Proposed NU Business Name: MANNAN MACHINERIES STORE



Project identification and prepared by: Md.Nurul islam Kaliakor Unit, Gazipur

Project verified by: MD. Mizanur Rahaman Patoyari



Brief Bio of The Proposed Nobin Udyokta			
Name	:	MD: MOUDUD AHAMED	
Age	:	27/01/1994 (22 Years)	
Education, till to date	:	Class Eight	
Marital status	:	Married	
Children	:	No	
No. of siblings:	:	2 Brothers and 1 sister	
Address	:	Vill:Sreefoltoli P.O: Kaliakor P.S: Kaliakor, Dist: Gazipur.	
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father NURI BEGUM MD: MANNAN HOSSAIN Branch: Kaliakor, Centre # 41 (Female), Member ID: 3731/1, Group No: 04 Member since: 10/01/1991 (25 Years) First loan: BDT 5,000/-	
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: : :	Outstanding loan: 54,000 Father No No No	

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)		Nil
Business Experiences and		04 years experience in running business.
Training Info	:	He has 4 year training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01883-954680
Family's Contact No.	:	01819-476009
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliakor Unit Gazipur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

NURI BEGUM joined Grameen Bank since 25 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

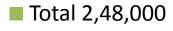
Proposed Nobin Udyokta Business Info			
Business Name	:	MANNAN MACHINERIES STORE	
Location	:	Kaliakor bazar, Kaliakor, Gazipur.	
Total Investment in BDT	:	BDT 2,48,000/-	
Financing	:	Self BDT 1,48,000/- (from existing business) 60%	
		Required Investment BDT 1,00,000/- (as equity) 40%	
Present salary/drawings from business (estimates)	:	BDT 5,000	
Proposed Salary	:	BDT 5,000	
Size of shop	:	07 ft x 20 ft= 140 square ft	
Security of the shop	:	Nill	
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Bering, beus, nat, ring etc. Average 20% gain on sales. The business is operating by entrepreneur. Existing no employee. The shop is woner. Collects goods from Dhaka. Agreed grace period is 3 months. 	

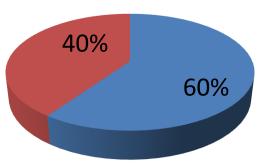
Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)	-		-		
Bering,beus,nat,ring etc	3,000	90,000	1,080,000		
Total Sales (A)	3,000	90,000	1,080,000		
Less. Variable Expense					
Bering,beus,nat,ring etc	2,400	72,000	864,000		
Total variable Expense (B)	2,400	72,000	864,000		
Contribution Margin (CM) [C=(A-B)	600	18,000	216,000		
Less. Fixed Expense					
Rent		0	0		
Electricity Bill		500	6,000		
Transportation		1,000	12,000		
Mobile Bill		200	2,400		
Entertainment		200	2,400		
Gard		150	1,800		
Salary (self)		5,000	60,000		
Total fixed Cost (D)		7,050	84,600		
Net Profit (E) [C-D)		10,950	131,400		

Investment Breakdown					
Particulars	Existing	Proposed	Proposed Total		
Bearing	17,000	15,000	32,000		
Bush	24,750	12,000	36,750		
Gaskit	12,600	8,000	20,600		
Rolar Bearing	8,500	14,000	22,500		
Nat	4,100	5000	9,100		
Class Plate	10,000	5000	15,000		
Dal ring	5,000	18000	23,000		
Skap	4,500	0	4,500		
Bolt	9,550	0	9,550		
Lainar	30,000	15000	45,000		
Others	22,000	8000	30,000		
Total	148,000	100,000	248,000		

Source of Finance

■ Entrepreneur's contibution 1,48000 ■ Investor's Investment 1,00,000





Financial Projection (BDT)					
Particular	Daily	Monthly	1st Year	2nd Year(+5%)	3rd year (+5%)
Revenue (sales)					
Bering,beus,nat,ring etc	4,200	126,000	1,512,000	1,587,600	1,666,980
Total Sales (A)	4,200	126,000	1,512,000	1,587,600	1,666,980
Less. Variable Expense					
Bering,beus,nat,ring etc	3,360	100,800	1,209,600	1,270,080	1,333,584
Total variable Expense (B)	3,360	100,800	1,209,600	1,270,080	1,333,584
Contribution Margin (CM) [C=(A-B)	840	25,200	302,400	317,520	333,396
Less. Fixed Expense					
Rent		0	0	0	0
Electricity Bill		600	7,200	7,200	7,200
Transportation		1,500	18,000	18,000	18,000
Mobile Bill		300	3,600	3,600	3,600
Entertainment		200	2,400	2,400	2,400
Salary (self)		5,000	60,000	60,000	60,000
Gard		200	2400	2,400	2,400
Total Fixed Cost		7,800	93,600	93,600	93,600
Net Profit (E) [C-D)		17,400	208,800	223,920	239,796
Investment Payback			40,000	40,000	40,000

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Cash flow projection on business plan (rec. & Pay)

SI#	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	100,000		
1.2	Net Profit	208,800	223,920	239,796
1.3	Depreciation (Non cash item)	0	0	0
1.4	Opening Balance of Cash Surplus		168,800	352,720
	Total Cash Inflow	308,800	392,720	592,516
2	Cash Outflow			
2.1	Purchase of Product	100,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	40,000	40,000	40,000
	Total Cash Outflow	140,000	40,000	40,000
3	Net Cash Surplus	168,800	352,720	552,516

SWOT ANALYSIS

Strength

Employment: Self: 0 Family:0 Others:0

Experience & Skill: 0 Years Quality goods & services;

Skill and experience;

WEAKNESS

Lack of Capital/Investment

OPPORTUNITIES

Huge demand in the community Location of shop; Regular customers;

THREATS

Theft

Fire

Political unrest

Pictures











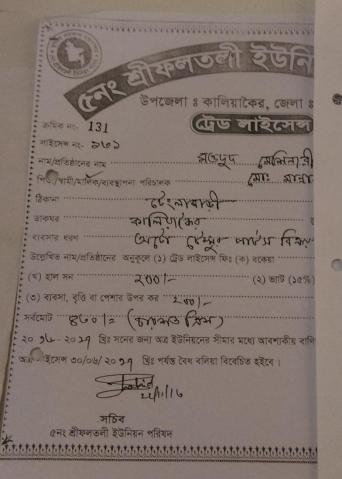








ং পার্যন্ত স্থোদ নিকাই পোন্ট অভিনে কম দেবার কন্য অনুবাধি করা হলে। এম বস্তু প্রীক্ষনকর্মী পোটা, প্রীক্ষনকর্মী পোটা, ভাকমর ক্ষান্তবাল্ডির - ১৭৪০, কালিয়াকৈর, গান্টপুর



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CHESON OF

FAMILY PICTURE

