-	3,000
kasing	50	100	5,000	_	-	-	5,000
Others item	-	_	5,000	-	-	10,000	15,000
Total	172		1,00,000	16		50,000	1,50,000

Source of Finance



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year		
Revenue (sales)						
Electronics item	4,500	1,35,000	16,20,000	17,01,000		
Total Sales (A)	4,500	1,35,000	16,20,000	17,01,000		
Less. Variable Expense						
Electric item	3,600	1,08,000	12,96,000	13,60,800		
Total variable Expense (B)	3,600	1,08,000	12,96,000	13,60,800		
Contribution Margin (CM) [C=(A-B)	900	27,000	3,24,000	3,40,200		
Less. Fixed Expense						
Rent		1,500	18,000	18,000		
Electricity Bill		700	8,400	9,000		
Mobile Bill		500	6,000	6,500		
Transportation		1,000	12,000	15,000		
Salary (self)		5,000	60,000	60,000		
Salary (staff)						
Entertainment		500	6,000	6,500		
Guard Bill		100	1,200	1,800		
Non Cash Item						
Depreciation						
Total Fixed Cost		9,300	1,11,600	1,16,800		
Net Profit (E) [C-D)		17,700	2,12,400	2,23,400		
Investment Payback			30,000	30,000		

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	2,12,400	2,23,400
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus		182,400
	Total Cash Inflow	2,62,400	4,05,800
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	1,82,400	3,75,800

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 08 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

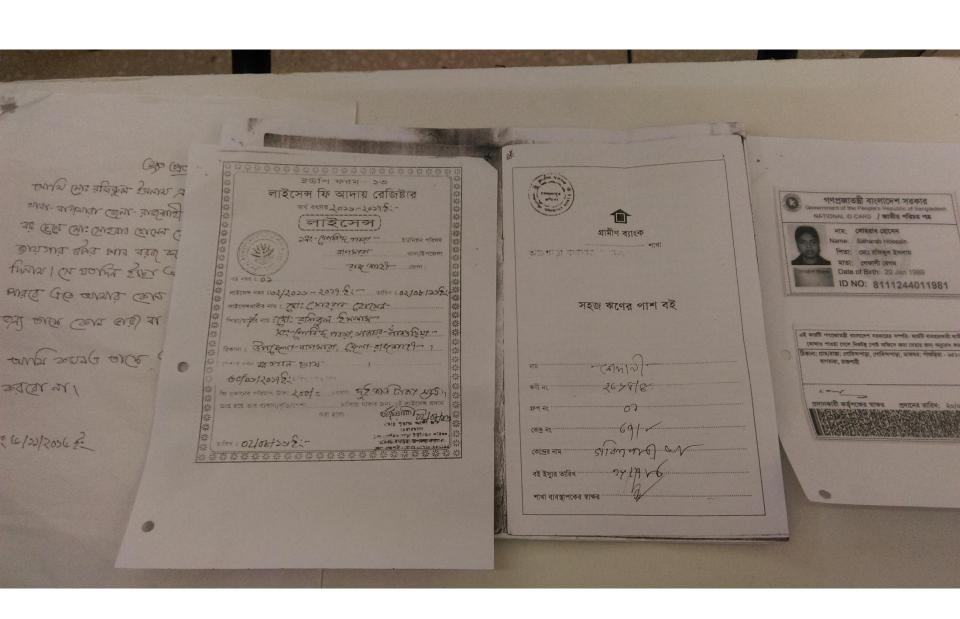
Pictures











FAMILY PICTURE

