#### Proposed NU Business Name: RIZA JUWELERS



Project identification and prepared by: Md Sahabuddin, Mohanpur Unit, Rajshahi

Project verified by: Abdul Mannan Talukdar



Brief Bio of The Proposed Nobin Udyokta					
Name	:	MD. ROKIBUL ISLAM			
Age	:	15-11-1981 (34 Years)			
Education, till to date	:	SSC			
Marital status	:	Married			
Children	:	01 Doughter			
No. of siblings:	:	05 Brother			
Address	:	Vill: Horidagasi, P.O:Keshorhat, P.S:Mohanpur Dist: Rajshahi			
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father MOST AZIRA BEGUM MD.MOFIZUL ISLAM Branch: Rayghati, Mohanpur Centre # 05(Female), Member ID: 7115/1, Group No: 10 Member since: 2010-2015 <i>(5Years)</i> First Ioan: BDT 10,000			
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc		Existing Loan: BDT 30,000, Outstanding Ioan: Paid/- No No No			

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil	
Business Experiences and	:	Ten years experience in running business.	
Training Info	:	He has no training.	
Other Own/Family Sources of Income	:	Agriculture	
Other Own/Family Sources of Liabilities	:	None	
Entrepreneur Contact No.	:	01720-530449	
Mother's Contact No.	:	01757-222449	
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Mohanpur Unit, Rajshahi.	

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

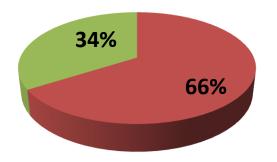
**MOST. AZIRA BEGUM** joined Grameen Bank since 05 years ago. At first she took 10,000 taka loan from Grameen Bank. She gradually took loan from GB. Utilize loan in business.

Proposed Nobin Udyokta Business Info				
Business Name	:	RIZA JUWELERS		
Location	:	Keshorhat Bazar, Mohanpur, Rajshahi		
Total Investment in BDT	:	BDT 1,47,000/-		
Financing	:	Self BDT 97,000/-(from existing business) 66%		
		Required Investment BDT 50,000/-(as equity) 34%		
Present salary/drawings from business (estimates)	:	BDT 5,000/-		
Proposed Salary	:	BDT 5,000/-		
Size of shop	:	12 ft x 10 ft= 120 square ft		
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Goid Item.</li> <li>Average 10% gain on sale.</li> <li>The business is operating by entrepreneur. Existing 02 No employees. After getting equity fund employee will be appointed.</li> <li>The shop is owned.</li> <li>Collects goods from Bogura,Noagoan.</li> <li>Agreed grace period is 3 months.</li> </ul>		

Existing Business (BDT)						
Particular	Daily	Monthly	Yearly			
Revenue (sales)						
Gold Item	5,000	1,50,000	18,00,000			
Total Sales (A)	5,000	1,50,000	18,00,000			
Less. Variable Expense						
Gold Item	4,500	1,35,000	16,20,000			
Total variable Expense (B)	4,500	1,35,000	16,20,000			
Contribution Margin (CM) [C=(A-B)	500	15,000	1,80,000			
Less. Fixed Expense						
Rent						
Electricity Bill		600	7,200			
Mobile Bill		350	4,200			
Salary (self)		5,000	60,000			
Salary (staf)						
Transportation		2,000	24,000			
Entertainment		500	6,000			
Guard Bill		50	600			
Total fixed Cost (D)		8,500	1,02,000			
Net Profit (E) [C-D)		6,500	78,000			

Investment Breakdown							
Existing				Proposed			
Particulars	Qty.	Unit	Amount	Qty	Unit	Amount	<b>Proposed Total</b>
		Price	(BDT)		Price	(BDT)	
Ruli bala	2	16000	32,000	-	-	-	32,000
Ring	2	6000	12,000	4	6000	24,000	36,000
Kaner dul	2	12500	25,000	-	-	-	25,000
Nak ful	-	-	_	50	500	25,000	25,000
Others Item						1,000	1,000
Asid	8	3500	28,000				28,000
Total	14		97,000	54		50,000	1,47,000

#### **Source of Finance**



- Entrepreneur's Contribution 97,000
- Investor's Investment 50,000
- Total 147,000

Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year		
Revenue (sales)						
Gold Item	7,500	2,25,000	27,00,000	28,35,000		
Total Sales (A)	7,500	2,25,000	27,00,000	28,35,000		
Less. Variable Expense						
Gold Item	6,750	2,02,500	24,30,000	25,51,500		
Total variable Expense (B)	6,750	2,02,500	24,30,000	25,51,500		
Contribution Margin (CM) [C=(A-B)	750	22,500	2,70,000	2,83,500		
Less. Fixed Expense						
Rent						
Electricity Bill		1,000	12,000	13,000		
Mobile Bill		500	6,000	6,000		
Salary (self)		5,000	60,000	60,000		
Salary (staf)						
Transportation		3,000	36,000	36,000		
Entertainment		500	6,000	6,000		
Guard Bill		50	600	1,000		
Total Fixed Cost		10,050	1,20,600	1,22,000		
Net Profit (E) [C-D)		12,450	1,49,400	1,61,500		
Investment Payback			30,000	30,000		

## Cash flow projection on business plan (rec. & Pay)

<i>SI #</i>	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	50,000	
1.2	Net Profit	1,49,400	1,61,500
1.3	Depreciation (Non cash item)		-
1.4	Opening Balance of Cash Surplus		1,19,400
	Total Cash Inflow	1,99,600	2,80,900
2	Cash Outflow		
2.1	Purchase of Product	50,000	
2.2	Payment of GB Loan		
	Investment Pay Back (Including Ownership Tr.		
2.3	Fee)	30,000	30,000
	Total Cash Outflow	80,000	30,000
3	Net Cash Surplus	1,19,400	2,50,900



### Strength **W**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 01 Family:0 Others:02 Experience & Skill : 10 Years Quality goods & services; Skill and experience; THREATS **PPORTUNITIES** Theft Huge demand in the community Fire Location of shop; Political unrest Regular customers;

Pictures











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# **FAMILY PICTURE**

