Proposed NU Business Name: RAJU MOBILE SARVESING SENTER



Project identification and prepared by: Md. Lokman Hakim, Mohanpur Unit, Rajshahi

Project verified by: Md. Abdul mannan Talukdar



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD.RAJU AHMMED	
Age	:	15-01-1993 (23 Years)	
Education, till to date	:	Class Eight	
Marital status	:	Married	
Children	:	Nill	
No. of siblings:	:	01 Brother And 01 Sister	
Address	:	Vill: Shakoa, P.O: Keshorhat, P.S: Mohanpur. Dist: Rajshahi.	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Fathe ASMENA BEGUM MD.AZIZ Branch: Rayghati, Centre # 5 (Female), Member ID:11561, Group No: 10 Member since:29-01-2013 (63Years) First loan: BDT 40,000/-	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Existing loan: BDT 50,000/- Outstanding loan: BDT32,400/- Father No No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	Seven years experience in running business.
Training Info	:	He has training
Other Own/Family Sources of Income	:	Agriculture
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01712-909566
Mother's Contact No.	:	01811-909566
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohanpur Unit, Rajshahi.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

ASMENA BEGUM joined Grameen Bank since 04 years ago. At first she took 40,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info			
Business Name	:	RAJU MOBILE SARVESING SENTER	
Location	:	Keshorhat Bazar, Mohanpur , Rajshahi.	
Total Investment in BDT	:	BDT 76,000/-	
Financing	:	Self BDT 26,000(from existing business) 34% Required Investment BDT 37,000(as equity) 66%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	15 ft x 6 ft= 90 square ft	
Security of the shop	:		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Mobile Charger, Battery, Head Phone, Chasing, Memory Card, Pen Draiv, Skin Paper Card rider etc. Average 20% gain on sale. The business is operating by entrepreneur. He is doing his business in renting place. Collects goods from Rajshahi. Agreed grace period is 3 months 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Electronics item	500	15,000	1,80,000	
Income Of Sarvesing	300	9,000	1,08,000	
Total Sales (A)	500	15,000	1,80,000	
Less. Variable Expense				
Electronics item	400	12,000	1,44,000	
Total variable Expense (B)	400	12,000	1,44,000	
Contribution Margin (CM) [C=(A-B)	400	12,000	1,44,000	
Less. Fixed Expense				
Rent		1,500	18,000	
Electricity Bill		800	9,600	
Mobile Bill		200	2,400	
Transportation		800	9,600	
Salary (self)		5,000	60,000	
Salary (staff)		0	0	
Entertainment		500	6,000	
Guard Bill		200	2,400	
Total fixed Cost (D)		9,000	1,08,000	
Net Profit (F) [C-D)		3 00	36 000	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Mobile Charger(50p x 62)	3,100	6,200	9,300		
Battery(50p x 180)	9,000	28,800	37,800		
Casing(200p x 18)	3,600	-	3,600		
Glass poly	3,500		3,500		
Skin paper	4,500		4,500		
3d poly	1,000		1,000		
Cnvator	750		750		
Charger Head	400		400		
Sarvesing Exsosoris		15,000	15,000		
Total	26,000	50,000	76,000		

Source of Finance



Financial Projection (BDT)				
Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Electronics item	1,500	45,000	5,40,000	5,67,000
Incom Of Sarvesing	300	9,000	1,08,000	1,13,400
Total Sales (A)	1,500	45,000	5,40,000	5,67,000
Less. Variable Expense				
Electronics item	1,200	36,000	4,32,000	4,53,600
Total variable Expense (B)	1,200	36,000	4,32,000	4,53,600
Contribution Margin (CM) [C=(A-B)	600	18,000	2,16,000	2,26,800
Less. Fixed Expense			,	
Rent		1,500	18,000	18,000
Electricity Bill		1,000	12,000	13,000
Mobile Bill		300	3,600	4,000
Transportation		1,000	12,000	13,000
Salary (self)		5,000	60,000	60,000
Salary (staff)				
Entertainment		500	6,000	6,000
Guard Bill		200	2,400	2,500
Non Cash Item				
Depreciation				
Total Fixed Cost		9,500	1,14,000	1,16,500
Net Profit (E) [C-D)		8,500	1,02,000	1,10,300
Investment Payback			30,000	30,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	1,02,000	1,10,300
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus		72,000
	Total Cash Inflow	1,52,000	1,82,300
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	72,000	1,52,300

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 05 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

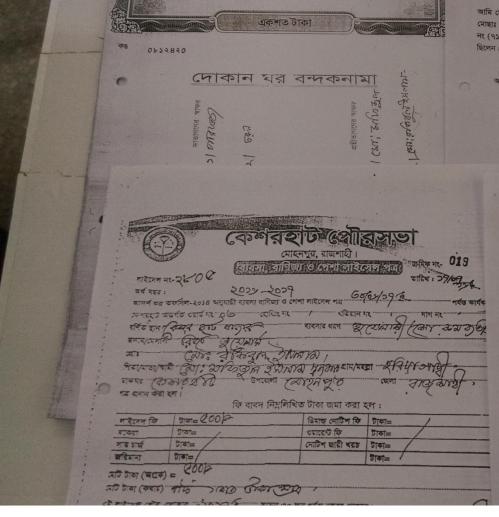
Political unrest

Pictures









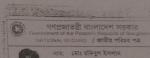
প্রত্যয়ন পত্র

আমি মোঃ কামাল হোসেন । গ্রামীন ব্যাংক রায়খাটি মোহনপুর শাখার একজন কেন্দ্র ব্যবস্থাপক। মোছাঃ আজিরা বেগম রায়খাটি শাখার ৫/ম কেন্দ্র এর একজন নিয়মিত সদস্য ছিলেন। যার খান নং (৭১১৫/১) কেন্দ্র নং ৫ম এবং গ্রুপে নং ১০। তিনি (২০১০) থেকে (২০১৫) সাল পর্যন্ত সদস্য ছিলেন।

আমি প্রত্যায়ন করছি যে , সে যতদিন সদস্য ছিলেন নিয়মিত এবং ভালো সদস্য ছিলেন ।

প্রতিবেদক

नामः-स्माः कामान स्टाटनन



নাব: G Name: N পিতা: G

Name: Md. Paqibul Islam পিতা: মো: মফিছুল ইসলাম মাতা: মোছা: অভিয়া বেগম Date of Birth: 15 Nov 1981

ID NO: 8125308371025

প্রতি কার্যা সম্প্রভাবর বার্যান্তর সাক্ষর প্রাপ্ত কর্মান কর্যান্তর কর্মান কর্ম

FAMILY PICTURE

