### **Proposed NU Business Name: ZAHID OIL MILLS**



Project identification and prepared by: Md Habil Uddin Nagorpur Unit, Tangail

Project verified by: Mizanur Rahman Patwary



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD ZAHIDUL ISLAM			
Age	:	20-08-1994 (22 Years)			
Education, till to date	:	HSC			
Marital status	:	Single			
Children	:	N/A			
No. of siblings:	:	2 Brothers & 1 Sisters			
Address	:	Vill: Sohobot pur, P.O: Sohobotpur. P.S: Nagorpur, Dist: Tangail.			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father  MOST. MOYNA BEGUM  MD SHAHIDUL ISLAM  Branch: Sohobotpur, Centre # 28 (Male),  Member ID: 9331, Group No: 04  Member since: 24-12-2008 (7 Years)  First loan: BDT 7,000/-			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	:	Existing loan: BDT 96,800/- Outstanding loan: BDT 50,584/- Father No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		No
Business Experiences and		6 years experience in running business. 6 Years in own business.
Training Info	:	He has no training
Other Own/Family Sources of Income	:	Business
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	••	01728-483715
Family's Contact No.	:	01792-026727
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Nagorpur Unit ,Tangail

#### BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

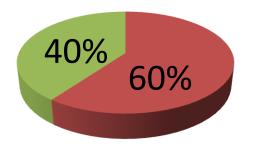
**MOST. MOYNA BEGUM** joined Grameen Bank since 08 years ago. At first she took BDT 7,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info					
Business Name	:	ZAHID OIL MILLS			
Location	:	Sohobotpur bazaar, Tangail			
Total Investment in BDT	:	BDT 150,000/-			
Financing	:	Self BDT 90,000/- (from existing business) 60%			
		Required Investment BDT 60,000/- (as equity) 40%			
Present salary/drawings from business (estimates)	:	BDT 5,000			
Proposed Salary	:	BDT 5,000			
Size of shop	:	22 ft x 8 ft= 176 square ft			
Security of the shop	:				
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Oil item etc</li> <li>Average 20% gain on sales.</li> <li>The business is operating by entrepreneur. Existing 1 employee.</li> <li>One employee will be appointed.</li> <li>The shop is owned.</li> <li>Collects goods from Tangail.</li> <li>Agreed grace period is 3 months.</li> </ul>			

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Oil	4,000	120,000	1,440,000			
Total Sales (A)	4,000	120,000	1,440,000			
Less. Variable Expense						
Oil	2,600	78,000	936,000			
Total variable Expense (B)	2,600	78,000	936,000			
Contribution Margin (CM) [C=(A-B)	1,400	42,000	504,000			
Less. Fixed Expense						
Rent		1,600	19,200			
Electricity Bill		20,000	240,000			
Mobile Bill		400	4,800			
Salary (self)		5,000	60,000			
Transportation		2,000	24,000			
Entertainment		500	6,000			
Salary (staff)		6,000	72,000			
Total fixed Cost (D)		35,500	354,000			

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit	Amoun	Qty.	Unit	Amount	Proposed
		Price	t (BDT)		Price	(BDT)	Total
Mustard	15	4000	60,000	15	4000	60,000	120,000
Khoil	5	2000	10,000	0	0	0	10,000
Oil	1	20000	20,000	0	0	0	20,000
Total	21		90,000	15		60,000	150,000

### **Source of Finance**



- Entrepreneur's Contribution 90,000
- Investor's Investment 60,000
- Total 150,000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2 Year		
Revenue (sales)						
Oil	5,100	153,000	1,836,000	1,927,800		
Total Sales (A)	5,100	153,000	1,836,000	1,927,800		
Less. Variable Expense						
Oil	3,315	99,450	1,193,400	1,253,070		
Total variable Expense (B)	3,315	99,450	1,193,400	1,253,070		
Contribution Margin (CM) [C=(A-B)	1,785	53,550	642,600	674,730		
Less. Fixed Expense						
Rent		1,600	19,200	19,200		
Electricity Bill		20,000	240,000	245,000		
Mobile Bill		500	6,000	6,500		
Salary (self)		5,000	60,000	60,000		
Transportation		3,000	36,000	38,000		
Entertainment		500	6,000	6,000		
Salary (staff)		10,000	120,000	120,000		
Total Fixed Cost		40,600	487,200	494,700		
Net Profit (E) [C-D)		12,950	155,400	180,030		
Investment Payback			30,000	30,000		

### Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	60,000	
1.2	Net Profit	155,400	180,030
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		125,400
	Total Cash Inflow	215,400	305,430
2	Cash Outflow		
2.1	Purchase of Product	60,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including		
2.3	Ownership Tr. Fee)	30,000	30,000
	Total Cash Outflow	90,000	30,000
3	Net Cash Surplus	125,400	275,430

### SWOT ANALYSIS

# Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 6 Years Quality goods & services;

Skill and experience;

# WEAKNESS

Lack of Capital/Investment

## **O**PPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

### THREATS

Theft

Fire

Political unrest

# Pictures

















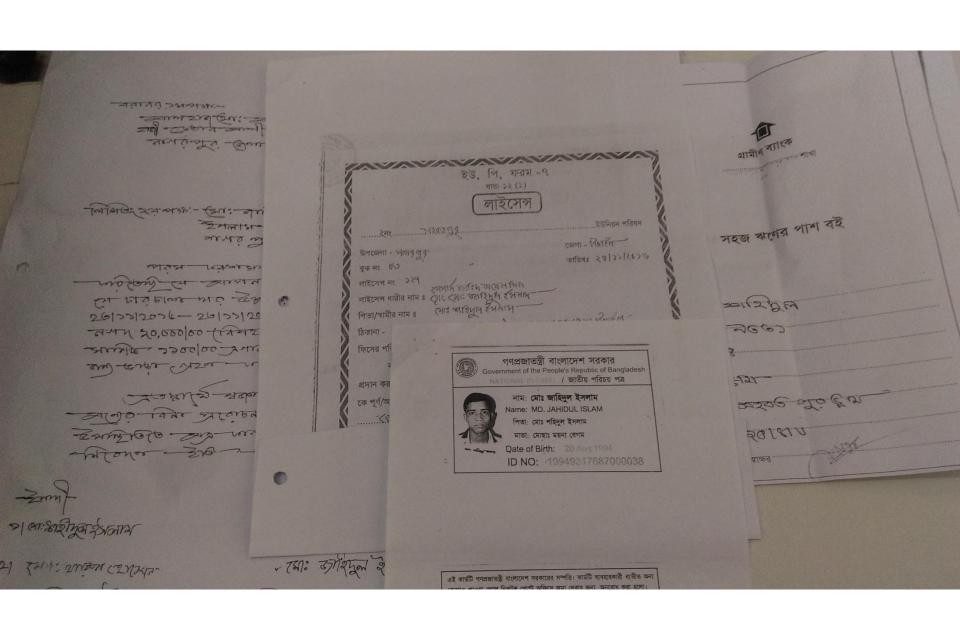












# **FAMILY PICTURE**

