### Proposed NU Business Name: MEHIDI MODI STORE



Project identification and prepared by: Md.Sahabuddin Mohanpur Unit, Rajshahi

Project verified by: Md. Abdul mannan Talukdar



Grameen Shakti Samajik Byabosha Ltd.

#### Brief Bio of The Proposed Nobin Udyokta

Name	:	MD.MEHIDI HASAN
Age	:	01-01-1995(21 Years)
Education, till to date	:	Class Eight
Marital status	:	Married
Children	:	01 Doughter
No. of siblings:	:	Nill
Address	:	Vill :Boshonto kedar P.O Boshonto kedar: P.S:Mohanpur Dist: Rajshahi.
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOST . SHUKTARA BEGUM MD . NOBIBUL HASAN Branch: Mowgasi,Mohanpur Centre # 71 (Female), Memb 6347 Group No: 05 Member since: 12-06-2012(4Years) First Ioan: BDT 12,000/-
Further Information: (v) Who pays GB loan installment	:	Existing loan: BDT 22,000/- Outstanding loan: BDT18,128/= Father
(vi) Mobile lady (vii) Grameen Education Loan	:	No
(viii) Any other loan like GB, BRAC ASA etc	:	No

## BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Three years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Pan boroj
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01773-311676
Mother's Contact No.	:	01717-495294
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohanpur Unit, Rajshahi.

### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

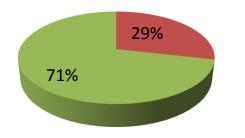
**MOST. SHUKTARA BEGUM** joined Grameen Bank since 04 years ago. At first she took 12,000 taka loan from Grameen Bank. She gradually took No loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info					
Business Name	:	MEHIDI MODI STORE			
Location		Bidirpur Bazar ,Boshonto kedar:,Mohanpur ,Rajshahi.			
Total Investment in BDT	:	BDT 70,000/=			
Financing	:	Self BDT 20,000(from existing business)29%			
		Required Investment BDT 50,000(as equity) 71%			
Present salary/drawings from business (estimates)	:	BDT 4,000			
Proposed Salary	:	BDT 4,000			
Size of shop	:	10 ft x 8 ft= 80 square ft			
Security of the shop	:	Nill			
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like, Biscit, Shope, jush, Cosmetics etc.</li> <li>Average 15% gain on sale.</li> <li>The business is operating by entrepreneur.</li> <li>He is doing his business in renting place.</li> <li>Collects goods from Nowhata.</li> <li>Agreed grace period is 3 months</li> </ul>			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Modi item	2,000	60,000	7,20,000			
Total Sales (A)	2,000	60,000	7,20,000			
Less. Variable Expense						
Modi item	1,700	51,000	6,12,000			
Total variable Expense (B)	1,700	51,000	6,12,000			
Contribution Margin (CM) [C=(A-B)	300	9,000	1,08,000			
Less. Fixed Expense						
Rent		350	4,200			
Electricity Bill		300	3,600			
Mobile Bill		350	4,200			
Transportation		300	3,600			
Salary (self)		4,000	48,000			
Entertainment		200	2,400			
Guard Bill		100	1,200			
Total fixed Cost (D)		5,600	67,200			
Net Profit (E) [C-D)		3,400	40,800			

Investment Breakdown								
Existing					Proposed			
Particulars	Qty. Unit		Amount	Qty	Unit	Amount	Proposed Total	
		Price	(BDT)		Price	(BDT)		
Biscuit	50	140	7,000	35	140	5,000	12,000	
Shope	60	35	2,100	-	-	-	2,100	
Ditergent Powder	50	50	2,500	-	-	-	2,500	
Past	-	-	400	-	-	-	400	
Jush	-	-	1,000	-	-	-	1,000	
Pan and Paner Moshla	-	-	2,000	-	-	5,000	7,000	
Others Item	-	-	5,000	-	-	10,000	15,000	
Cosmetics Item	-	-	-	-	-	30,000	30,000	
Total	160		20,000	35		50,000	70,000	

