Proposed NU Business Name: ABDULLA TAILORS



Project identification and prepared by: Md.Sirajul islam (Rasal) Kaliakor Unit, Gazipur

Project verified by: MD. Mizanur Rahaman Patoyari



Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD:JAHID HOSSAIN		
Age	:	07-04-1984 (32 Years)		
Education, till to date	:	Class Eight		
Marital status	:	Married		
Children	:	No		
No. of siblings:	:	2 Brothers, 2 Sisters.		
Address	:	Vill: Vannara P.O: Shopipur P.S: Kaliakor, Dist: Gazipur.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info	: : :	Mother Father ANOWARA BEGUM MD: ABDUL HAQUE Branch: Kalarvita Mouchk,, Centre # 20 (Female), Member ID: 2135/1, Group No: 02 Member since: 08/04/1998 (18 year) First loan: BDT 10,000 /-		
Further Information: (v) Who pays GB loan installment	 :	Outstanding loan: Nill Mother		
(vi) Mobile lady	:	No		
(vii) Grameen Education Loan	:	No		
(viii) Any other loan like GB, BRAC ASA etc	:	No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and	••	04 years experience in running business.
Training Info	:	He has 02 Years training
Other Own/Family Sources of Income		Business
Other Own/Family Sources of Liabilities		None
Entrepreneur Contact No.	:	01757-944980
Family's Contact No.	:	01933-448846
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliakor Unit Gazipur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

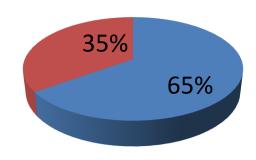
ANOWARA BEGUM joined Grameen Bank since 08 years ago. At first she took BDT 10,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

Proposed Nobin Udyokta Business Info			
Business Name	:	ABDULLA TAILORS	
Location	•	Vannara Bazar ,Kaliakor, Gazipur.	
Total Investment in BDT	:	BDT 2,00,000/-	
Financing	:	Self BDT 1,30,000/- (from existing business) 65%	
		Required Investment BDT 70,000/- (as equity) 35%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	12 ft x 14 ft= 168 square ft	
Security of the shop	:	20,000	
Implementation	•	 The business is planned to be scaled up by investment in existing goods like; Shart,pant 3 pich item etc. Average 20% gain on sales. The business is operating by entrepreneur. Existing 02 employee. The shop is rented. Collects goods from chokbazar Dhaka. Agreed grace period is 3 months. 	

Existing Business (BDT)				
Particular	Daily	Monthly	Yearly	
Revenue (sales)				
Shart , pant,3 pich,etc	3,000	90,000	1,080,000	
Wages	800	24,000	288,000	
Total Sales (A)	3,800	114,000	1,368,000	
Less. Variable Expense				
Shart , pant,3 pich,etc	2,800	84,000	1,008,000	
Total variable Expense (B)	2,800	84,000	1,008,000	
Contribution Margin (CM) [C=(A-B)	1,000	30,000	360,000	
Less. Fixed Expense				
Rent		1,200	14,400	
Electricity Bill		1000	12,000	
Transportation		400	4,800	
Mobile Bill		200	2,400	
Entertainment		200	2,400	
Salary (sttaf)		10,000	120,000	
Salary (self)		5,000	60,000	
Total fixed Cost (D)		18,000	216,000	
		42.000	4.4.4.000	

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Shart pich	30,000	7,500	37,500		
Pant pich	18,000	12,000	30,000		
Goz Cloth	67,000	0	67,000		
3 pich	6,000	19,500	25,500		
1 pich	4,100	0	4,100		
Gavadin pant	3,000	0	3,000		
Orna	1,900	0	1,900		
Blazer Cloth	0	31000	31,000		
Total	130,000	70,000	200,000		

- Entrepreneur's contibution 1,30,000 Investor's Investment 70,000
- Total 2,00,000



