Proposed NU Business Name: NEW SUMONA GLASS HOUSE



Project identification and prepared by: Md.Nurul islam Kaliakor Unit, Gazipur Project verified by: MD. Mizanur Rahaman Patoyari



Grameen Shakti Samajik Byabosha Ltd.

Brief Bio of The Proposed Nobin Udyokta				
Name	:	MD: SUMON ALI		
Age	:	13-02-1983 (33 Years)		
Education, till to date	:	Class Seven		
Marital status	:	Married		
Children	:	01 Son and 1 Doughter		
No. of siblings:	:	1 Brothers		
Address	:	Vill:Boroitoli P.O : Kaliakor P.S: Kaliakor, Dist: Gazipur.		
Parent's and GB related Info (i) Who is GB member (ii) Mother's name (iii) Father's name (iv) GB member's info		Mother Father HALANA BEGUM HALANA BEGUM MD: BASAD FOKIR Branch:Boroitoli Kaliakor, Centre # 41 (Female), Member ID: 3731/9, Group No: 06 Member since: 10/01/1988 To 22/06/2004 (16 Years) First Ioan: BDT 5,000/-		
Further Information: (v) Who pays GB loan installment (vi) Mobile lady (vii) Grameen Education Loan (viii) Any other loan like GB, BRAC ASA etc	: :	Outstanding loan: Nill Father No No No		

BRIEF BIO OF THE PROPOSED NOBIN UDYOKTA (CONT...)

Present Occupation(Besides own business, i.e., persuading further studies, other business etc.)	:	Nil
Business Experiences and	:	08 years experience in running business.
Training Info	:	He has 14 year training
Other Own/Family Sources of Income	:	None
Other Own/Family Sources of Liabilities	:	None
Entrepreneur Contact No.	:	01724-559213
Family's Contact No.	:	01676-038721
NU Project Source/Reference	:	Grameen Shakti Samajik Byabosha Ltd. Kaliakor Unit Gazipur.

BRIEF HISTORY OF GB LOAN UTILIZATION BY HIS FAMILY

HALANA BEGUM joined Grameen Bank since 16 years ago. At first she took BDT 5,000 loan from Grameen Bank. She gradually took loan from GB. Utilize loan in Business.

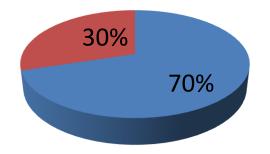
Proposed Nobin Udyokta Business Info				
Business Name	:	NEW SUMONA GLASS HOUSE		
Location	:	Kaliakor bazar, Kaliakor, Gazipur.		
Total Investment in BDT	:	BDT 3,35,000/-		
Financing	:	Self BDT 2,35,000/- (from existing business) 70%		
		Required Investment BDT 1,00,000/- (as equity) 30%		
Present salary/drawings from business (estimates)	:	BDT 5,000		
Proposed Salary	:	BDT 5,000		
Size of shop	:	19 ft x 35 ft= 665 square ft		
Security of the shop	:	Nill		
Implementation	:	 The business is planned to be scaled up by investment in existing goods like; Glass , rabar,gam etc. Average 10% gain on sales. The business is operating by entrepreneur. Existing 01 employee. The shop is woner. Collects goods from Dhaka. Agreed grace period is 3 months. 		

Existing Business (BDT)					
Particular	Daily	Monthly	Yearly		
Revenue (sales)					
Glass , rabar,gam etc	9,000	270,000	3,240,000		
Total Sales (A)	9,000	270,000	3,240,000		
Less. Variable Expense					
Glass , rabar,gam etc	8,100	243,000	2,916,000		
Total variable Expense (B)	8,100	243,000	2,916,000		
Contribution Margin (CM) [C=(A-B)	900	27,000	324,000		
Less. Fixed Expense					
Rent		0	0		
Electricity Bill		500	6,000		
Transportation		1,000	12,000		
Mobile Bill		200	2,400		
Entertainment		200	2,400		
Salary		7,000	84,000		
Salary (self)		5,000	60,000		
Gard		150	1,800		
Genator		200	2,400		
Total fixed Cost (D)		14,250	171,000		
Net Profit (E) [C-D)		12,750	153,000		

Investment Breakdown						
Particulars	Existing	Proposed	Proposed Total			
Glass	180,000	50,000	230,000			
Caka	7,000	50,000	57,000			
Gum	3,000	0	3,000			
Alomaniam	20,000	0	20,000			
Scrop	2,000	0	2,000			
Rabber	2,000	0	2,000			
Magnet	1,000	0	1,000			
Lock	10,000	0	10,000			
Selling bord	5,000	0	5,000			
Others	5,000	0	5,000			
Total	235,000	100,000	335,000			