### **Source of Finance**



- Entrepreneur's Contribution 20,000
- Investor's Investment 50,000
- Total 70,000

Financial Projection (BDT)							
Particular	Daily	Monthly	1st Year	2nd Year			
Revenue (sales)							
Grosary item	4,000	1,20,000	14,40,000	15,12,000			
Total Sales (A)	4,000	1,20,000	14,40,000	15,12,000			
Less. Variable Expense							
Grosary item	3,400	1,02,000	12,24,000	12,85,200			
Total variable Expense (B)	3,400	1,02,000	12,24,000	12,85,200			
Contribution Margin (CM) [C=(A-B)	600	18,000	2,16,000	2,26,800			
Less. Fixed Expense							
Rent		350	4,200	4,200			
Electricity Bill		300	3,600	4,000			
Mobile Bill		500	6,000	6,500			
Transportation		500	6,000	7,000			
Salary (self)		4,000	48,000	48,000			
Salary (self)							
Entertainment		300	3,600	4,000			
Guard Bill		100	1,200	1,800			
Total Fixed Cost		6,050	72,600	75,500			
Net Profit (E) [C-D)		11,950	1,43,400	1,51,300			
Investment Payback			30,000	30,000			

## Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	1,43,400	1,51,300
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus		1,13,400
	Total Cash Inflow	1,93,400	2,64,700
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	1,13,400	2,34,700



# Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 3 Years Quality goods & services; Skill and experience;

## **W**<sub>EAKNESS</sub>

Lack of Capital/Investment

# **O**<sub>PPORTUNITIES</sub>

Huge demand in the community Location of shop; Regular customers;

## THREATS

Theft Fire Political unrest Pictures







Cater HER. नाहनार्थे भारत कर्षान् कार्या के कार्या क कार्या कार्या के कार्य कार्या के क 85102 গ্রামীণ ব্যাৎক উপজেলা ঃ মোহনপুর, জেলা ঃ রাজশাহী । 9215 TELIN भूव साः खड्डिन कारेम ট্রেড লাইসেন্স 10194 (2013012L 3601 900 क्रामेडाक व्यहमाय -היחיד והוהיה - היגוה איייוהו היהה 200 mo -202 wxw সহজ খাণের পাশ বই arrans wright 57-57 भात : मिलानिट 20100 গণপ্রজাতন্ত্রী বাংলাদেশ সরকার Sovernment of the People's Republic of Banglade 201 NATIONAL ID CARD / জাতীয় পরিচর পত্র q-fizz: former নাম: মোঃ রেজাউল করিম নাম Name: Md. Rajaul Karim अनी नर পিতা: মোঃ আবুল কালাম আজাদ মাতা: মোলাঃ মিনা বেগম Date of Birth: 22 Jun 1982 ato that and গ্রাম নহ 21873 ID NO: 8115367467827 কেন্দ্র নাহ -কর্তৃপদেশর স্বাফর মোঃ আল আমিন বিশ্বাস চেয়ারন্যান ৪সং সৌগাছ হতনিয়ন পুরিষদ কেন্দ্রের নাম এই কাইটি গণপ্রজ্ঞান্তরী নাংলাদেশ সরকারের সম্পরি। কাইটি বাবহারকারী বাজীত জন্য ्रकामाठ माठगा त्यरम निकाम त्याह अभिदम ख्या त्यचात खमा अनुद्वाय कवा दरमा। বই ইস্যার তারিখ 0 क्रिकामाः ग्राम/काजाः धिल्लामुत, वायुंमाफ्रा, आकषतः त्यीगाही - ७२२०, त्यादममुत, ताळनाडी শাখা ব্যবস্থাপকের স্বাফর afr প্রদানকারী কর্তৃপক্ষের স্বাক্ষর প্রদানের তারিখ: ১৫/০৮/২০০৮

## **FAMILY PICTURE**