Daily Monthly 1st Year	2nd Year
Shart , pant,3 pich,etc 3,500 105,000 1,260,000 Wages 1,000 30,000 360,000 Total Sales (A) 4,500 135,000 1,620,000 Less. Variable Expense 3,300 99,000 1,188,000 Shart , pant,3 pich,etc 3,300 99,000 1,188,000 Total variable Expense (B) 3,300 99,000 1,188,000 Contribution Margin (CM) [C=(A-B) 1,200 36,000 432,000 Less. Fixed Expense 1,200 14,400 12,000 Flectricity Bill 1000 12,000 12,000 Transportation 500 6,000 Mobile Bill 300 3,600 Entertainment 200 2,400 Salary (sttaf) 12,000 144,000	
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Shart , pant,3 pich,etc 3,300 99,000 1,188,000 Total variable Expense (B) 3,300 99,000 1,188,000 Contribution Margin (CM) [C=(A-B) 1,200 36,000 432,000 Less. Fixed Expense 1,200 14,400 Electricity Bill 1000 12,000 Transportation 500 6,000 Mobile Bill 300 3,600 Entertainment 200 2,400 Salary (sttaf) 12,000 144,000	1,701,000
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Transportation 500 6,000 Mobile Bill 300 3,600 Entertainment 200 2,400 Salary (sttaf) 12,000 144,000	14,400
Mobile Bill 300 3,600 Entertainment 200 2,400 Salary (sttaf) 12,000 144,000	12,000
Entertainment 200 2,400 Salary (sttaf) 12,000 144,000	6,000
Salary (sttaf) 12,000 144,000	3,600
	2,400
Colomy (colf)	144,000
Salary (self) 5,000 60,000	60,000
Gard 200 2400	2,400
Total Fixed Cost 20,400 244,800	244,800
Net Profit (E) [C-D) 15,600 187,200	208,800
Investment Payback 42,000	42,000

Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	70,000	
1.2	Net Profit	187,200	208,800
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus		145,200
	Total Cash Inflow	257,200	354,000
2	Cash Outflow		
2.1	Purchase of Product	70,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	42,000	42,000
	Total Cash Outflow	112,000	42,000
3	Net Cash Surplus	145,200	312,000

SWOT ANALYSIS

Strength

Employment: Self: 01 Family:0 Others:0

Experience & Skill: 10 Years

Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Vannara bazar Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures



শ্ৰোঃ মোঃ শেখ জাহিদ

এখানে সু-দক্ষ কারিগর দ্বারা স্যুট, সাফারী ও তরুন-তরুনীদের নিত্য নতুন পোশাক তৈরী করা হয় এবং দেশী-বিদেশী কাপড় বিক্রয় করা হয়।

ভান্নারা, কালিয়াকৈর, গাজীপুর। মোবাঃ 01981961578, 01





















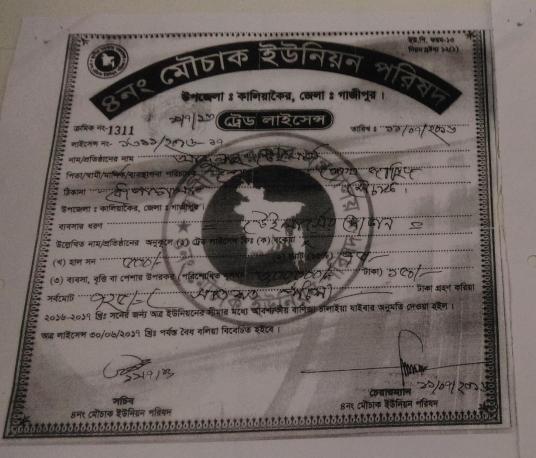














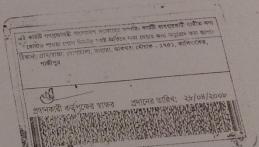
গ্ৰপ্ৰাতন্ত্ৰী বাংলাদেশ সরকার Government of the People's Republic of Bangledesh NATIONAL ID CARD. / জাতীয় পরিচয় পত্র



নাম: মোঃ জাহিদ Name: MD.ZAHID পিতা: মোঃ আধুল হক

মাতা: জাহানার ক্যা: ডাসের্ ম Date of Birth: 07 Apr 1984

ID NO: 3313266911290



FAMILY PICTURE