Source of Finance

Entrepreneur's contibution 2,35,000 Investor's Investment 1,00,000 Total 3,35,000



Financial Projection (BDT)						
Particular	Daily	Monthly	1st Year	2nd Year(+5%)	3rd year (+5%)	
Revenue (sales)						
Glass , rabar,gam etc	12,000	360,000	4,320,000	4,536,000	4,762,800	
Total Sales (A)	12,000	360,000	4,320,000	4,536,000	4,762,800	
Less. Variable Expense						
Glass , rabar,gam etc	10,800	324,000	3,888,000	4,082,400	4,286,520	
Total variable Expense (B)	10,800	324,000	3,888,000	4,082,400	4,286,520	
Contribution Margin (CM) [C=(A-B)	1,200	36,000	432,000	453,600	476,280	
Less. Fixed Expense						
Electricity Bill		700	8,400	8,400	8,400	
Transportation		1,700	20,400	20,400	20,400	
Mobile Bill		300	3,600	3,600	3,600	
Entertainment		200	2,400	2,400	2,400	
Salary (sttaf)		7,000	84,000	84,000	84,000	
Salary (self)		5,000	60,000	60,000	60,000	
Gard		200	2400	2,400	2,400	
Genarator		200	2,400	2,400	2,400	
Total Fixed Cost		15,300	183,600	183,600	183,600	
Net Profit (E) [C-D)		20,700	248,400	270,000	292,680	
Investment Payback			40,000	40,000	40,000	

Cash flow projection on business plan (rec. & Pay)

SI #	Particulars	Year 1 (BDT)	Year 2 (BDT)	Year 3 (BDT)
1	Cash Inflow			
1.1	Investment Infusion by Investor	100,000		
1.2	Net Profit	248,400	270,000	292,680
1.3	Depreciation (Non cash item)	2,400	2,400	2,400
1.4	Opening Balance of Cash Surplus		210,800	443,200
	Total Cash Inflow	350,800	483,200	738,280
2	Cash Outflow			
2.1	Purchase of Product	100,000		
2.2	Payment of GB Loan			
2.3	Investment Pay Back (Including Ownership Tr. Fee)	40,000	40,000	40,000
	Total Cash Outflow	140,000	40,000	40,000
3	Net Cash Surplus	210,800	443,200	698,280



Strength

Employment: Self: 01 Family:0 Others:0 Experience & Skill : 10 Years Quality goods & services; Skill and experience;

W_{EAKNESS}

Lack of Capital/Investment

O_{PPORTUNITIES}

Huge demand in the community Location of shop; Regular customers;

T_{HREATS}

Theft Fire Political unrest Pictures

বিস্মিল্লাহির রাহ্মানির রাহিম প্রোঃ মোঃ সুমন মিয়া 01724-559221 01676-038721 গ্লাস হাউজ এন্ড থাই এ্যালুমিনিয়াম ফেব্রিকেট্স এখানে দেশী-বিদেশী গ্লাস, প্লাইউড, হার্ডবোর্ড, অটবি মেলামাইন বোর্চ পাইকারী ও খুচরা বিক্রয় করা হয় এবং বিন্ডিং এর থাই জানালা, ফলস সিলিং, দোকান ডেকোরেশন ও থাই এ্যালুমিনিয়ামের যাবতীয় কাজ করা হয়। কলেজ রোড, সাহেব বাজার,

কালিয়াকৈর, গাজীপুর।































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গাঁৱখনাই গাঁৱখনেৰে মহাৰায়েও সলাবি। বাংটা মাজেৰেটা থাকে কৰা গাঁৱমা হোৱা বিজয় ভাৰৱ কাছিল মাত চনাৰ আগ মহাকে ৰাজ্য হয়। মাজেৰিত, আগৰ ৰাজ্য পাছিলে ৰাছি, মাথ্যাক, কাৰ্জকাৰ মুহাকেই, সংগ্ৰাহ কাছিলাইকৰ - চালক, কাংগাইখন, গাটাপুত

ID NO: 3313276853631

পণপ্রজাতন্ত্রী বাংলাদেশ সরকার

NATIONAL ID CARD / জাতীয় পরিচয় পর নাম: মোঃ সুমন আলী

Name: MD SUMON ALL

া কর্তৃপক্ষের স্বাক্ষর

লিতা; আৰুল বাজেন ফৰিন ৰাজ্য; মেলেৰা খেলত Date of Binh: 13 Feb 1983

FAMILY PICTURE

