#### Proposed NU Business Name: ASIF BOSTRALOY



Project identification and prepared by: Md.Sirajul Islam (Rasal) Kaliakor Unit, Gazipur



Grameen Shakti Samajik Byabosha Ltd.

Project verified by: MD. Mizanur Rahaman Patoyari

Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD: NAJRUL ISLAM	
Age	:	08-12-1982 (34 Y <i>ears)</i>	
Education, till to date	:	S.S.C	
Marital status	:	Married	
Children	:	02 Son	
No. of siblings:	:	04 Brothers and 05 Sister	
Address	:	Vill: Raiarcala P.O: Hatureiacala P.S: Kaliakor, Dist:Gazipur	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father SHORIFUN NESSA EET : ABDUL GOFUR MEAIA Branch: Phokirchala Chabagan, Centre # 15 (Female), Member ID: 1788, Group No: 03 Member since: 16/07/2006 To 2011 (5Years) First Ioan: BDT 10,000 /-	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan: Nill Mother No No	

### BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	02 years experience in running business.
Training Info	:	He has no training
Other Own/Family Sources of Income		Agricalture,
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01838-186304
Family's Contact No.	:	01881-803094
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliakor Unit, Dhaka.

#### **BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY**

**SHORIFUN NESSA** joined Grameen Bank since 08 years ago. At first she took BDT 10000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Agriculture.

Proposed Nobin Udyokta Business Info			
Business Name	:	ASIF BOSTRALOY	
Location	:	Jamalpur bazar, Kaliakor ,Gazipur	
Total Investment in BDT	:	BDT 2,15,000/-	
Financing	:	Self BDT 1,45,000/- (from existing business) 67%	
		Required Investment BDT 70,000/- (as equity) 33%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	13 ft x 13 ft= 169 square ft	
Security of the shop	:	1,00,000	
Implementation	:	<ul> <li>The business is planned to be scaled up by investment in existing goods like; Shart pant ,cloth item etc</li> <li>Average 20% gain on sales.</li> <li>The business is operating by entrepreneur.</li> <li>After getting equity fund no employee will be appointed.</li> <li>The shop is rented.</li> <li>Collects goods from Dhaka.</li> <li>Agreed grace period is 3 months.</li> </ul>	

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Shart pant ,cloth item etc	2,500	75,000	900,000		
Total Sales (A)	2,500	75,000	900,000		
Less. Variable Expense					
Shart pant ,cloth item etc	2,000	60,000	720,000		
Total variable Expense (B)	2,000	60,000	720,000		
Contribution Margin (CM) [C=(A-B)	500	15,000	180,000		
Less. Fixed Expense					
Rent		1,000	12,000		
Electricity Bill		200	2,400		
Transportation		500	6,000		
Mobile Bill		200	2,400		
Entertainment		200	2,400		
Gard		150	1,800		
Salary (self)		5,000	60,000		
Total fixed Cost (D)		7,250	87,000		

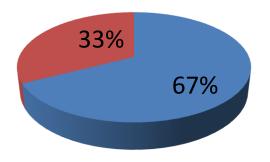
Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Cloth	55,000	40,000	95,000		
3 pich	12,000	20,000	32,000		
Lungi	20,000	10,000	30,000		
Shart	1,750	0	1,750		
Pant	11,250	0	11,250		
Froge	17,500	0	17,500		
Panjabi	10,500	0	10,500		
Gangi	3,500	0	3,500		
Others	13,500	0	13,500		
Total	145,000	70,000	215,000		

#### **Source of Finance**

Entrepreneur's contibution 1,45000

Investor's Investment 70,000

Total 2,15,000



Financial Projection (BDT)				
Particular	Daily	Monthly	1st Year	2nd Year
Revenue (sales)				
Shart pant ,cloth item etc	3,200	96,000	1,152,000	1,209,600
Total Sales (A)	3,200	96,000	1,152,000	1,209,600
Less. Variable Expense				
Shart pant ,cloth item etc	2,560	76,800	921,600	967,680
Total variable Expense (B)	2,560	76,800	921,600	967,680
Contribution Margin (CM) [C=(A-B)	640	19,200	230,400	241,920
Less. Fixed Expense				
Rent		1,000	12,000	12,000
Electricity Bill		300	3,600	3,600
Transportation		500	6,000	6,000
Mobile Bill		200	2,400	2,400
Entertainment		200	2,400	2,400
Salary (self)		5,000	60,000	60,000
Gard		200	2400	2,400
Total Fixed Cost		7,400	88,800	88,800
Net Profit (E) [C-D)		11,800	141,600	153,120
Investment Payback			42,000	42,000

## Cash flow projection on business plan (rec. & Pay)

<b>SI #</b>	Particulars	Year 1 (BDT)	Year 2 (BDT)
1	Cash Inflow		
1.1	Investment Infusion by Investor	70,000	
1.2	Net Profit	141,600	153,120
1.3	Depreciation (Non cash item)	0	0
1.4	Opening Balance of Cash Surplus		99,600
	Total Cash Inflow	211,600	252,720
2	Cash Outflow		
2.1	Purchase of Product	70,000	
2.2	Payment of GB Loan		
2.3	Investment Pay Back (Including Ownership Tr. Fee)	42,000	42,000
	Total Cash Outflow	112,000	42,000
3	Net Cash Surplus	99,600	210,720



### STRENGTH **X**<sub>EAKNESS</sub> Lack of Capital/Investment Employment: Self: 0 Family:0 Others:03 Experience & Skill: 03 Years Quality goods & services; Skill and experience; THREATS PPORTUNITIES Theft Huge demand in the community Fire Location of shop; Jamalpur bazar Political unrest Regular customers;

Pictures







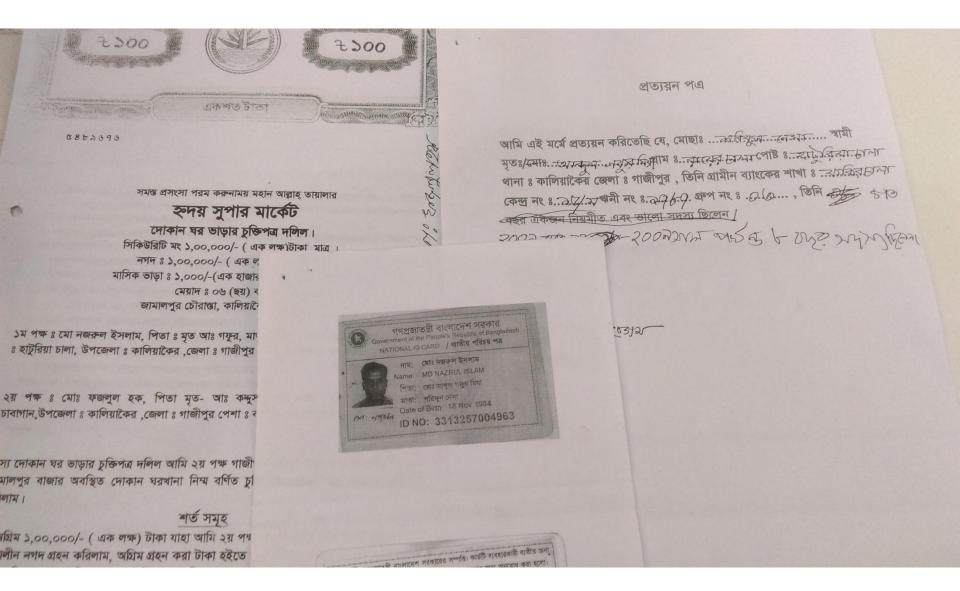












# **FAMILY PICTURE**

